

**EDA Members:**

Dan Roe,  
President  
Lisa Laliberte,  
Vice President  
Wayne Groff,  
Treasurer  
Robert Willmus  
Jason Etten



**Economic Development  
Authority  
Meeting Agenda  
Monday, September 16, 2019  
7:00pm following City Council  
Meeting  
City Council Chambers**

**Address:**  
2660 Civic Center Dr.  
Roseville, MN 55113

**Phone:**  
651-792-7000

**Website:**  
[www.growroseville.com](http://www.growroseville.com)

1. 7:00 P.M. Roll Call  
Voting & Seating Order: Willmus, Laliberte, Groff, Etten, and Roe
2. Approve Agenda
3. 7:02 P.M. Public Comment
4. Business Items (Action Items)
  - 4.A. 7:05 PM Consider Approval For Authorization To Enter Into Private Redevelopment Contracts And Providing The Form, Terms, Covenants, And Directions For The Issuance Of The Tax Increment Revenue Note With Walton Holdings, LLC And 2720 Fairview MKT, LLC For Redevelopment Of 2720 And 2740 Fairview Avenue

Documents:

[4A REPORT AND ATTACHMENTS.PDF](#)

- 4.B. 7:45 PM Presentation By Metropolitan Consortium Of Community Developers Regarding Their Open To Business Program

Documents:

[4B REPORT AND ATTACHMENT.PDF](#)

- 4.C. 7:55 PM Presentation By St. Paul Area Chamber Of Commerce Regarding Their City And County Partnerships, Including Ongoing Programs And Services

Documents:

[4C REPORT AND ATTACHMENT.PDF](#)

- 4.D. 8:10 PM Presentation Regarding Twin Lakes Parkway Grant Reporting Progress

Documents:

[4D REPORT AND ATTACHMENTS.PDF](#)

- 4.E. 8:25 PM Discussion Regarding Holding A City Developer Summit And/Or Similar Event

Documents:

[4E REPORT AND ATTACHMENT.PDF](#)

5. 8:45 P.M. Closed Session To Discuss 196 S. McCarrons Boulevard  
This meeting will be closed as permitted by Minnesota Statutes, Section 13D.05, subdivision 3(c) to develop offers and consider counteroffers for the purchase or sale of various interests in the real property located at 196 South McCarrons Boulevard.
6. 9:05 P.M. Adjourn



# REQUEST FOR ECONOMIC DEVELOPMENT AUTHORITY ACTION

Date: 9/16/2019

Item No.: 4.a

Department Approval

Executive Director Approval

*Janeé Gundlach*

*Patricia Ferguson*

Item Description: Consider Approval for authorization to enter into Private Redevelopment Contracts and providing the form, terms, covenants, and directions for the issuance of the Tax Increment Revenue Note with Walton Holdings, LLC and 2720 Fairview MKT, LLC for redevelopment of 2720 and 2740 Fairview Avenue

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## BACKGROUND

At the Roseville Economic Development Authority (REDA) meeting on May 13, 2019, the REDA passed a Resolution supporting to provide public financial assistance for the redevelopment of 2720 Fairview Ave. into market rate multi-family housing and 40,000 sq.ft. of office space for Tareen Dermatology, an existing Roseville business wishing to expand (Attachment A). This project is located in the Twin Lakes Redevelopment Area, which is a City priority area for redevelopment (Attachment B). The proposed project meets four of six of the City’s objectives and six of twelve of the City’s desired qualifications as outlined in the City’s Public Assistance Policy, with those objectives and qualifications being as follows:

### Objectives

1. Remove blight and/or encourage redevelopment in designated redevelopment/development area(s) per the goals and visions established by the City Council and EDA.
2. Expand and diversify the local economy and tax base.
3. Offset increased costs for redevelopment over and above the costs that a developer would incur in normal urban and suburban development (determined as part of the but-for analysis).
4. Retain local jobs and/or increase the number and diversity of quality jobs.

### Qualifications

1. Implements the City’s vision and values for a City-identified redevelopment area.
2. Provides significant improvement to surrounding land uses, the neighborhood, and/or the City.
3. Attracts or retains a significant employer within the City.
4. Promotes multi-family housing development.
5. Provides opportunities for corporate campus or medical office development.
6. Redevelops a blighted, contaminated and/or challenged site.

Staff has been contacted by, and subsequently met with the Carpenter’s Union who has raised concerns over wage theft and general worker exploitation by this developer. The developer has not been charged or convicted of a crime and stands by their reputation for constructing high quality multi-family and

32 office development. Staff has worked with Martha Ingram, the REDA attorney, to address those  
33 concerns by incorporating the following language, which will become standard language in all  
34 Development Agreements the REDA provides financial assistance to moving forward:

35  
36 “(b) The Redeveloper will construct the Minimum Improvements in accordance with the terms of  
37 this Agreement, the Development Program, and all local, state and federal laws and regulations  
38 (including, but not limited to, environmental, zoning, building code, labor, and public health laws  
39 and regulations).

40  
41 Section 4.4 (c) (iii) upon certification by the Redeveloper to the Authority that all costs related to  
42 the Minimum Improvements and the development of the Redevelopment Property, including  
43 without limitation payments to all contractors, subcontractors, and project laborers, have been paid  
44 prior to the date of the Redeveloper’s request for the Certificate of Completion.

45  
46 Section 9.1 (a) Failure by the Redeveloper or Authority to observe or perform any covenant,  
47 condition, obligation, or agreement on its part to be observed or performed under this Agreement,  
48 unless such failure to perform is the result of an Unavoidable Delay; or any certification,  
49 representation, or warranty by the Redeveloper to the City or the Authority that is substantiated by  
50 evidence to be untrue or misrepresented.”

51  
52 If developers are found guilty of wage theft on any development to which the REDA has provided financial  
53 assistance, the above noted language would allow the REDA to withhold TIF payments as an event of  
54 default.

55  
56 **REQUEST FOR ASSISTANCE**

57 In order to assist with the redevelopment of the site, the underwriting review by Stacie Kvilvang of  
58 Ehlers supports providing assistance of 15 years of TIF for the housing portion of the development and  
59 10 years of TIF for the office. This equates to approximately \$2.9 million of public subsidy for the  
60 market rate housing, which will be used to offset costs for soil corrections, construction costs, and  
61 customary development fees. The office subsidy equates to approximately \$650,000, which will offset  
62 costs associated with soil corrections and construction costs for constructing a Class A office building.

63 There are two separate Contracts for Redevelopment, one for each portion of the overall development  
64 (Attachments C and D).

65  
66 **STAFF RECOMMENDATION**

67 Adopt two resolutions authorizing the REDA to enter into the Contracts for Redevelopment and  
68 providing the form, terms, covenants and directions for the issuance of the Tax Increment Revenue Note  
69 with Walton Holdings, LLC and 2720 Fairview MKT, LLC (Attachment E and F).

70  
71 **REQUESTED REDA ACTION**

72 Motion to adopt two resolutions authorizing the REDA to enter into the Contracts for Redevelopment  
73 and providing the form, terms, covenants and directions for the issuance of the Tax Increment Revenue  
74 Note with Walton Holdings, LLC and 2720 Fairview MKT, LLC (Attachments E and F).

75  
76

78 Prepared by: Jeanne Kelsey, Housing and Economic Development Program Manager, 651-792-7086

Attachment A: Resolution of Support for Public Financing Assistance May 13, 2019

B: Site Plan

C: Contract for Redevelopment with Walton Holdings, LLC

D: Contract for Redevelopment with 2720 Fairview MKT, LLC

E: Resolution authorizing REDA to enter into Redevelopment Contract with Walton Holdings, LLC

F: Resolution authorizing REDA to enter into Redevelopment Contract with 2720 Fairview MKT, LLC

**EXTRACT OF MINUTES OF MEETING  
OF THE  
ROSEVILLE ECONOMIC DEVELOPMENT AUTHORITY**

\* \* \* \* \*

Pursuant to due call and notice thereof, a special meeting of the Roseville Economic Development Authority, County of Ramsey, Minnesota was duly held on the 13th day of May, 2019, at 6:00 p.m.

The following members were present: Willmus, Groff, Etten, Laliberte, and Roe

and the following were absent: None.

Member Willmus introduced the following resolution and moved its adoption:

**RESOLUTION No. 40**

**RESOLUTION EXPRESSING SUPPORT FOR THE CREATION OF A  
REDEVELOPMENT TAX INCREMENT FINANCING DISTRICT AND EXPLORATION  
OF OTHER FINANCIAL ASSISTANCE REQUESTED IN CONNECTION WITH A  
PROPOSED MIXED-USE DEVELOPMENT AT 2720 FAIRVIEW AVENUE**

WHEREAS, pursuant to Minnesota Statutes, Sections 469.174 to 469.1794 (the "TIF Act") and Sections 469.090 to 469.1081 (the "EDA Act"), the Roseville Economic Development Authority ("EDA") is authorized to create and administer tax increment financing districts within the City of Roseville (the "City"); and

WHEREAS, the EDA is further authorized to identify and utilize other funds for the purpose of assisting redevelopment; and

WHEREAS, Reuter Walton Construction Inc. or an affiliate thereof (the "Redeveloper") has requested tax increment financing assistance in connection with Redeveloper's proposed redevelopment of an existing industrial facility located at 2720 Fairview Avenue in the City (the "Property"), in order to construct an approximately 40,000 square-foot office building and approximately 117 units of market rate rental housing on the Property (the "Improvements"); and

WHEREAS, the EDA supports the creation of a redevelopment tax increment financing district in connection with the Improvements, and is willing to explore tax increment and other financial assistance at a level to be

determined, subject to a pro forma analysis by the EDA's municipal advisor, to finance a portion of the extraordinary redevelopment costs of the Improvements.

NOW, THEREFORE, BE IT RESOLVED, that subject to (i) further verification of Redeveloper's need for financial assistance and (ii) execution of a preliminary development agreement that provides for the negotiation of a definitive redevelopment contract addressing (among other things) the terms under which the Redeveloper will construct the Improvements on the Property, the conditions under which the EDA will provide financial assistance, and the potential sources of such financial assistance, the EDA agrees to explore the creation of a redevelopment tax increment financing district and to identify additional funds to finance a portion of the extraordinary costs of the Improvements in compliance with the TIF Act and the EDA Act.

The motion for the adoption of the foregoing resolution was duly seconded by Member Groff, and upon a vote being taken thereon, the following voted in favor thereof:

Willmus, Groff, Etten, Laliberte, and Roe

and the following voted against the same: None.

WHEREUPON said resolution was declared duly passed and adopted.

Certificate

I, the undersigned, being duly appointed Executive Director of the Roseville Economic Development Authority, hereby certify that I have carefully compared the attached and foregoing resolution with the original thereof on file in my office and further certify that the same is a full, true, and complete copy of a resolution which was duly adopted by the Board of Commissioners of said Authority at a duly called and special meeting thereof on May 13, 2019.

I further certify that Commissioner Willmus introduced said resolution and moved its adoption, which motion was duly seconded by Commissioner Groff, and that upon roll call vote being taken thereon, the following Commissioners voted in favor thereof:

Willmus, Groff, Etten, Laliberte, and Roe

and the following voted against the same: None.

whereupon said resolution was declared duly passed and adopted.

Witness my hand as the Executive Director of the Authority this 14<sup>th</sup> day of May, 2019.

  
Patrick Trudgeon, Executive  
Director  
Roseville Economic Development  
Authority







ROSEVILLE, MINNESOTA

**TAREEN DERMATOLOGY & ROSEVILLE APARTMENTS**

Fifth draft, September 9, 2019

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**CONTRACT**  
**FOR**  
**PRIVATE REDEVELOPMENT**

**By and Between**

**ROSEVILLE ECONOMIC DEVELOPMENT AUTHORITY**

**and**

**WALTON HOLDINGS, LLC**

**Dated as of: \_\_\_\_\_, 2019**

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This document was drafted by:

KENNEDY & GRAVEN, Chartered (MNI)  
470 U.S. Bank Plaza  
Minneapolis, Minnesota 55402  
(612) 337-9300  
<http://www.kennedy-graven.com>

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SCHEDULE B	Form of Authorizing Resolution

SCHEDULE C	Form of Draw Request
SCHEDULE D	Lookback
SCHEDULE E	Certificate of Completion
SCHEDULE F	Assessment Agreement

**CONTRACT FOR PRIVATE REDEVELOPMENT**

THIS AGREEMENT, made as of the \_\_\_ day of \_\_\_\_\_, 2019, by and between the Roseville Economic Development Authority, a public body corporate and politic under the laws of Minnesota (the “Authority”), and Walton Holdings, LLC, a Minnesota limited liability company (the “Redeveloper”).

WITNESSETH:

WHEREAS, the City of Roseville (the “City”) has undertaken a program to promote the development and redevelopment of land which is underutilized within the City, and in this connection created its Development District No. 1 (hereinafter referred to as the “Project”), the geographic boundaries of which are coterminous with those of the City, pursuant to Minnesota Statutes, Sections 469.124 to 469.134; and

WHEREAS, the City has created the Authority and authorized the Authority to transact business and exercise its powers by an enabling resolution of the City Council, pursuant to Minnesota Statutes, Sections 469.090 to 469.1081 (the “Act”); and

WHEREAS, the City has transferred the control and administration of the Project and all current and future tax increment financing districts within the Project to the Authority, and the Authority has accepted such transfer; and

WHEREAS, pursuant to the Act and to Minnesota Statutes, Sections 469.001 to 469.047 (the “HRA Act”), the Authority is authorized to undertake certain activities to prepare real property for development and redevelopment by private enterprise; and

WHEREAS, the Redeveloper has acquired certain property (the “Redevelopment Property”) within the Project to redevelop as a multifamily housing facility (the “Minimum Improvements”), as further described herein; and

WHEREAS, the Authority has established Tax Increment Financing District No. 22 (the “TIF District”) pursuant to Minnesota Statutes, Sections 469.174 to 469.1794, as amended (the “TIF Act”), consisting, in part, of the Redevelopment Property located within the Project; and

WHEREAS, the Authority believes that the redevelopment of the Redevelopment Property pursuant to and in general fulfillment of this Agreement is in the vital and best interests of the City, will promote the health, safety, morals, and welfare of its residents, and will be in accord with the public purposes and provisions of the applicable State and local laws and requirements under which the Project has been undertaken and is being assisted.

NOW, THEREFORE, in consideration of the premises and the mutual obligations of the parties hereto, each of them does hereby covenant and agree with the other as follows:

## ARTICLE I

### Definitions

Section 1.1. Definitions. In this Agreement, unless a different meaning clearly appears from the context:

“Act” means Minnesota Statutes Sections 469.090 to 469.1081, as amended.

“Affiliate” means with respect to any entity (a) any corporation, partnership, limited liability company or other business entity or person controlling, controlled by or under common control with the entity, or for which the controlling interest is commonly owned, and (b) any successor to such party by merger, acquisition, reorganization or similar transaction involving all or substantially all of the assets of such party (or such Affiliate). For the purpose hereof the words “controlling”, “controlled by” and “under common control with” shall mean, with respect to any corporation, partnership, limited liability company or other business entity, the ownership of fifty percent or more of the voting interests in such entity or possession, directly or indirectly, of the power to direct or cause the direction of management policies of such entity, whether through ownership of voting securities or by contract or otherwise.

“Agreement” means this Agreement, as the same may be from time to time modified, amended, or supplemented.

“Authority” means the Roseville Economic Development Authority.

“Authority Representative” means the Executive Director of the Authority, or any person designated by the Executive Director to act as the Authority Representative for the purposes of this Agreement.

“Authorizing Resolution” means the resolution of the Authority authorizing issuance of the TIF Note, in substantially the form attached to this Agreement as Schedule B.

“Available Tax Increment” has the meaning provided in the Authorizing Resolution.

“Business Day” means any day except a Saturday, Sunday, legal holiday, a day on which the City is closed for business, or a day on which banking institutions in the City are authorized by law or executive order to close.

“Business Subsidy Act” means Minnesota Statutes, Sections 116J.993 to 116J.995, as amended.

“City” means the City of Roseville, Minnesota.

“Certificate of Completion” means the certification provided to the Redeveloper pursuant to Section 4.4 of this Agreement.

“Construction Plans” means the plans, specifications, drawings and related documents on the construction work to be performed by the Redeveloper on the Redevelopment Property which (a) shall be as detailed as the plans, specifications, drawings and related documents which are submitted to the appropriate building officials of the City, and (b) shall include at least the following: (1) site plan; (2) floor plan; (3) cross sections of each (length and width); (4) elevations (all sides); (5) landscape plan; and (6) such other plans or supplements to the foregoing plans as the Authority may reasonably request to allow it to ascertain the nature and quality of the proposed construction work.

“Consultant” means the Authority’s municipal advisor. As of the date of this Agreement, the Consultant is Ehlers and Associates, Inc.

“County” means the County of Ramsey, Minnesota.

“Development Agreement” means the Public Improvement Contract between the City and the Redeveloper, to be executed in connection with Redeveloper’s activities on the Redevelopment Property, which Development Agreement is incorporated herein by reference.

“Development Program” means the Development Program for the Project, as amended.

“Event of Default” means an action by the Redeveloper listed in Article IX of this Agreement.

“Holder” means the owner of a Mortgage.

“HRA Act” means Minnesota Statutes, Sections 469.001 to 469.047, as amended.

“MOU” means the Memorandum of Understanding between the City and the Redeveloper, to be executed in connection with multifamily management and public safety services for the Minimum Improvements, which MOU is incorporated herein by reference.

“Minimum Improvements” means the construction on the Redevelopment Property of a multifamily housing facility containing approximately 127 units of housing, and associated parking.

“Mortgage” means any mortgage made by the Redeveloper that is secured, in whole or in part, with the Redevelopment Property and that is a permitted encumbrance pursuant to the provisions of Article VIII of this Agreement.

“Project” means the Authority’s Development District No. 1.

“Public Redevelopment Costs” has the meaning provided in Section 3.4(a) hereof.

“Redeveloper” means Walton Holdings, LLC, a Minnesota limited liability company, or its permitted successors and assigns.



“Redevelopment Property” means the real property described in Schedule A of this Agreement, provided that upon filing of a final plat of such property, the platted legal description will control.

“State” means the state of Minnesota.

“Tax Increment” means that portion of the real property taxes that is paid with respect to the Redevelopment Property and that is remitted to the Authority as tax increment pursuant to the Tax Increment Act.

“Tax Increment Act” or “TIF Act” means the Tax Increment Financing Act, Minnesota Statutes Sections 469.174 to 469.1794, as amended.

“Termination Date” means the earlier of (a) date of the Authority’s last receipt of Tax Increment from the TIF District in accordance with Section 469.176, subd. 1b(3) of the TIF Act; or (b) the date the TIF Note has been paid in full, defeased, or terminated in accordance with the terms of the resolution set forth in Schedule B.

“TIF District” means Tax Increment Financing District No. 22, created by the City and Authority on August 12, 2019.

“TIF Note” has the meaning provided in Section 3.4 hereof.

“Tax Increment Plan” or “TIF Plan” means the Tax Increment Financing Plan for the TIF District approved by the City Council on August 12, 2019, and as it may be amended.

“Tax Official” means any County assessor, County auditor, County or State board of equalization, the commissioner of revenue of the State, or any State or federal district court, the tax court of the State, or the State Supreme Court.

“Transfer” has the meaning set forth in Section 8.2(a) hereof.

“Unavoidable Delays” means delays beyond the reasonable control of the party seeking to be excused as a result thereof which are the direct result of strikes, other labor troubles, prolonged adverse weather or acts of God, fire or other casualty to the Minimum Improvements, litigation commenced by third parties which, by injunction or other similar judicial action, directly results in delays, or acts of any federal, state or local governmental unit (other than the Authority or City in exercising their rights under this Agreement), including without limitation condemnation or threat of condemnation of any portion of the Redevelopment Property, which directly result in delays. Unavoidable Delays shall not include delays experienced by the Redeveloper in obtaining permits or governmental approvals necessary to enable construction of the Minimum Improvements by the dates such construction is required under Section 4.3 of this Agreement, so long as the Construction Plans have been approved in accordance with Section 4.2 hereof.

## ARTICLE II

### **Representations and Warranties**

Section 2.1. Representations by the Authority. (a) The Authority is an economic development authority duly organized and existing under the laws of the State. Under the provisions of the Act and the HRA Act, the Authority has the power to enter into this Agreement and carry out its obligations hereunder.

(b) The Authority will use its best efforts to facilitate redevelopment of the Minimum Improvements, including but not limited to cooperating with the Redeveloper in obtaining necessary administrative and land use approvals and financing pursuant to Section 7.1 hereof.

(c) The activities of the Authority are undertaken pursuant to the TIF Act for the purpose of fostering the development and redevelopment of certain real property that is occupied by a substandard and obsolete building, which will provide employment opportunities, revitalize this portion of the Project, and increase the tax base.

(d) The Minimum Improvements are allowed uses under the zoning ordinances of the City and are consistent with the Development Program.

(e) The Authority will issue the TIF Note, subject to all the terms and conditions of this Agreement.

Section 2.2. Representations and Warranties by the Redeveloper. The Redeveloper represents and warrants that:

(a) The Redeveloper is a limited liability company, duly established and in good standing under the laws of the State of Minnesota, is not in violation of any provisions of its articles of organization or bylaws, is duly qualified as a domestic limited liability company and authorized to transact business within the State, has power to enter into this Agreement and has duly authorized the execution, delivery, and performance of this Agreement by proper action of its members.

(b) The Redeveloper will construct the Minimum Improvements in accordance with the terms of this Agreement, the Development Program, and all local, state and federal laws and regulations (including, but not limited to, environmental, zoning, building code, labor, and public health laws and regulations).

(c) The Redeveloper will use reasonable efforts to secure all permits, licenses and approvals necessary for construction of the Minimum Improvements.

(d) The Redeveloper has received no written notice or other written communication from any local, state or federal official that the activities of the Redeveloper or the Authority on

the Redevelopment Property may be or will be in violation of any environmental law or regulation (other than those notices or communications of which the Authority is aware). The Redeveloper is aware of no facts the existence of which would cause it to be in violation of or give any person a valid claim under any local, state or federal environmental law, regulation or review procedure.

(e) Neither the execution and delivery of this Agreement, the consummation of the transactions contemplated hereby, nor the fulfillment of or compliance with the terms and conditions of this Agreement is prevented, limited by or conflicts with or results in a breach of, the terms, conditions or provisions of any corporate restriction or any evidences of indebtedness, agreement or instrument of whatever nature to which the Redeveloper is now a party or by which it is bound, or constitutes a default under any of the foregoing.

(f) The proposed construction of the Minimum Improvements by the Redeveloper hereunder would not occur but for the assistance being provided by the Authority hereunder.

[The remainder of this page is intentionally left blank.]

## ARTICLE III

### **Property Acquisition; Acquisition Costs**

Section 3.1. Status of Redevelopment Property. The Redevelopment Property consists of the parcel legally described in Schedule A hereof. As of the date of this Agreement, the Redeveloper holds fee title to the Redevelopment Property. The Redeveloper acknowledges that the Authority has no obligation to acquire any of the Redevelopment Property.

Section 3.2. Environmental Undertakings. (a) The Redeveloper has submitted a response action plan to the MPCA, providing for remediation of hazardous wastes and contaminants on the Redevelopment Property (the "RAP"). Upon approval of the RAP by the MPCA, Redeveloper shall promptly undertake remediation and any other actions required under the RAP, subject to the reimbursement as further described in this Agreement.

(b) The Redeveloper acknowledges that the Authority makes no representations or warranties as to soil and environmental condition on the Redevelopment Property or the fitness of the Redevelopment Property for construction of the Minimum Improvements or any other purpose for which the Redeveloper may make use of such property, and that the assistance provided to the Redeveloper under this Agreement neither implies any responsibility by the Authority for any contamination of the Redevelopment Property or poor soil conditions nor imposes any obligation on the Authority to participate in any cleanup of the Redevelopment Property and/or correction of any soil problems (other than the financing described in this agreement).

(c) Without limiting its obligations under Section 8.3 of this Agreement the Redeveloper further agrees that it will indemnify, defend, and hold harmless the Authority, the City, and their governing body members, officers, and employees, from any claims or actions arising out of the presence, if any, of hazardous wastes or pollutants existing on or in the Redevelopment Property unless and to the extent that such hazardous wastes or pollutants are present as a result of the actions or omissions of the indemnitees. Nothing in this section will be construed to limit or affect any limitations on liability of the City or Authority under State or federal law, including without limitation Minnesota Statutes Sections 466.04 and 604.02.

### Section 3.3. Issuance of TIF Note.

(a) *Public Redevelopment Costs.* In order to make construction of the Minimum Improvements financially feasible, the Authority will reimburse the Redeveloper for a portion of the costs of soil remediation (to the extent not reimbursed as an Environmental Cost pursuant to Section 3.4 hereof) and structured parking incurred by the Redeveloper on the Redevelopment Property (the "Public Redevelopment Costs"), through issuance of the TIF Note in accordance with this Section.

(b) *Terms.* The Authority shall issue and the Redeveloper shall purchase the TIF Note in the maximum principal amount of \$2,900,000. The TIF Note will be issued as reimbursement of Public Redevelopment Costs, and secured solely from Available Tax Increment. The terms of the TIF Note, including maturity and payment dates, will be substantially those set forth in the form of

the TIF Note shown in Schedule B, and the TIF Note will be subject to all terms of the Authorizing Resolution, which is incorporated herein by reference. The Authority shall issue and deliver the TIF Note upon Redeveloper having:

(i) delivered to the Authority written evidence satisfactory to the Authority that Redeveloper has incurred Public Redevelopment Costs in an amount least equal to the principal amount of the TIF Note, which evidence must include copies of the paid invoices or other comparable evidence for costs of allowable Public Redevelopment Costs;

(ii) submitted and obtained Authority approval of financing in accordance with Section 7.1; and

(iii) delivered to the Authority an investment letter in a form reasonably satisfactory to the Authority.

(c) *Termination of right to TIF Note.* All conditions for delivery of the TIF Note must be met by no later than the date which is less than five (5) years after the date of certification of the TIF District by the County and complies with the so-called five-year rule under Section 469.1763, subd. 3(c) of the TIF Act. If the conditions for delivery of the TIF Note are not satisfied by the date described in this paragraph, the Authority has no further obligations under this Section 3.4.

(d) *Assignment of TIF Note.* The Authority acknowledges that the Redeveloper may assign the TIF Note to a third party. The Authority consents to such an assignment, conditioned upon receipt of an investment letter from such third party in a form reasonably acceptable to the Authority.

(e) *Qualifications.* The Redeveloper understands and acknowledges that all Public Redevelopment Costs must first be paid by the Redeveloper and will be reimbursed from Available Tax Increment pursuant to the terms of the TIF Note. The Authority makes no representations or warranties regarding the amount of Tax Increment, or that revenues pledged to the TIF Note will be sufficient to pay the principal of the TIF Note. Any estimates of Tax Increment prepared by the Authority or its financial advisors in connection with the TIF District or this Agreement are for the benefit of the Authority, and are not intended as representations on which the Redeveloper may rely. Public Redevelopment Costs exceeding the principal amount of the TIF Note are the sole responsibility of Redeveloper, subject to Section 3.5 of this Agreement.

#### Section 3.4. Environmental Costs.

(a) The Authority will apply a portion of tax increment generated from its Tax Increment Hazardous Substance Subdistrict No. 17A to reimburse the Redeveloper for a portion of the extraordinary costs of environmental remediation required to redevelop the Redevelopment Property pursuant to the Response Action Plan in effect for the Redevelopment Property (the “Environmental Costs”), in an amount not to exceed \$550,000 (the “HSS Grant”).

(b) The Authority has agreed to apply for environmental remediation grants (the “Third-Party Grants”) to finance a portion of the Environmental Costs upon the Redeveloper’s request. The Authority will pay or reimburse the Redeveloper for Environmental Costs from and to the extent of any grant proceeds received in accordance with the terms of the respective grant agreements and the terms of this Section. **Notwithstanding anything to the contrary herein, if Environmental Costs exceed the amount to be reimbursed under this Section under either the HSS Grant or the Third-Party Grants, such excess shall be the sole responsibility of the Redeveloper (except to the extent reimbursable under the Note).**

(c) All disbursements will be made subject to the conditions precedent that on the date of such disbursement:

(1) The Authority has received a written statement from the Redeveloper’s authorized representative certifying with respect to each payment: (a) that none of the items for which the payment is proposed to be made has formed the basis for any payment previously made under this Section (or before the date of this Agreement); (b) that each item for which the payment is proposed is an Environmental Cost, including a statement specifying which grant is the eligible funding source; and (c) the Redeveloper reasonably anticipates completion of the Environmental Costs and the Minimum Improvements in accordance with the terms of this Agreement.

(2) No Event of Default under this Agreement or event which would constitute such an Event of Default but for the requirement that notice be given or that a period of grace or time elapse, shall have occurred and be continuing.

(3) No license or permit necessary for undertaking the Environmental Costs or constructing the Minimum Improvements shall have been revoked or the issuance thereof subjected to challenge before any court or other governmental authority having or asserting jurisdiction thereover.

(4) The Redeveloper has submitted, and the Authority has approved, Construction Plans for the Minimum Improvements in accordance with Article IV hereof.

(d) Whenever the Redeveloper desires a disbursement to be made hereunder, which shall be no more often than biweekly, the Redeveloper shall submit to the Authority a draw request in the form attached as Schedule C duly executed on behalf of the Redeveloper accompanied by paid invoices or other comparable evidence that the cost has been incurred and paid or is payable by Redeveloper. Each draw request shall constitute a representation and warranty by the Redeveloper that all representations and warranties set forth in this Agreement are true and correct as of the date of such draw request.

(e) If the Redeveloper has performed all of its agreements and complied with all requirements theretofore to be performed or complied with hereunder, including satisfaction of all applicable conditions precedent contained in Article III hereof, the Authority shall make a disbursement to the Redeveloper in the amount of the requested disbursement or such lesser amount as shall be approved, within twenty (20) Business Days after the date of the Authority’s receipt of

the draw request, or, if later, upon receipt of grant proceeds from the respective agency, as the case may be. Each disbursement shall be paid from the grant designated by the Authority at its discretion, subject to the Authority's determination that the relevant Environmental Cost is payable from the designated source under the respective grant agreement.

(f) The making of the final disbursement by the Authority under this Section shall be subject to the condition precedent that the Redeveloper shall be in compliance with all conditions set forth in this Section and further, that the following conditions shall have been satisfied:

(1) The Redeveloper shall have received a certificate of completion from the MPCA pursuant to Minnesota Statutes, Section 115B.175, subdivision 5, clause (b); and

(2) The Authority shall have received a lien waiver from each contractor for all work done and for all materials furnished by it for the Environmental Costs.

(g) The Authority may, in its sole discretion, without notice to or consent from any other party, waive any or all conditions for disbursement set forth in this Article. However, the making of any disbursement prior to fulfillment of any condition therefor shall not be construed as a waiver of such condition, and the Authority shall have the right to require fulfillment of any and all such conditions prior to authorizing any subsequent disbursement.

### Section 3.5. TIF Lookback.

(a) *Generally.* The financial assistance to the Redeveloper under this Agreement is based on certain assumptions regarding likely costs and expenses associated with constructing the Minimum Improvements. The Authority and the Redeveloper agree that those assumptions will be reviewed at the times described in this Section, and that the amount of Tax Increment assistance provided under Section 3.3 will be adjusted accordingly.

(b) *Definitions.* For the purposes of this Section, the following terms have the following meanings:

“Calculation Date” means 60 days after the earliest of (i) the date of Stabilization of the Minimum Improvements; (ii) the date of any Transfer of the Minimum Improvements (provided that the Redeveloper and the Authority agree that the Calculation Date will occur prior to the actual Transfer); or (iii) three years after the date of completion of the Minimum Improvements, as evidenced by the Authority's issuance of a Certificate of Completion.

“Cash Flow” means Net Operating Income less debt service with respect to the first mortgage loan.

“Cash on Cost Return” means Net Operating Income divided by the total development costs, which excludes any grants or City, Authority, Federal or State funds received by the Redeveloper.

“Net Operating Income” means total annual income and other project-derived annual revenue, including payments under the Note (but excluding proceeds, or the financial effect of

the proceeds, from a sale or refinancing), less Operating Expenses in accordance with the pro forma for the Minimum Improvements.

“Operating Expenses” means reasonable and customary expenses incurred in operating the Minimum Improvements in accordance with the Pro Forma, including deposits to capital replacement reserves.

“Stabilization” is defined as the date on which the Minimum Improvements have achieved 95% occupancy.

(c) *Lookback Calculations.*

(i) At the time of completion of construction of the Minimum Improvements, if the amount of the Public Redevelopment Costs actually incurred is less than the amount of Estimated Public Redevelopment Costs projected in Schedule D, the financial assistance for the Public Redevelopment Costs will be reduced on a dollar for dollar basis in the amount of such deficiency and the principal amount of the Note will be adjusted accordingly.

(ii) On the Calculation Date, the amount of the Note provided pursuant to this Agreement will be subject to adjustment based on a targeted annual Cash-On-Cost Return in excess of 7%. By the Calculation Date, the Redeveloper must deliver to the Authority’s Consultant evidence of its Cash-On-Cost Return. The Cash-On-Cost Return shall be calculated by the Authority’s Consultant based on the Redeveloper’s financial statement, prepared pursuant to generally accepted industry standards and submitted to the Authority’s Consultant (to be calculated in the same manner as the sample attached as Schedule D-2). If the Minimum Improvements have not reached Stabilization as of the Calculation Date, the calculation shall assume Stabilization has occurred.

If the actual Cash-On-Cost Return exceeds 7%, then the principal amount of the Note issued to the Redeveloper will be reduced by 50% of the amount that results in a Cash-On-Cost Return equal to 7% over the term of the Note, and the Redeveloper shall deliver the Note to the Authority in exchange for a new Note in the adjusted principal amount upon the Authority’s written request.

(d) *Property Sale or Refinance.* If the Redeveloper sells the Minimum Improvements to an unrelated third party or refinances the Minimum Improvements (provided, however, the placement of permanent debt on the Minimum Improvements will not constitute a refinancing giving rise to the review as described in this Section) during the first eight (8) years after issuance of a Certificate of Completion for the Minimum Improvements, the Redeveloper agrees to provide to the Consultant reasonable background documentation of actual project costs, project sources, and financing terms to construct the Minimum Improvements as well as the actual income and operating expenses for the period from the date of this Agreement through the date of such anticipated sale or refinance (provided that the Redeveloper and the Authority agree that the Calculation Date will occur prior to the actual sale or refinancing). Based on such review, if the Consultant determines that the Minimum Improvements exceed an actual annual 7% Cash-On-Cost Return (to be calculated in the same manner as the sample attached as



Schedule D-2), then 50% of the amount that exceeds the annual 7% Cash-On-Cost Return will be applied to reduce the principal amount payable under the Note.

Such reduction will be effective upon written notice by the Authority to Redeveloper, stating the amount of such excess profit as determined by the Authority in accordance with this Section, accompanied by the Consultant's report.

Section 3.6. Business Subsidy. The parties agree and understand that the financial assistance described in this Agreement does not constitute a business subsidy within the meaning of the Business Subsidy Act, because the assistance is for housing, an enumerated exception under Section 116J.993, subd. 3(7) of the Business Subsidy Act. The Redeveloper releases and waives any claim against the Authority and its governing body members, officers, agents, servants and employees thereof arising from application of the Business Subsidy Act to this Agreement, including without limitation any claim that the Authority failed to comply with the Business Subsidy Act with respect to this Agreement.

Section 3.7. Payment of Authority Costs. The Redeveloper agrees that it will pay, within thirty (30) days after written notice from the Authority, the reasonable costs of consultants and attorneys retained by the Authority in connection with the creation of the TIF District and the negotiation in preparation of this Agreement and other incidental agreements and documents related to the development contemplated hereunder (the "Authority Costs"). The Authority will provide written reports describing the costs accrued under this Section upon request from the Redeveloper, but not more often than intervals of forty-five (45) days. Notwithstanding the foregoing, any Authority Costs incurred by the Authority after the receipt by the Authority of the first payment of Tax Increment by the County will be paid by the Authority, and the Redeveloper will have no obligation to pay any Authority Costs incurred after such date. The sum of \$11,250 which was deposited by the Redeveloper upon filling its application for tax increment financing with the Authority, will be credited to the Redeveloper's obligation under this Section. Upon termination of this Agreement in accordance with its terms, the Redeveloper remains obligated under this section for costs incurred through the date of first receipt by the Authority of Tax Increment.

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## ARTICLE IV

### **Construction of Minimum Improvements**

Section 4.1. Construction of Improvements. The Redeveloper agrees that it will construct or cause construction of the Minimum Improvements on the Redevelopment Property in accordance with the approved Construction Plans and that it will, during any period while the Redeveloper retains ownership of any portion of the Minimum Improvements, operate and maintain, preserve and keep the Minimum Improvements or cause the Minimum Improvements to be maintained, preserved and kept with the appurtenances and every part and parcel thereof, in good repair and condition.

#### Section 4.2. Construction Plans.

(a) Before commencing construction of the Minimum Improvements, the Redeveloper shall submit to the Authority Construction Plans. The Construction Plans shall provide for the construction of the Minimum Improvements and shall be in conformity with this Agreement, the Development Program and all applicable State and local laws and regulations. The Authority will approve the Construction Plans in writing if (i) the Construction Plans conform to all terms and conditions of this Agreement; (ii) the Construction Plans conform to the goals and objectives of the Development Program; (iii) the Construction Plans conform to all applicable federal, state and local laws, ordinances, rules and regulations; (iv) Construction Plans are adequate to provide for construction of the Minimum Improvements; (v) the Redeveloper certifies that Redeveloper reasonably anticipates that the Construction Plans do not provide for expenditures in excess of the funds available to the Redeveloper for construction of the Minimum Improvements; and (vi) no Event of Default has occurred and remains outstanding. No approval by the Authority shall relieve the Redeveloper of the obligation to comply with the terms of this Agreement, applicable federal, state and local laws, ordinances, rules and regulations, or to construct the Minimum Improvements in accordance therewith. No approval by the Authority shall constitute a waiver of an Event of Default. If approval of the Construction Plans is requested by the Redeveloper in writing at the time of submission, such Construction Plans shall be deemed approved unless rejected in writing by the Authority, in whole or in part. Such rejections shall set forth in detail the reasons therefor based upon the criteria set forth in (i) through (vi) above, and shall be made within twenty (20) days after the date of receipt of final plans from the Redeveloper. If the Authority fails to reject any Construction Plans submitted to the Authority within said twenty (20) day period, the Authority shall be deemed to have approved such plans. If the Authority rejects any Construction Plans in whole or in part, the Redeveloper shall submit new or corrected Construction Plans within twenty (20) days after written notification to the Redeveloper of the rejection. The provisions of this Section relating to approval, rejection and resubmission of corrected Construction Plans shall continue to apply until the Construction Plans have been approved by the Authority. The Authority's approval shall not be unreasonably withheld. Said approval shall constitute a conclusive determination that the approved Construction Plans comply to the Authority's satisfaction with the provisions of this Agreement relating thereto.

The Redeveloper hereby waives any and all claims and causes of action whatsoever resulting from the review of the Construction Plans by the Authority and/or any changes in the Construction Plans requested by the Authority. Neither the Authority nor any employee or official of the Authority shall be responsible in any manner whatsoever for any defect in the Construction Plans or in any work done pursuant to the Construction Plans, including changes requested by the Authority.

(b) If the Redeveloper desires to make any material change in the Construction Plans or any component thereof after their approval by the Authority, the Redeveloper shall submit the proposed change to the Authority for its approval. For the purpose of this section, the term “material” means changes that increase or decrease construction costs by 10% or more. If the Construction Plans, as modified by the proposed change, conform to the requirements of this Section 4.2 of this Agreement with respect to such previously approved Construction Plans, the Authority shall approve the proposed change and notify the Redeveloper in writing of its approval. Such change in the Construction Plans shall, in any event, be deemed approved by the Authority unless rejected, in whole or in part, by written notice by the Authority to the Redeveloper, setting forth in detail the reasons therefor. Such rejection shall be made within ten (10) days after receipt of the notice of such change. The Authority’s approval of any such change in the Construction Plans will not be unreasonably withheld.

Section 4.3. Commencement and Completion of Construction. The Redeveloper shall commence construction of the Minimum Improvements by December 31, 2019. Subject to Unavoidable Delays, the Redeveloper shall complete the construction of the Minimum Improvements by June 30, 2021. All work with respect to the Minimum Improvements to be constructed or provided by the Redeveloper on the Redevelopment Property shall be in conformity with the Construction Plans as submitted by the Redeveloper and approved by the Authority. For purposes of this Agreement, construction shall be deemed to commence upon the commencement of environmental remediation activities necessary to carry out the construction of the Minimum Improvements.

The Redeveloper agrees for itself, its successors, and assigns, and every successor in interest to the Redevelopment Property, or any part thereof, that the Redeveloper, and such successors and assigns, shall promptly begin and diligently prosecute to completion the development of the Redevelopment Property through the construction of the Minimum Improvements thereon, and that such construction shall in any event be commenced and completed within the period specified in this Section 4.3 of this Agreement. After the date of this Agreement and until the Minimum Improvements have been fully constructed, the Redeveloper shall make reports, in such detail and at such times as may reasonably be requested by the Authority, but no more than monthly, as to the actual progress of the Redeveloper with respect to such construction.

Section 4.4. Certificate of Completion.

(a) Within 15 days after completion of the Minimum Improvements in accordance with those provisions of the Agreement relating solely to the obligations of the Redeveloper to construct the Minimum Improvements (including the dates for beginning and completion

thereof), the Authority Representative shall deliver to the Redeveloper a Certificate of Completion in substantially the form shown as Schedule E, in recordable form and executed by the Authority.

(b) If the Authority Representative shall refuse or fail to provide any certification in accordance with the provisions of this Section 4.4 of this Agreement, the Authority Representative shall, within thirty (30) days after written request by the Redeveloper, provide the Redeveloper with a written statement, indicating in adequate detail in what respects the Redeveloper has failed to complete the Minimum Improvements in accordance with the provisions of the Agreement, or is otherwise in default, and what measures or acts it will be necessary, in the opinion of the Authority, for the Redeveloper to take or perform in order for the Authority to issue the Certificate of Completion. Issuance of the Certificate of Completion shall not be unreasonably withheld.

(c) The construction of the Minimum Improvements shall be deemed to be complete upon (i) issuance of a final certificate of occupancy for the Minimum Improvements, (ii) upon determination by the Authority Representative that all related site improvements on the Redevelopment Property have been substantially completed in accordance with approved Construction Plans, and (iii) upon certification by the Redeveloper to the Authority that all costs related to the Minimum Improvements and the development of the Redevelopment Property, including without limitation payments to all contractors, subcontractors, and project laborers, have been paid prior to the date of the Redeveloper's request for the Certificate of Completion.

#### Section 4.5. Public Improvements.

(a) In connection with Redeveloper's construction of the Minimum Improvements, the Redeveloper shall construct certain public improvements, including without limitation the construction of sidewalks and related infrastructure, in conformity with the terms and specifications provided in the Development Agreement.

(b) The City intends to construct a recreational trail over a portion of the Redevelopment Property in conjunction with a watershed management project (the "Trail Improvements"). The Redeveloper agrees and acknowledges that the Trail Improvements will benefit the Minimum Improvements and Redevelopment Property, and agrees to pay a pro rata portion of the cost of the Trail Improvements in an amount not to exceed \$100,000 (the "Redeveloper Contribution"), which amount shall be payable to the Authority prior to the issuance of any City permits for the construction of the Minimum Improvements. Upon a final accounting, if the Redeveloper's actual pro rata share of the costs of the Trail Improvements is less than the Redeveloper Contribution, the Authority shall refund to the Redeveloper any excess Redeveloper Contribution over such actual pro rata share.

(c) As provided in City Resolution No. 11630, adopted by the City Council on August 26, 2019, the Redeveloper agrees and acknowledges that a payment in lieu of park dedication fees in the amount of \$508,000 shall be due and payable to the City prior to the issuance of any City permits for construction of the Minimum Improvements.

Section 4.6. Management. The Redeveloper shall at all times engage a property management company with substantial experience in operating multifamily housing developments, subject to approval by the Authority, which approval will not be unreasonably withheld. The Redeveloper will submit evidence of such management upon request by the Authority. The Redeveloper shall further enter into a Memorandum of Understanding (the “Memorandum”) with the City in connection with public safety services to be provided by the City to the Minimum Improvements, which Memorandum is incorporated into this Agreement by reference.

Section 4.7. Records. The Authority, through any authorized representatives, shall have the right at all reasonable times after reasonable notice to inspect, examine and copy all books and records of Redeveloper relating to the Minimum Improvements. Such records shall be kept and maintained by Redeveloper through the Termination Date.

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## ARTICLE V

### Insurance

#### Section 5.1. Insurance.

(a) The Redeveloper will provide and maintain at all times during the process of constructing the Minimum Improvements an All Risk Broad Form Basis Insurance Policy and, from time to time during that period, at the request of the Authority, furnish the Authority with proof of payment of premiums on policies covering the following:

(i) Builder's risk insurance, written on the so-called "Builder's Risk -- Completed Value Basis," in an amount equal to 100% of the principal amount of the TIF Note, and with coverage available in nonreporting form on the so-called "all risk" form of policy. The interest of the Authority shall be protected in accordance with a clause in form and content satisfactory to the Authority;

(ii) Comprehensive general liability insurance (including operations, contingent liability, operations of subcontractors, completed operations, and contractual liability insurance) together with an Owner's Protective Liability Policy with limits against bodily injury and property damage of not less than \$1,000,000 for each occurrence (to accomplish the above-required limits, an umbrella excess liability policy may be used). The Authority shall be listed as an additional insured on the policy; and

(iii) Workers' compensation insurance, with statutory coverage, provided that the Redeveloper may be self-insured with respect to all or any part of its liability for workers' compensation.

(b) Upon completion of construction of the Minimum Improvements and prior to the Termination Date, the Redeveloper shall maintain, or cause to be maintained, at its cost and expense, and from time to time at the request of the Authority shall furnish proof of the payment of premiums on, insurance as follows:

(i) Insurance against loss and/or damage to the Minimum Improvements under a policy or policies covering such risks as are ordinarily insured against by similar businesses.

(ii) Comprehensive general public liability insurance, including personal injury liability (with employee exclusion deleted), against liability for injuries to persons and/or property, in the minimum amount for each occurrence and for each year of \$1,000,000, and shall be endorsed to show the City and Authority as additional insureds.

(iii) Such other insurance, including workers' compensation insurance respecting all employees of the Redeveloper, in such amount as is customarily carried by

like organizations engaged in like activities of comparable size and liability exposure; provided that the Redeveloper may be self-insured with respect to all or any part of its liability for workers' compensation.

(c) All insurance required in Article V of this Agreement shall be taken out and maintained in responsible insurance companies selected by the Redeveloper that are authorized under the laws of the State to assume the risks covered thereby. Upon request, the Redeveloper will deposit annually with the Authority a certificate or certificates or binders of the respective insurers stating that the insurance required herein is in force and effect. Unless otherwise provided in this Article V of this Agreement each policy shall contain a provision that the insurer shall not cancel the policy without giving written notice to the Redeveloper and the Authority at least thirty (30) days before the cancellation becomes effective. In lieu of separate policies, the Redeveloper may maintain a single policy, blanket or umbrella policies, or a combination thereof, having the coverage required herein, in which event the Redeveloper shall deposit with the Authority a certificate or certificates of the respective insurers as to the amount of coverage in force upon the Minimum Improvements.

(d) The Redeveloper agrees to notify the Authority immediately in the case of damage exceeding \$250,000 in amount to, or destruction of, the Minimum Improvements or any portion thereof resulting from fire or other casualty. In such event the Redeveloper will forthwith repair, reconstruct, and restore the Minimum Improvements to substantially the same or an improved condition or value as it existed prior to the event causing such damage and, to the extent necessary to accomplish such repair, reconstruction, and restoration, the Redeveloper will apply the net proceeds of any insurance relating to such damage received by the Redeveloper to the payment or reimbursement of the costs thereof. Any net proceeds remaining after completion of such repairs, construction, and restoration shall be the property of the Redeveloper.

(e) In lieu of its obligation to reconstruct the Minimum Improvements as set forth in this Section, the Redeveloper shall have the option of: (i) paying to the Authority an amount that, in the opinion of the Authority and its fiscal consultant, is sufficient to pay or redeem the outstanding principal of the TIF Note, or (ii) so long as the Redeveloper is the owner of the TIF Note, waiving its right to receive subsequent payments under the TIF Note.

(f) The Redeveloper and the Authority agree that all of the insurance provisions set forth in this Article V shall terminate upon the termination of this Agreement.

Section 5.2. Subordination. Notwithstanding anything to the contrary herein, the rights of the Authority with respect to the receipt and application of any insurance proceeds shall, in all respects, be subordinate and subject to the rights of any Holder under a Mortgage allowed pursuant to Article VII of this Agreement.

## ARTICLE VI

### Tax Increment; Taxes

Section 6.1. Right to Collect Delinquent Taxes. The Redeveloper acknowledges that the Authority is providing substantial aid and assistance in furtherance of the development through reimbursement of Public Redevelopment Costs. The Redeveloper understands that the Tax Increments pledged to payment on the TIF Note are derived from real estate taxes on the Redevelopment Property, which taxes must be promptly and timely paid. To that end, the Redeveloper agrees for itself, its successors and assigns, that in addition to the obligation pursuant to statute to pay real estate taxes, it is also obligated by reason of this Agreement to pay before delinquency all real estate taxes assessed against the Redevelopment Property and the Minimum Improvements. The Redeveloper acknowledges that this obligation creates a contractual right on behalf of the Authority to sue the Redeveloper or its successors and assigns to collect delinquent real estate taxes and any penalty or interest thereon and to pay over the same as a tax payment to the county auditor. In any such suit, the Authority shall also be entitled to recover its costs, expenses and reasonable attorney fees.

Section 6.2. Review of Taxes. The Redeveloper agrees that prior to the Termination Date, it will not cause a reduction in the real property taxes paid in respect of the Redevelopment Property through: (A) willful destruction of the Redevelopment Property or any part thereof; or (B) willful refusal to reconstruct damaged or destroyed property pursuant to Section 5.1 of this Agreement, except as provided in Section 5.1(e). The Redeveloper also agrees that it will not, prior to the Termination Date, seek exemption from property tax for the Redevelopment Property or any portion thereof or transfer or permit the transfer of the Redevelopment Property to any entity that is exempt from real property taxes and state law (other than any portion thereof dedicated or conveyed to the City in accordance with platting of the Redevelopment Property), or apply for a deferral of property tax on the Redevelopment Property pursuant to any law.

Section 6.3. Assessment Agreement. (a) Upon execution of this Agreement, the Redeveloper shall, with the Authority, execute an Assessment Agreement pursuant to Minnesota Statutes, Section 469.177, subd. 8, specifying an assessor's minimum market value (the "Market Value") for the Redevelopment Property and Minimum Improvements constructed thereon. The amount of the minimum Market Value shall be \$5,397,500 as of January 2, 2020, and shall be \$21,590,000 as of January 2, 2021 and each January 2 thereafter, notwithstanding the status of construction by such dates.

(b) The Assessment Agreement shall be substantially in the form attached hereto as Schedule F. Nothing in the Assessment Agreement shall limit the discretion of the County assessor to assign a market value to the Redevelopment Property and Minimum Improvements in excess of such assessor's minimum Market Value. The Assessment Agreement shall remain in force for the period specified in the Assessment Agreement.

(c) Nothing in this Agreement or in the Assessment Agreement shall limit the right of the Redeveloper, or its successors and assigns, to bring a tax petition challenging a Market Value



determination that exceeds the established minimum Market Value for the Redevelopment Property or the Minimum Improvements; provided that if the Redeveloper brings such a challenge, the Redeveloper must inform the Authority of such tax petition in writing. During the pendency of such challenge, the Authority will pay principal of and interest on the TIF Note only to the extent of the Available Tax Increment attributable to the minimum Market Value of the Redevelopment Property and the Minimum Improvements; provided that if the Redeveloper fails to notify the Authority of the tax petition, the Authority shall have the right to withhold all payments of principal of and interest on the TIF Note until the Redeveloper's challenge is resolved. Upon resolution of Redeveloper's tax petition, any Available Tax Increment deferred and withheld under this Section shall be paid, without interest thereon, to the extent payable under the assessor's final determination of Market Value.

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## ARTICLE VII

### Other Financing

Section 7.1. Generally. Before issuance of the Note, the Redeveloper shall submit to the Authority or provide access thereto for review by Authority staff, consultants and agents, evidence reasonably satisfactory to the Authority that Redeveloper has available funds, or commitments to obtain funds, whether in the nature of mortgage financing, equity, grants, loans, or other sources sufficient for paying the cost of the developing the Minimum Improvements, provided that any lender or grantor commitments shall be subject only to such conditions as are normal and customary in the commercial lending industry.

Section 7.2. Authority's Option to Cure Default on Mortgage. In the event that any portion of the Redeveloper's funds is provided through mortgage financing, and there occurs a default under any Mortgage reviewed by the Authority pursuant to Article VII of this Agreement, the Redeveloper shall cause the Authority to receive copies of any notice of default received by the Redeveloper from the holder of such Mortgage. Thereafter, the Authority shall have the right, but not the obligation, to cure any such default on behalf of the Redeveloper within such cure periods as are available to the Redeveloper under the Mortgage documents.

Section 7.3. Modification; Subordination. The Authority agrees to subordinate its rights under this Agreement to the Holder of any Mortgage securing construction or permanent financing, in accordance with the terms of a subordination agreement in a form reasonably acceptable to the Authority and approved by the Authority by formal action.

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**ARTICLE VIII****Prohibitions Against Assignment and Transfer; Indemnification**

Section 8.1. Representation as to Development. The Redeveloper represents and agrees that its purchase of the Redevelopment Property, and its other undertakings pursuant to the Agreement, are, and will be used, for the purpose of development of the Redevelopment Property and not for speculation in land holding.

Section 8.2. Prohibition Against Redeveloper's Transfer of Property and Assignment of Agreement. The Redeveloper represents and agrees that during the term of this Agreement:

(a) Except only by way of security for, and only for, the purpose of obtaining financing necessary to enable the Redeveloper or any successor in interest to the Redevelopment Property, or any part thereof, to perform its obligations with respect to undertaking the development contemplated under this Agreement, and any other purpose authorized by this Agreement, the Redeveloper has not made or created and will not make or create or suffer to be made or created any total or partial sale, assignment, conveyance, or lease, or any trust or power, or transfer in any other mode or form of or with respect to this Agreement or the Redevelopment Property or any part thereof or any interest therein, or any contract or agreement to do any of the same, to any person or entity whether or not related in any way to the Redeveloper (collectively, a "Transfer"), without the prior written approval of the Authority (whose approval will not be unreasonably withheld, subject to the standards described in paragraph (b) of this Section) unless the Redeveloper remains liable and bound by this Redevelopment Agreement in which event the Authority's approval is not required. Any such Transfer shall be subject to the provisions of this Agreement. For the purposes of this Agreement, the term Transfer does not include (i) acquisition of a controlling interest in Redeveloper by another person or entity or merger of Redeveloper with another entity; or (ii) any sale, conveyance, or transfer in any form to any Affiliate.

(b) In the event the Redeveloper, upon Transfer of the Redevelopment Property or any portion thereof prior to issuance of the Certificate of Completion, seeks to be released from its obligations under this Redevelopment Agreement as to the portions of the Redevelopment Property that are transferred, the Authority shall be entitled to require, except as otherwise provided in the Agreement, as conditions to any such release that:

(i) Any proposed transferee shall have the qualifications and financial responsibility, in the reasonable judgment of the Authority, necessary and adequate to fulfill the obligations undertaken in this Agreement by the Redeveloper as to the portion of the Redevelopment Property to be transferred.

(ii) Any proposed transferee, by instrument in writing satisfactory to the Authority and in form recordable in the public land records of Ramsey County, Minnesota, shall, for itself and its successors and assigns, and expressly for the benefit of the Authority, have expressly assumed all of the obligations of the Redeveloper under

this Agreement as to the portion of the Redevelopment Property to be transferred and agreed to be subject to all the conditions and restrictions to which the Redeveloper is subject as to such portion; provided, however, that the fact that any transferee of, or any other successor in interest whatsoever to, the Redevelopment Property, or any part thereof, shall not, for whatever reason, have assumed such obligations or so agreed, and shall not (unless and only to the extent otherwise specifically provided in this Agreement or agreed to in writing by the Authority) deprive the Authority of any rights or remedies or controls with respect to the Redevelopment Property, the Minimum Improvements or any part thereof or the construction of the Minimum Improvements; it being the intent of the parties as expressed in this Agreement that (to the fullest extent permitted at law and in equity and excepting only in the manner and to the extent specifically provided otherwise in this Agreement) no transfer of, or change with respect to, ownership in the Redevelopment Property or any part thereof, or any interest therein, however consummated or occurring, and whether voluntary or involuntary, shall operate, legally, or practically, to deprive or limit the Authority of or with respect to any rights or remedies on controls provided in or resulting from this Agreement with respect to the Redevelopment Property that the Authority would have had, had there been no such transfer or change. In the absence of specific written agreement by the Authority to the contrary, no such transfer or approval by the Authority thereof shall be deemed to relieve the Redeveloper, or any other party bound in any way by this Agreement or otherwise with respect to the Redevelopment Property, from any of its obligations with respect thereto.

(iii) Any and all instruments and other legal documents involved in effecting the transfer of any interest in this Agreement or the Redevelopment Property governed by this Article VIII, shall be in a form reasonably satisfactory to the Authority.

In the event the foregoing conditions are satisfied then the Redeveloper shall be released from its obligation under this Agreement, as to the portion of the Redevelopment Property that is transferred, assigned, or otherwise conveyed.

### Section 8.3. Release and Indemnification Covenants.

(a) Except for any willful misrepresentation or any willful or wanton misconduct or negligence of the Indemnified Parties as hereinafter defined, and except for any breach by any of the Indemnified Parties of their obligations under this Agreement, the Redeveloper releases from and covenants and agrees that the Authority, the City, and the governing body members, officers, agents, servants, and employees thereof (the “Indemnified Parties”) shall not be liable for and agrees to indemnify and hold harmless the Indemnified Parties against any loss or damage to property or any injury to or death of any person occurring at or about or resulting from any defect in the Redevelopment Property or the Minimum Improvements.

(b) Except for any willful misrepresentation or any willful or wanton misconduct or negligence of the Indemnified Parties, and except for any breach by any of the Indemnified Parties of their obligations under this Agreement, the Redeveloper agrees to protect and defend the Indemnified Parties, now and forever, and further agrees to hold the aforesaid harmless from

any claim, demand, suit, action, or other proceeding whatsoever by any person or entity whatsoever arising or purportedly arising from this Agreement, or the transactions contemplated hereby or the acquisition, construction, installation, ownership, maintenance, and operation of the Redevelopment Property.

(c) Except for any willful misrepresentation or any willful or wanton misconduct or negligence of the Indemnified Parties, and except for any breach by any of the Indemnified Parties of their obligations under this Agreement, the Indemnified Parties shall not be liable for any damage or injury to the persons or property of the Redeveloper or its officers, agents, servants, or employees or any other person who may be about the Redevelopment Property or Minimum Improvements.

(d) All covenants, stipulations, promises, agreements and obligations of the Authority contained herein shall be deemed to be the covenants, stipulations, promises, agreements, and obligations of such entity and not of any governing body member, officer, agent, servant, or employee of such entities in the individual capacity thereof.

Section 8.4. Tax Deferred Exchange. Notwithstanding Section 8.2 hereof, if the Redeveloper desires to purchase the Redevelopment Property in connection with a tax-deferred exchange under Section 1031 of the Internal Revenue Code of 1986, as amended (the “Code”), Redeveloper shall have the right to temporarily assign its rights under this Agreement to a “qualified exchange intermediary” (a “1031 Agent”) within the meaning of Section 1031 of the Code. During any period when this Agreement is temporarily assigned to a 1031 Agent, the Redeveloper shall remain fully responsible and liable for its obligations under this Agreement. It is expressly understood by the parties that the Authority assumes no liability or responsibility in connection with the Redeveloper’s tax-deferred exchange and the Redeveloper shall hold the Authority harmless from any claims, actions or liabilities that may result from the agreements, transactions or assignments necessary to complete said tax deferred exchange.

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## ARTICLE IX

### Events of Default

Section 9.1. Events of Default Defined. The following shall be “Events of Default” under this Agreement and the term “Event of Default” shall mean, whenever it is used in this Agreement, any one or more of the following events, after the non-defaulting party provides thirty (30) days written notice to the defaulting party of the event, but only if the event has not been cured within said thirty (30) days or, if the event is by its nature incurable within thirty (30) days, the defaulting party does not, within such thirty-day period, provide assurances reasonably satisfactory to the party providing notice of default that the event will be cured and will be cured as soon as reasonably possible:

(a) Failure by the Redeveloper or Authority to observe or perform any covenant, condition, obligation, or agreement on its part to be observed or performed under this Agreement, unless such failure to perform is the result of an Unavoidable Delay; or any certification, representation, or warranty by the Redeveloper to the City or the Authority that is substantiated by evidence to be untrue or misrepresented.

(b) If, before issuance of the Certificate of Completion for all the Minimum Improvements, the Redeveloper shall

(i) file any petition in bankruptcy or for any reorganization, arrangement, composition, readjustment, liquidation, dissolution, or similar relief under the United States Bankruptcy Act or under any similar federal or State law, which action is not dismissed within sixty (60) days after filing; or

(ii) make an assignment for benefit of its creditors; or

(iii) admit in writing its inability to pay its debts generally as they become due;

or

(iv) be adjudicated a bankrupt or insolvent.

Section 9.2. Remedies on Default. Whenever any Event of Default referred to in Section 9.1 of this Agreement occurs, the non-defaulting party may:

(a) Suspend its performance under this Agreement until it receives assurances that the defaulting party will cure its default and continue its performance under the Agreement.

(b) Upon a default by the Redeveloper under this Agreement, the Authority may terminate the Note and this Agreement.

(c) Take whatever action, including legal, equitable, or administrative action, which may appear necessary or desirable to collect any payments due under this Agreement, or to

enforce performance and observance of any obligation, agreement, or covenant under this Agreement, provided that nothing contained herein shall give the Authority the right to seek specific performance by Redeveloper of the construction of the Minimum Improvements.

Section 9.3. No Remedy Exclusive. No remedy herein conferred upon or reserved to any party is intended to be exclusive of any other available remedy or remedies, but each and every such remedy shall be cumulative and shall be in addition to every other remedy given under this Agreement or now or hereafter existing at law or in equity or by statute. No delay or omission to exercise any right or power accruing upon any default shall impair any such right or power or shall be construed to be a waiver thereof, but any such right and power may be exercised from time to time and as often as may be deemed expedient. To entitle the Authority to exercise any remedy reserved to it, it shall not be necessary to give notice, other than such notice as may be required in this Article IX.

Section 9.4. No Additional Waiver Implied by One Waiver. In the event any agreement contained in this Agreement should be breached by either party and thereafter waived by the other party, such waiver shall be limited to the particular breach so waived and shall not be deemed to waive any other concurrent, previous or subsequent breach hereunder.

Section 9.5. Attorney Fees. Whenever any Event of Default occurs and if the non-defaulting party employs attorneys or incurs other expenses for the collection of payments due or to become due or for the enforcement of performance or observance of any obligation or agreement on the part of the defaulting party under this Agreement, the defaulting party shall, within ten (10) days of written demand by the non-defaulting party, pay to the non-defaulting party the reasonable fees of such attorneys and such other expenses so incurred by the non-defaulting party.

[The remainder of this page is intentionally blank.]

## ARTICLE X

### Additional Provisions

Section 10.1. Conflict of Interests; Representatives Not Individually Liable. The Authority and the Redeveloper, to the best of their respective knowledge, represent and agree that no member, official, or employee of the Authority shall have any personal interest, direct or indirect, in the Agreement, nor shall any such member, official, or employee participate in any decision relating to the Agreement that affects his personal interests or the interests of any corporation, partnership, or association in which he, directly or indirectly, is interested. No member, official, or employee of the City or Authority shall be personally liable to the Redeveloper, or any successor in interest, in the event of any default or breach by the Authority or for any amount that may become due to the Redeveloper or successor or on any obligations under the terms of the Agreement.

Section 10.2. Equal Employment Opportunity. The Redeveloper, for itself and its successors and assigns, agrees that during the construction of the Minimum Improvements provided for in the Agreement it will comply with all applicable federal, state, and local equal employment and non-discrimination laws and regulations.

Section 10.3. Restrictions on Use. The Redeveloper agrees that until the Termination Date, the Redeveloper, and such successors and assigns, shall devote the Redevelopment Property to the operation of the Minimum Improvements as defined in Section 1.1 hereof, and shall not discriminate upon the basis of race, color, creed, sex or national origin in the sale, lease, or rental or in the use or occupancy of the Redevelopment Property or any improvements erected or to be erected thereon, or any part thereof.

Section 10.4. Provisions Not Merged With Deed. None of the provisions of this Agreement are intended to or shall be merged by reason of any deed transferring any interest in the Redevelopment Property and any such deed shall not be deemed to affect or impair the provisions and covenants of this Agreement.

Section 10.5. Titles of Articles and Sections. Any titles of the several parts, Articles, and Sections of the Agreement are inserted for convenience of reference only and shall be disregarded in construing or interpreting any of its provisions.

Section 10.6. Notices and Demands. Except as otherwise expressly provided in this Agreement, a notice, demand, or other communication under the Agreement by either party to the other shall be sufficiently given or delivered if it is dispatched by registered or certified mail, postage prepaid, return receipt requested, or delivered personally, to the following addresses (or to such other addresses as either party may notify the other):



To Redeveloper:                   Walton Holdings, LLC  
  Attn: Nicholas Walton  
  1710 West Lake Street, Suite 200  
  Minneapolis, MN 55409

To Authority:                       Roseville Economic Development Authority  
  Attn: Executive Director  
  2660 Civic Center Drive  
  Roseville, Minnesota 55113

Section 10.7. Counterparts. This Agreement may be executed in any number of counterparts, each of which shall constitute one and the same instrument.

Section 10.8. Recording. The Authority may record this Agreement and any amendments thereto with the Ramsey County recorder. The Redeveloper shall pay all costs for recording. The Redeveloper's obligations under this Agreement are covenants running with the land for the term of this Agreement, enforceable by the Authority against the Redeveloper, its successor and assigns, and every successor in interest to the Redevelopment Property, or any part thereof or any interest therein.

Section 10.9 Amendment. This Agreement may be amended only by written agreement approved by the Authority and the Redeveloper.

Section 10.10. Authority Approvals. Unless otherwise specified, any approval required by the Authority under this Agreement may be given by the Authority Representative, except that final approval of issuance of the TIF Note shall be made by the Authority's board of commissioners.

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**SCHEDULE A**  
**REDEVELOPMENT PROPERTY**

Lot 1, Block 1, FAIRVIEW AVENUE ADDITION, according to the recorded plat thereof,  
Ramsey County, Minnesota.

**SCHEDULE B**

**AUTHORIZING RESOLUTION**

**ROSEVILLE ECONOMIC DEVELOPMENT AUTHORITY**

**RESOLUTION NO. \_\_\_\_\_**

**RESOLUTION APPROVING CONTRACT FOR PRIVATE REDEVELOPMENT WITH AND AWARDING THE SALE OF, AND PROVIDING THE FORM, TERMS, COVENANTS AND DIRECTIONS FOR THE ISSUANCE OF ITS TAX INCREMENT REVENUE NOTE TO WALTON HOLDINGS, LLC**

BE IT RESOLVED BY the Board of Commissioners (“Board”) of the Roseville Economic Development Authority (the “Authority”) as follows:

Section 1. Background; Authorization; Award of Sale.

1.01. Background; Authorization. (a) The Authority and the City of Roseville (“City”) have heretofore approved the establishment of Tax Increment Financing District No. 22 (the “TIF District”) within Development District No. 1 (“Project”), and have adopted a tax increment financing plan for the purpose of financing certain improvements within the Project.

(b) Pursuant to Minnesota Statutes, Section 469.178, the Authority is authorized to issue and sell its bonds for the purpose of financing a portion of the public redevelopment costs of the TIF District. The Authority hereby finds and determines that it is in the best interests of the Authority that it issue and sell its Tax Increment Revenue Note (Fairview Multifamily Project) (the “Note”) for the purpose of financing certain public redevelopment costs of the Project, pursuant to the terms of this Resolution.

1.02. Agreement Approved; Issuance, Sale, and Terms of the Note. (a) The Authority hereby approves the Contract for Private Redevelopment between the Authority and Walton Holdings, LLC (the “Agreement”), and authorizes the President and Executive Director to execute such Agreement in substantially the form on file with City, subject to modifications that do not alter the substance of the transaction and are approved by such officials, provided that execution of the Agreement by such officials is conclusive evidence of their approval. All capitalized terms in this resolution have the meaning provided in the Agreement unless the context requires otherwise.

(b) The Authority hereby authorizes the President and Executive Director to issue the Note in accordance with the Agreement. All capitalized terms in this resolution have the meaning provided in the Agreement unless the context requires otherwise.

(c) The Note shall be issued in the maximum principal amount of \$2,900,000 to Walton Holdings, LLC (the "Owner"), in consideration of certain eligible costs incurred by the Owner under the Agreement, shall be dated the date of delivery thereof, and shall bear interest at the rate that is the lesser of 5.0% or the Owner's actual mortgage financing rate. The Note will be issued in the principal amount of Public Redevelopment Costs submitted and approved in accordance with Section 3.4 of the Agreement. The Note is secured by Available Tax Increment, as further described in the form of the Note herein. The Authority hereby delegates to the Executive Director the determination of the date on which the Note is to be delivered, in accordance with the Agreement.

Section 2. Form of Note. The Notes shall be in substantially the form attached hereto as Exhibit A, with the blanks to be properly filled in and the principal amount and interest rate adjusted as of the date of issue.

Section 3. Terms, Execution and Delivery.

3.01. Denomination, Payment. The Note shall be issued as a single typewritten note numbered R-1.

The Note shall be issuable only in fully registered form. Principal of and interest on the Note shall be payable by check or draft issued by the Registrar described herein.

3.02. Payment Dates. Principal of and interest on the Note shall be payable by mail to the owner of record thereof as of the close of business on the fifteenth day of the month preceding the Payment Date, whether or not such day is a business day.

3.03. Registration. The Authority hereby appoints the City Finance Director to perform the functions of registrar, transfer agent and paying agent (the "Registrar"). The effect of registration and the rights and duties of the Authority and the Registrar with respect thereto shall be as follows:

(a) Register. The Registrar shall keep at its office a bond register in which the Registrar shall provide for the registration of ownership of the Note and the registration of transfers and exchanges of the Note.

(b) Transfer of Note. Upon surrender for transfer of the Note duly endorsed by the registered owner thereof or accompanied by a written instrument of transfer, in form reasonably satisfactory to the Registrar, duly executed by the registered owner thereof or by an attorney duly authorized by the registered owner in writing, the Registrar shall authenticate and deliver, in the name of the designated transferee or transferees, a new Note of a like aggregate principal amount, interest rate, and maturity, as requested by the transferor. The Registrar may close the books for registration of any transfer after the fifteenth day of the month preceding each Payment Date and until such Payment Date.

(c) Cancellation. The Note surrendered upon any transfer shall be promptly cancelled by the Registrar and thereafter disposed of as directed by the Authority.

(d) Improper or Unauthorized Transfer. When the Note is presented to the Registrar for transfer, the Registrar may refuse to transfer the same until it is satisfied that the endorsement on such Note or separate instrument of transfer is legally authorized. The Registrar shall incur no liability for its refusal, in good faith, to make transfers which it, in its judgment, deems improper or unauthorized.

(e) Persons Deemed Owners. The Authority and the Registrar may treat the person in whose name the Note is at any time registered in the bond register as the absolute owner of the Note, whether the Note shall be overdue or not, for the purpose of receiving payment of, or on account of, the principal of and interest on such Note and for all other purposes, and all such payments so made to any such registered owner or upon the owner's order shall be valid and effectual to satisfy and discharge the liability of the Authority upon such Note to the extent of the sum or sums so paid.

(f) Taxes, Fees and Charges. For every transfer or exchange of the Note, the Registrar may impose a charge upon the owner thereof sufficient to reimburse the Registrar for any tax, fee, or other governmental charge required to be paid with respect to such transfer or exchange.

(g) Mutilated, Lost, Stolen or Destroyed Note. In case any Note shall become mutilated or be lost, stolen, or destroyed, the Registrar shall deliver a new Note of like amount, interest rate, maturity dates and tenor in exchange and substitution for and upon cancellation of such mutilated Note or in lieu of and in substitution for such Note lost, stolen, or destroyed, upon the payment of the reasonable expenses and charges of the Registrar in connection therewith; and, in the case the Note lost, stolen, or destroyed, upon filing with the Registrar of evidence satisfactory to it that such Note was lost, stolen, or destroyed, and of the ownership thereof, and upon furnishing to the Registrar of an appropriate bond or indemnity in form, substance, and amount satisfactory to it, in which both the Authority and the Registrar shall be named as obligees. The Note so surrendered to the Registrar shall be cancelled by it and evidence of such cancellation shall be given to the Authority. If the mutilated, lost, stolen, or destroyed Note has already matured or been called for redemption in accordance with its terms, it shall not be necessary to issue a new Note prior to payment.

3.04. Preparation and Delivery. The Note shall be prepared under the direction of the Executive Director and shall be executed on behalf of the Authority by the signatures of its President and Executive Director. In case any officer whose signature shall appear on the Note shall cease to be such officer before the delivery of the Note, such signature shall nevertheless be valid and sufficient for all purposes, the same as if such officer had remained in office until delivery. When the Note has been so executed, it shall be delivered by the Executive Director to the Owner thereof in accordance with the Agreement.

#### Section 4. Security Provisions.

4.01. Pledge. The Authority hereby pledges to the payment of the principal and interest on the Note all Available Tax Increment, as defined in, and subject to the terms described in, the

Note. Available Tax Increment shall be applied to payment of the principal and interest on the Note in accordance with the terms of the form of Note set forth in Exhibit A of this resolution.

4.02. Bond Fund. Until the date the Note is no longer outstanding and no principal or interest thereof (to the extent required to be paid pursuant to this resolution) remains unpaid, the Authority shall maintain a separate and special "Bond Fund" to be used for no purpose other than the payment of the principal of and interest on the Note. The Authority irrevocably agrees to appropriate to the Bond Fund in each year Available Tax Increment. Any Available Tax Increment remaining in the Bond Fund shall be transferred to the Authority's account for the TIF District upon the termination of the Note in accordance with its terms.

4.03. Additional Obligations. The Authority will issue no obligations secured by Available Tax Increment unless such pledge is on a subordinate basis to the pledge to the Note.

Section 5. Certification of Proceedings.

5.01. Certification of Proceedings. The officers of the Authority are hereby authorized and directed to prepare and furnish to the Owner of the Note certified copies of all proceedings and records of the Authority, and such other affidavits, certificates, and information as may be required to show the facts relating to the legality and marketability of the Note as the same appear from the books and records under their custody and control or as otherwise known to them, and all such certified copies, certificates, and affidavits, including any heretofore furnished, shall be deemed representations of the Authority as to the facts recited therein.

Section 6. Effective Date. This resolution shall be effective upon full execution of the Agreement.

Adopted this \_\_\_\_\_ day of \_\_\_\_\_, 2019.

\_\_\_\_\_  
President

ATTEST:

\_\_\_\_\_  
Secretary



**Exhibit A to Authorizing Resolution****FORM OF NOTE**

UNITED STATES OF AMERICA  
 STATE OF MINNESOTA  
 COUNTY OF RAMSEY  
 ROSEVILLE ECONOMIC DEVELOPMENT AUTHORITY

No. R-1

\$ \_\_\_\_\_

TAX INCREMENT REVENUE NOTE  
 SERIES 20\_\_ (FAIRVIEW MULTIFAMILY PROJECT)

Rate  
 \_\_\_\_%

Date  
of Original Issue

The Roseville Economic Development Authority (“Authority”) for value received, certifies that it is indebted and hereby promises to pay to Walton Holdings, LLC or registered assigns (the “Owner”), the principal sum of \$\_\_\_\_\_ and to pay interest thereon at the rate of \_\_\_\_% per annum, but solely from the sources and to the extent set forth herein. Unless the context clearly requires otherwise, capitalized terms in this Note have the meaning provided in the Contract for Private Redevelopment between the Authority and Owner dated as of \_\_\_\_\_, 2019 (the “Agreement”).

1. Payments. Principal and interest (“Payments”) shall be paid on August 1, 2021 and each February 1 and August 1 thereafter to and including February 1, 2036 (“Payment Dates”) in the amounts set forth herein, payable solely from and to the extent of the sources set forth in Section 3 hereof. Payments shall be applied first to accrued interest, and then to unpaid principal.

Payments are payable by mail to the address of the Owner or such other address as the Owner may designate upon 30 days written notice to the Authority. Payments on this Note are payable in any coin or currency of the United States of America which, on the Payment Date, is legal tender for the payment of public and private debts.

2. Interest. Simple interest at the rate stated herein shall accrue on the unpaid principal, commencing on the date of original issue. Interest shall be computed on the basis of a year of 360 days consisting of twelve months of thirty days, and charged for actual days principal is unpaid.

3. Available Tax Increment. (a) Payments on this Note are payable on each Payment Date solely from and in the amount of “Available Tax Increment,” which shall mean 95 percent of the total Tax Increment attributable to the Minimum Improvements and Redevelopment Property

that has been paid to the Authority by Ramsey County in the six months prior to the subject Payment Date.

(b) The Authority shall have no obligation to pay principal and interest on this Note on each Payment Date from any source other than Available Tax Increment, and the failure of the Authority to pay the entire amount of principal or interest on this Note on any Payment Date shall not constitute a default hereunder as long as the Authority pays principal and interest hereon to the extent of Available Tax Increment. The Authority shall have no obligation to pay any unpaid balance of principal or accrued interest that may remain after the final Payment on February 1, 2036.

4. Default. If on any Payment Date there has occurred and is continuing any Event of Default under the Agreement, the Authority may withhold from payments hereunder under all Available Tax Increment. If the Event of Default is thereafter cured in accordance with the Agreement, the Available Tax Increment withheld under this Section shall be deferred and paid, without interest thereon, within thirty (30) days after the Event of Default is cured. If the Event of Default is not cured within three hundred sixty-five (365) days following the Authority's written notice to Owner of such default, the Authority may terminate this Note by written notice to the Owner in accordance with the Agreement.

5. Prepayment. The principal sum and all accrued interest payable under this Note is prepayable in whole or in part at any time by the Authority without premium or penalty. No partial prepayment shall affect the amount or timing of any other regular payment otherwise required to be made under this Note.

6. Nature of Obligation. This Note is one of an issue in the total principal amount of \$ \_\_\_\_\_ issued to aid in financing certain public redevelopment costs of a Project undertaken by the Authority pursuant to Minnesota Statutes, Sections 469.001 through 469.047, and is issued pursuant to an authorizing resolution (the "Resolution") duly adopted by the Authority on \_\_\_\_\_, 2019, and pursuant to and in full conformity with the Constitution and laws of the State of Minnesota, including Minnesota Statutes, Sections 469.174 to 469.1794. This Note is a limited obligation of the Authority which is payable solely from Available Tax Increment pledged to the payment hereof under the Resolution. This Note shall not be deemed to constitute a general obligation of the State of Minnesota or any political subdivision thereof, including, without limitation, the Authority. Neither the State of Minnesota, nor any political subdivision thereof shall be obligated to pay the principal of or interest on this Note or other costs incident hereto except out of Available Tax Increment, and neither the full faith and credit nor the taxing power of the State of Minnesota or any political subdivision thereof is pledged to the payment of the principal of or interest on this Note or other costs incident hereto.

7. Registration and Transfer. This Note is issuable only as a fully registered note without coupons. As provided in the Resolution, and subject to certain limitations set forth therein, this Note is transferable upon the books of the Authority kept for that purpose at the principal office of the City Finance Director, by the Owner hereof in person or by such Owner's attorney duly authorized in writing, upon surrender of this Note together with a written instrument of transfer satisfactory to the Authority, duly executed by the Owner. Upon such transfer or exchange and the

payment by the Owner of any tax, fee, or governmental charge required to be paid by the Authority with respect to such transfer or exchange, there will be issued in the name of the transferee a new Note of the same aggregate principal amount, bearing interest at the same rate and maturing on the same date.

IT IS HEREBY CERTIFIED AND RECITED that all acts, conditions, and things required by the Constitution and laws of the State of Minnesota to be done, to exist, to happen, and to be performed in order to make this Note a valid and binding limited obligation of the Authority according to its terms, have been done, do exist, have happened, and have been performed in due form, time and manner as so required.

IN WITNESS WHEREOF, the Board of Commissioners of the Roseville Economic Development Authority has caused this Note to be executed with the manual signatures of its President and Executive Director, all as of the Date of Original Issue specified above.

ROSEVILLE ECONOMIC  
DEVELOPMENT AUTHORITY

\_\_\_\_\_  
Executive Director

\_\_\_\_\_  
President

REGISTRATION PROVISIONS

The ownership of the unpaid balance of the within Note is registered in the bond register of the City Finance Director, in the name of the person last listed below.

Date of  
Registration

\_\_\_\_\_  
Registered Owner

Signature of  
City Finance Director

Walton Holdings, LLC  
Federal Tax I.D. No. \_\_\_\_\_

**SCHEDULE C**  
**FORM OF DRAW REQUEST**

TO: Roseville Economic Development Authority  
2660 Civic Center Drive  
Roseville, MN 55113

DISBURSEMENT DIRECTION

The undersigned authorized representative (the “Authorized representative”) of Walton Holdings LLC, a Minnesota limited liability company (the “Redeveloper”), hereby authorizes and requests you to disburse from proceeds of the \_\_\_\_\_ grant in accordance with the terms of the Contract for Private Redevelopment, dated \_\_\_\_\_, 2019 (the “Agreement”), between the Roseville Economic Development Authority (“Authority”) and the Redeveloper, the following amount to the following person and for the following proper Environmental Costs:

- 1. Amount: \_\_\_\_\_
- 2. Payee: \_\_\_\_\_
- 3. Purpose: \_\_\_\_\_
- 4. Grant Source: \_\_\_\_\_

all as defined and provided in the Agreement. The undersigned further certifies to the Authority that (a) none of the items for which the payment is proposed to be made has formed the basis for any payment previously made under Section 3.4 of the Agreement (or before the date of the Agreement); (b) that each item for which the payment is proposed is an Environmental Cost, eligible for funding from the grant source(s) identified above; and (c) the Redeveloper reasonably anticipates completion of the Environmental Costs and the Minimum Improvements in accordance with the terms of the Agreement.

Dated: \_\_\_\_\_

\_\_\_\_\_  
Redeveloper’s Authorized Representative

**SCHEDULE D**

## Public Redevelopment Costs

<b>Schedule D - Public Redevelopment Costs</b>	
<b>Use</b>	<b>Amount</b>
Soil Remediation (non HSS Funded)	\$100,000
Underground Parking	\$2,800,000
<b>TOTAL</b>	<b>\$2,900,000</b>

## SCHEDULE D-2

### Lookback Proforma

**Σ EHLERS**  
EXPERTS IN REAL ESTATE

**2720 Fairview Redevelopment**  
 City of Roseville  
 127 Market Rate Apartments  
**Multi-Year Operating Proforma**

	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036
	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Year 11	Year 12	Year 13	Year 14	Year 15	Year 16
<b>Income</b>																
<b>Rental Income</b>	inflation: 2.0%															
Gross Potential Rent	2,331,892	2,378,530	2,426,100	2,474,622	2,524,115	2,574,597	2,626,089	2,678,611	2,732,183	2,786,827	2,842,563	2,899,415	2,957,403	3,016,551	3,076,862	3,138,420
Less: 5.0% Stabilized Vacancy	(116,595)	(118,826)	(121,305)	(123,731)	(126,209)	(128,730)	(131,304)	(133,931)	(136,609)	(139,341)	(142,128)	(144,971)	(147,870)	(150,828)	(153,844)	(156,921)
Less: Additional Pre-stabilization Vacancy	(583,000)															
<b>Total Rental Income</b>	<b>1,632,297</b>	<b>2,259,603</b>	<b>2,304,795</b>	<b>2,350,891</b>	<b>2,397,909</b>	<b>2,445,867</b>	<b>2,494,785</b>	<b>2,544,680</b>	<b>2,595,574</b>	<b>2,647,485</b>	<b>2,700,435</b>	<b>2,754,444</b>	<b>2,809,533</b>	<b>2,865,723</b>	<b>2,923,038</b>	<b>2,981,499</b>
<b>Other Residential Income</b>																
Underground Parking	inflation: 2.0%															
Late fees	inflation: 5.0%															
Less: Vacancy	(8,855)	(8,828)	(9,005)	(9,185)	(9,368)	(9,556)	(9,747)	(9,942)	(10,141)	(10,344)	(10,550)	(10,761)	(10,977)	(11,196)	(11,420)	(11,648)
Less: Additional Pre-stabilization Vacancy	(81,515)															
<b>Total Other Residential Income</b>	<b>82,826</b>	<b>167,734</b>	<b>171,089</b>	<b>174,510</b>	<b>178,001</b>	<b>181,561</b>	<b>185,192</b>	<b>188,896</b>	<b>192,674</b>	<b>196,527</b>	<b>200,458</b>	<b>204,467</b>	<b>208,556</b>	<b>212,727</b>	<b>216,982</b>	<b>221,321</b>
<b>Effective Gross Income (EGI)</b>	<b>1,715,123</b>	<b>2,427,337</b>	<b>2,475,884</b>	<b>2,525,402</b>	<b>2,575,910</b>	<b>2,627,428</b>	<b>2,679,976</b>	<b>2,733,576</b>	<b>2,788,248</b>	<b>2,844,012</b>	<b>2,900,893</b>	<b>2,958,911</b>	<b>3,018,089</b>	<b>3,078,451</b>	<b>3,140,020</b>	<b>3,202,820</b>
<b>Expenses</b>																
<b>Rental Unit Expenses</b>	inflation: 2.0%															
Operating Expenses	inflation: 2.0%															
Management Fee: 5.9% of EGI	inflation: 2.0%															
Property Taxes	inflation: 0.0%															
Reserves: \$250 PUPY	Every Year @ 2.0%															
Modified Rental Expense During Stabilization	(29,190)															
<b>Total Rental Unit Expenses</b>	<b>512,709</b>	<b>907,499</b>	<b>918,029</b>	<b>928,770</b>	<b>939,726</b>	<b>950,901</b>	<b>962,299</b>	<b>973,926</b>	<b>985,785</b>	<b>997,881</b>	<b>1,010,219</b>	<b>1,022,804</b>	<b>1,035,640</b>	<b>1,048,734</b>	<b>1,062,089</b>	<b>1,075,711</b>
<b>Total Expenses</b>	<b>512,709</b>	<b>907,499</b>	<b>918,029</b>	<b>928,770</b>	<b>939,726</b>	<b>950,901</b>	<b>962,299</b>	<b>973,926</b>	<b>985,785</b>	<b>997,881</b>	<b>1,010,219</b>	<b>1,022,804</b>	<b>1,035,640</b>	<b>1,048,734</b>	<b>1,062,089</b>	<b>1,075,711</b>
<b>NET OPERATING INCOME</b>	<b>1,202,414</b>	<b>1,519,839</b>	<b>1,557,855</b>	<b>1,596,632</b>	<b>1,636,184</b>	<b>1,676,527</b>	<b>1,717,677</b>	<b>1,759,650</b>	<b>1,802,463</b>	<b>1,846,132</b>	<b>1,890,674</b>	<b>1,936,107</b>	<b>1,982,448</b>	<b>2,029,717</b>	<b>2,077,931</b>	<b>2,127,109</b>
Tax Increment Financing Revenue	0	306,928	306,928	306,928	306,928	306,928	306,928	306,928	306,928	306,928	306,928	306,928	306,928	306,928	306,928	306,928
<b>ADJUSTED NET OPERATING INCOME</b>	<b>1,202,414</b>	<b>1,826,766</b>	<b>1,864,783</b>	<b>1,903,559</b>	<b>1,943,111</b>	<b>1,983,455</b>	<b>2,024,605</b>	<b>2,066,578</b>	<b>2,109,390</b>	<b>2,153,059</b>	<b>2,197,601</b>	<b>2,243,034</b>	<b>2,289,376</b>	<b>2,336,645</b>	<b>2,384,859</b>	<b>2,427,109</b>
<b>Debt Service</b>																
Total Debt Service	Debt Terms															
<b>NET CASH FLOW</b>	<b>71,939</b>	<b>355,984</b>	<b>394,001</b>	<b>432,777</b>	<b>472,330</b>	<b>512,673</b>	<b>553,823</b>	<b>595,796</b>	<b>638,609</b>	<b>682,277</b>	<b>726,820</b>	<b>772,253</b>	<b>818,594</b>	<b>865,863</b>	<b>914,077</b>	<b>656,327</b>
<b>Returns Analysis</b>																
Cash on Cost Annual Return	3.7%	5.7%	5.8%	5.9%	6.0%	6.1%	6.3%	6.4%	6.5%	6.7%	6.8%	6.9%	7.1%	7.2%	7.4%	6.6%
Cash on Cost Annual Return (w/o TIF assistance)	3.7%	4.7%	4.8%	4.9%	5.1%	5.2%	5.3%	5.5%	5.6%	5.7%	5.9%	6.0%	6.1%	6.3%	6.4%	6.6%

**SCHEDULE E**  
**CERTIFICATE OF COMPLETION**

(See following page.)

**CERTIFICATE OF COMPLETION**

WHEREAS, the Roseville Economic Development Authority (the “Authority”) and Walton Holdings, LLC (the “Redeveloper”) entered into a certain Contract for Private Redevelopment dated as of \_\_\_\_\_, 2019 (the “Agreement”), filed of record as Document No. \_\_\_\_\_ on \_\_\_\_\_, 2019; and

WHEREAS, the Agreement contains certain covenants and restrictions set forth in Articles III and IV thereof related to completing certain Minimum Improvements; and

WHEREAS, the Redeveloper has performed said covenants and conditions insofar as it is able in a manner deemed sufficient by the Authority to permit the execution and recording of this certification;

NOW, THEREFORE, this is to certify that all construction and other physical improvements related to the Minimum Improvements specified to be done and made by the Redeveloper have been completed and the agreements and covenants in Articles III and IV of the Agreement have been performed by the Redeveloper, and this Certificate is intended to be a conclusive determination of the satisfactory termination of the covenants and conditions of Articles III and IV of the Agreement related to completion of the Minimum Improvements, but any other covenants in the Agreement shall remain in full force and effect until the Termination Date (as such term is defined in the Agreement).

Dated: \_\_\_\_\_, 20\_\_.

ROSEVILLE ECONOMIC DEVELOPMENT  
AUTHORITY

By \_\_\_\_\_  
Authority Representative



STATE OF MINNESOTA )  
 ) SS.  
COUNTY OF RAMSEY )

The foregoing instrument was acknowledged before me this \_\_\_\_ day of \_\_\_\_\_, 20\_\_ by \_\_\_\_\_, the \_\_\_\_\_ of the Roseville Economic Development Authority, a public body corporate and politic and political subdivision of the State of Minnesota, on behalf of the Authority.

\_\_\_\_\_  
Notary Public

This document drafted by:

Kennedy & Graven, Chartered (MNI)  
470 U.S. Bank Plaza  
Minneapolis, Minnesota 55402  
Phone: 612-337-9300

**SCHEDULE F**

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**ASSESSMENT AGREEMENT**

**and**

**ASSESSOR'S CERTIFICATION**

**By and Between**

**ROSEVILLE ECONOMIC DEVELOPMENT AUTHORITY**

**and**

**WALTON HOLDINGS, LLC**

---

This Document was drafted by:

KENNEDY & GRAVEN, Chartered (MNI)  
470 U.S. Bank Plaza  
Minneapolis, Minnesota 55402

**ASSESSMENT AGREEMENT**

THIS AGREEMENT, made on or as of the \_\_\_\_ day of \_\_\_\_\_, 2019 by and between the Roseville Economic Development Authority, a public body corporate and politic and political subdivision of the State of Minnesota (the “Authority”) and Walton Holdings, LLC, a \_\_\_\_\_ (the “Redeveloper”).

WITNESSETH, that

WHEREAS, on or before the date hereof the Authority and Redeveloper have entered into a Contract for Private Redevelopment dated \_\_\_\_\_, 2019 (the “Redevelopment Agreement”), pursuant to which the Authority is to facilitate the redevelopment of certain property in the Authority of Roseville hereinafter referred to as the “Property” and legally described in Exhibit A hereto; and

WHEREAS, pursuant to the Redevelopment Agreement the Redeveloper is obligated to construct certain improvements (the “Minimum Improvements”) upon the Property; and

WHEREAS, the Authority and Redeveloper desire to establish a minimum market value for the Property and the Minimum Improvements to be constructed thereon, pursuant to Minnesota Statutes, Section 469.177, Subdivision 8; and

WHEREAS, the Authority and the Assessor of Ramsey County (the “Assessor”) have reviewed the preliminary plans and specifications for the improvements and have inspected such improvements;

NOW, THEREFORE, the parties to this Agreement, in consideration of the promises, covenants and agreements made by each to the other, do hereby agree as follows:

1. The minimum market value which shall be assessed for ad valorem tax purposes for the Property described in Exhibit A, together with the Minimum Improvements constructed thereon, shall be \$5,397,500 as of January 2, 2020, and shall be \$21,590,000 as of January 2, 2021 and each January 2 thereafter, regardless of the status of construction on such dates, until termination of this Agreement under Section 2 hereof.
2. The minimum market value herein established shall be of no further force and effect and this Agreement shall terminate on the earlier of (a) the date of receipt by the Authority of the final payment from Ramsey County of Tax Increments from Tax Increment Financing District No. 22; or (b) termination of the Redevelopment Agreement pursuant to its terms.
3. This Agreement shall be promptly recorded by the Authority. The Redeveloper shall pay all costs of recording.

4. Neither the preambles nor provisions of this Agreement are intended to, nor shall they be construed as, modifying the terms of the Redevelopment Agreement between the Authority and the Redeveloper.

5. This Agreement shall inure to the benefit of and be binding upon the successors and assigns of the parties.

6. Each of the parties has authority to enter into this Agreement and to take all actions required of it, and has taken all actions necessary to authorize the execution and delivery of this Agreement.

7. In the event any provision of this Agreement shall be held invalid and unenforceable by any court of competent jurisdiction, such holding shall not invalidate or render unenforceable any other provision hereof.

8. The parties hereto agree that they will, from time to time, execute, acknowledge and deliver, or cause to be executed, acknowledged and delivered, such supplements, amendments and modifications hereto, and such further instruments as may reasonably be required for correcting any inadequate, or incorrect, or amended description of the Property or the Minimum Improvements or for carrying out the expressed intention of this Agreement, including, without limitation, any further instruments required to delete from the description of the Property such part or parts as may be included within a separate assessment agreement.

9. Except as provided in Section 8 of this Agreement, this Agreement may not be amended nor any of its terms modified except by a writing authorized and executed by all parties hereto.

10. This Agreement may be simultaneously executed in several counterparts, each of which shall be an original and all of which shall constitute but one and the same instrument.

11. This Agreement shall be governed by and construed in accordance with the laws of the State of Minnesota.

**ROSEVILLE ECONOMIC DEVELOPMENT  
AUTHORITY**

By \_\_\_\_\_  
Its President

By \_\_\_\_\_  
Its Executive Director

STATE OF MINNESOTA    )  
  ) SS.  
COUNTY OF RAMSEY    )

The foregoing instrument was acknowledged before me this \_\_\_\_ day of \_\_\_\_\_, 2019 by Dan Roe and Patrick Trudgeon, the President and Executive Director of the Roseville Economic Development Authority, a public body corporate and politic and political subdivision of the State of Minnesota, on behalf of the Authority.

\_\_\_\_\_  
Notary Public



**CERTIFICATION BY COUNTY ASSESSOR**

The undersigned, having reviewed the plans and specifications for the improvements to be constructed and the market value assigned to the land upon which the improvements are to be constructed, hereby certifies as follows: The undersigned Assessor, being legally responsible for the assessment of the above described property, hereby certifies that the values assigned to the land and improvements are reasonable.

\_\_\_\_\_  
Ramsey County Assessor

STATE OF MINNESOTA    )  
  ) ss  
COUNTY OF RAMSEY    )

The foregoing instrument was acknowledged before me this \_\_\_\_ day of \_\_\_\_\_, 2019 by \_\_\_\_\_, the Ramsey County Assessor.

\_\_\_\_\_  
Notary Public

**EXHIBIT A of ASSESSMENT AGREEMENT**

**Legal Description of Property**

Lot 1, Block 1, FAIRVIEW AVENUE ADDITION, according to the recorded plat thereof, Ramsey County, Minnesota.



Fourth draft, September 10, 2019

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**CONTRACT  
FOR  
PRIVATE REDEVELOPMENT**

**By and Between**

**ROSEVILLE ECONOMIC DEVELOPMENT AUTHORITY**

**and**

**2720 FAIRVIEW MKT LLC**

**Dated as of: \_\_\_\_\_, 2019**

---

---

This document was drafted by:

KENNEDY & GRAVEN, Chartered (MNI)  
470 U.S. Bank Plaza  
Minneapolis, Minnesota 55402  
(612) 337-9300  
<http://www.kennedy-graven.com>

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**CONTRACT FOR PRIVATE REDEVELOPMENT**

THIS AGREEMENT, made as of the \_\_ day of \_\_\_\_\_, 2019, by and between the Roseville Economic Development Authority, a public body corporate and politic and political subdivision of the State of Minnesota (the “Authority”), and 2720 Fairview MKT LLC, a Minnesota limited liability company (the “Redeveloper”).

WITNESSETH:

WHEREAS, the City of Roseville (the “City”) has undertaken a program to promote the development and redevelopment of land which is underutilized within the City, and in this connection created its Development District No. 1 (hereinafter referred to as the “Project”), the geographic boundaries of which are coterminous with those of the City, pursuant to Minnesota Statutes, Sections 469.124 to 469.134; and

WHEREAS, the City has created the Authority and authorized the Authority to transact business and exercise its powers by an enabling resolution of the City Council, pursuant to Minnesota Statutes, Sections 469.090 to 469.1081 (the “Act”); and

WHEREAS, the City has transferred the control and administration of the Project and all current and future tax increment financing districts within the Project to the Authority, and the Authority has accepted such transfer; and

WHEREAS, pursuant to the Act and to Minnesota Statutes, Sections 469.001 to 469.047 (the “HRA Act”), the Authority is authorized to undertake certain activities to prepare real property for development and redevelopment by private enterprise; and

WHEREAS, the Redeveloper has acquired certain property (the “Redevelopment Property”) within the Project to redevelop as an approximately 40,000 square-foot office building (the “Minimum Improvements”), as further described herein; and

WHEREAS, the Authority has established Tax Increment Financing District No. 22 (the “TIF District”) pursuant to Minnesota Statutes, Sections 469.174 to 469.1794, as amended (the “TIF Act”), consisting, in part, of the Redevelopment Property located within the Project; and

WHEREAS, the Authority believes that the redevelopment of the Redevelopment Property pursuant to and in general fulfillment of this Agreement is in the vital and best interests of the City, will promote the health, safety, morals, and welfare of its residents, and will be in accord with the public purposes and provisions of the applicable State and local laws and requirements under which the Project has been undertaken and is being assisted.

NOW, THEREFORE, in consideration of the premises and the mutual obligations of the parties hereto, each of them does hereby covenant and agree with the other as follows:

## ARTICLE I

### Definitions

Section 1.1. Definitions. In this Agreement, unless a different meaning clearly appears from the context:

“Act” means Minnesota Statutes Sections 469.090 to 469.1081, as amended.

“Affiliate” means with respect to any entity (a) any corporation, partnership, limited liability company or other business entity or person controlling, controlled by or under common control with the entity, or for which the controlling interest is commonly owned, and (b) any successor to such party by merger, acquisition, reorganization or similar transaction involving all or substantially all of the assets of such party (or such Affiliate). For the purpose hereof the words “controlling”, “controlled by” and “under common control with” shall mean, with respect to any corporation, partnership, limited liability company or other business entity, the ownership of fifty percent or more of the voting interests in such entity or possession, directly or indirectly, of the power to direct or cause the direction of management policies of such entity, whether through ownership of voting securities or by contract or otherwise.

“Agreement” means this Agreement, as the same may be from time to time modified, amended, or supplemented.

“Authority” means the Roseville Economic Development Authority.

“Authority Representative” means the Executive Director of the Authority, or any person designated by the Executive Director to act as the Authority Representative for the purposes of this Agreement.

“Authorizing Resolution” means the resolution of the Authority authorizing issuance of the TIF Note, in substantially the form attached to this Agreement as Schedule B.

“Available Tax Increment” has the meaning provided in the Authorizing Resolution.

“Business Day” means any day except a Saturday, Sunday, legal holiday, a day on which the City is closed for business, or a day on which banking institutions in the City are authorized by law or executive order to close.

“Business Subsidy Act” means Minnesota Statutes, Sections 116J.993 to 116J.995, as amended.

“City” means the City of Roseville, Minnesota.

“Certificate of Completion” means the certification provided to the Redeveloper pursuant to Section 4.4 of this Agreement.

“Construction Plans” means the plans, specifications, drawings and related documents on the construction work to be performed by the Redeveloper on the Redevelopment Property which (a) shall be as detailed as the plans, specifications, drawings and related documents which are submitted to the appropriate building officials of the City, and (b) shall include at least the following: (1) site plan; (2) floor plan; (3) cross sections of each (length and width); (4) elevations (all sides); (5) landscape plan; and (6) such other plans or supplements to the foregoing plans as the Authority may reasonably request to allow it to ascertain the nature and quality of the proposed construction work.

“County” means the County of Ramsey, Minnesota.

“Development Agreement” means the Public Improvement Contract between the City and the Redeveloper, to be executed in connection with certain public infrastructure on the Redevelopment Property, which Development Agreement is incorporated herein by reference.

“Development Program” means the Development Program for the Project, as amended.

“Event of Default” means an action by the Redeveloper listed in Article IX of this Agreement.

“Holder” means the owner of a Mortgage.

“HRA Act” means Minnesota Statutes, Sections 469.001 to 469.047, as amended.

“Minimum Improvements” means the construction on the Redevelopment Property of a two-story, approximately 40,000 square-foot office building, and associated parking.

“Mortgage” means any mortgage made by the Redeveloper that is secured, in whole or in part, with the Redevelopment Property and that is a permitted encumbrance pursuant to the provisions of Article VIII of this Agreement.

“Project” means the Authority’s Development District No. 1.

“Public Redevelopment Costs” has the meaning provided in Section 3.4(a) hereof.

“Redeveloper” means 2720 Fairview MKT LLC, a Minnesota limited liability company, or its permitted successors and assigns.

“Redevelopment Property” means the real property described in Schedule A of this Agreement. Upon replatting of the Redevelopment Property, the platted legal description will control.

“State” means the state of Minnesota.

“Tax Increment” means that portion of the real property taxes that is paid with respect to the Redevelopment Property and that is remitted to the Authority as tax increment pursuant to the Tax Increment Act.

“Tax Increment Act” or “TIF Act” means the Tax Increment Financing Act, Minnesota Statutes Sections 469.174 to 469.1794, as amended.

“Termination Date” means the earlier of (a) date of the Authority’s last receipt of Tax Increment from the TIF District in accordance with Section 469.176, subd. 1b(3) of the TIF Act; or (b) the date the TIF Note has been paid in full, defeased, or terminated in accordance with the terms of the resolution set forth in Schedule B.

“TIF District” means Tax Increment Financing District No. 22, created by the City and Authority on August 12, 2019.

“TIF Note” has the meaning provided in Section 3.4 hereof.

“Tax Increment Plan” or “TIF Plan” means the Tax Increment Financing Plan for the TIF District approved by the City Council on August 12, 2019, and as it may be amended.

“Tax Official” means any County assessor, County auditor, County or State board of equalization, the commissioner of revenue of the State, or any State or federal district court, the tax court of the State, or the State Supreme Court.

“Transfer” has the meaning set forth in Section 8.2(a) hereof.

“Unavoidable Delays” means delays beyond the reasonable control of the party seeking to be excused as a result thereof which are the direct result of strikes, other labor troubles, prolonged adverse weather or acts of God, fire or other casualty to the Minimum Improvements, litigation commenced by third parties which, by injunction or other similar judicial action, directly results in delays, or acts of any federal, state or local governmental unit (other than the Authority or City in exercising their rights under this Agreement), including without limitation condemnation or threat of condemnation of any portion of the Redevelopment Property, which directly result in delays. Unavoidable Delays shall not include delays experienced by the Redeveloper in obtaining permits or governmental approvals necessary to enable construction of the Minimum Improvements by the dates such construction is required under Section 4.3 of this Agreement, so long as the Construction Plans have been approved in accordance with Section 4.2 hereof.

[The remainder of this page is intentionally blank.]

## ARTICLE II

### **Representations and Warranties**

Section 2.1. Representations by the Authority. (a) The Authority is an economic development authority duly organized and existing under the laws of the State. Under the provisions of the Act and the HRA Act, the Authority has the power to enter into this Agreement and carry out its obligations hereunder.

(b) The Authority will use its best efforts to facilitate redevelopment of the Minimum Improvements, including but not limited to cooperating with the Redeveloper in obtaining necessary administrative and land use approvals and financing pursuant to Section 7.1 hereof.

(c) The activities of the Authority are undertaken pursuant to the TIF Act for the purpose of fostering the development and redevelopment of certain real property that is occupied by a substandard and obsolete building, which will provide employment opportunities, revitalize this portion of the Project, and increase the tax base.

(d) The Minimum Improvements are allowed uses under the zoning ordinances of the City and are consistent with the Development Program.

(e) The Authority will issue the TIF Note, subject to all the terms and conditions of this Agreement.

Section 2.2. Representations and Warranties by the Redeveloper. The Redeveloper represents and warrants that:

(a) The Redeveloper is a limited liability company, duly established and in good standing under the laws of the State of Minnesota, is not in violation of any provisions of its articles of organization or bylaws, is duly qualified as a domestic limited liability company and authorized to transact business within the State, has power to enter into this Agreement and has duly authorized the execution, delivery, and performance of this Agreement by proper action of its members.

(b) The Redeveloper will construct the Minimum Improvements in accordance with the terms of this Agreement, the Development Program, and all local, state and federal laws and regulations (including, but not limited to, environmental, zoning, building code, labor, and public health laws and regulations).

(c) The Redeveloper will use reasonable efforts to secure all permits, licenses and approvals necessary for construction of the Minimum Improvements.

(d) The Redeveloper has received no written notice or other written communication from any local, state or federal official that the activities of the Redeveloper or the Authority on



the Redevelopment Property may be or will be in violation of any environmental law or regulation (other than those notices or communications of which the Authority is aware). The Redeveloper is aware of no facts the existence of which would cause it to be in violation of or give any person a valid claim under any local, state or federal environmental law, regulation or review procedure.

(e) Neither the execution and delivery of this Agreement, the consummation of the transactions contemplated hereby, nor the fulfillment of or compliance with the terms and conditions of this Agreement is prevented, limited by or conflicts with or results in a breach of, the terms, conditions or provisions of any corporate restriction or any evidences of indebtedness, agreement or instrument of whatever nature to which the Redeveloper is now a party or by which it is bound, or constitutes a default under any of the foregoing.

(f) The proposed construction of the Minimum Improvements by the Redeveloper hereunder would not occur but for the assistance being provided by the Authority hereunder.

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## ARTICLE III

### **Property Acquisition; Acquisition Costs**

Section 3.1. Status of Redevelopment Property. The Redevelopment Property consists of the parcel legally described in Schedule A hereof. In order to secure timely access to the Redevelopment Property and in reliance on execution of this Agreement, the Redeveloper acquired fee title to the Redevelopment Property prior to the date of this Agreement. The Redeveloper acknowledges that the Authority has no obligation to acquire any part of the Redevelopment Property.

Section 3.2. Environmental Undertakings.

(a) The Redeveloper has submitted a response action plan to the MPCA, providing for remediation of hazardous wastes and contaminants on the Redevelopment Property (the “RAP”). Upon approval of the RAP by the MPCA, Redeveloper shall promptly undertake remediation and any other actions required under the RAP.

(b) The Redeveloper acknowledges that the Authority makes no representations or warranties as to soil and environmental condition on the Redevelopment Property or the fitness of the Redevelopment Property for construction of the Minimum Improvements or any other purpose for which the Redeveloper may make use of such property, and that the assistance provided to the Redeveloper under this Agreement neither implies any responsibility by the Authority for any contamination of the Redevelopment Property or poor soil conditions nor imposes any obligation on the Authority to participate in any cleanup of the Redevelopment Property and/or correction of any soil problems (other than the financing described in this agreement).

(c) Without limiting its obligations under Section 8.3 of this Agreement the Redeveloper further agrees that it will indemnify, defend, and hold harmless the Authority, the City, and their governing body members, officers, and employees, from any claims or actions arising out of the presence, if any, of hazardous wastes or pollutants existing on or in the Redevelopment Property unless and to the extent that such hazardous wastes or pollutants are present as a result of the actions or omissions of the indemnitees. Nothing in this section will be construed to limit or affect any limitations on liability of the City or Authority under State or federal law, including without limitation Minnesota Statutes Sections 466.04 and 604.02.

Section 3.3. Issuance of TIF Note.

(a) *Public Redevelopment Costs.* In order to make construction of the Minimum Improvements financially feasible, the Authority will reimburse the Redeveloper for a portion of the costs of demolition, soil remediation/debris correction, and storm water management incurred by the Redeveloper on the Redevelopment Property (the “Public Redevelopment Costs”), through issuance of the TIF Note in accordance with this Section.

(b) *Terms.* The Authority shall issue and the Redeveloper shall purchase the TIF Note in the maximum principal amount of \$650,000. The TIF Note will be issued as reimbursement of Public Redevelopment Costs, and secured solely from Available Tax Increment. The terms of the TIF Note, including interest rate, maturity and payment dates, will be substantially those set forth in the form of the TIF Note shown in Schedule B, and the TIF Note will be subject to all terms of the Authorizing Resolution, which is incorporated herein by reference. The Authority shall issue and deliver the TIF Note upon Redeveloper having:

(i) delivered to the Authority written evidence satisfactory to the Authority that Redeveloper has incurred Public Redevelopment Costs in an amount least equal to the principal amount of the TIF Note, which evidence must include copies of the paid invoices or other comparable evidence for costs of allowable Public Redevelopment Costs;

(ii) submitted and obtained Authority approval of financing in accordance with Section 7.1; and

(iii) delivered to the Authority an investment letter in a form reasonably satisfactory to the Authority.

(c) *Termination of right to TIF Note.* All conditions for delivery of the TIF Note must be met by no later than the date which is less than five (5) years after the date of certification of the TIF District by the County and complies with the so-called five-year rule under Section 469.1763, subd. 3(c) of the TIF Act. If the conditions for delivery of the TIF Note are not satisfied by the date described in this paragraph, the Authority has no further obligations under this Section 3.4.

(d) *Assignment of TIF Note.* The Authority acknowledges that the Redeveloper may assign the TIF Note to a third party. The Authority consents to such an assignment, conditioned upon receipt of an investment letter from such third party in a form reasonably acceptable to the Authority.

(e) *Qualifications.* The Redeveloper understands and acknowledges that all Public Redevelopment Costs must first be paid by the Redeveloper and will be reimbursed from Available Tax Increment pursuant to the terms of the TIF Note. The Authority makes no representations or warranties regarding the amount of Tax Increment, or that revenues pledged to the TIF Note will be sufficient to pay the principal of the TIF Note. Any estimates of Tax Increment prepared by the Authority or its financial advisors in connection with the TIF District or this Agreement are for the benefit of the Authority, and are not intended as representations on which the Redeveloper may rely. Public Redevelopment Costs exceeding the principal amount of the TIF Note are the sole responsibility of Redeveloper, subject to Section 3.5 of this Agreement.

#### Section 3.4. TIF Lookback.

(a) *Generally.* The financial assistance to the Redeveloper under this Agreement is based on certain assumptions regarding likely costs and expenses associated with constructing

the Minimum Improvements. The Authority and the Redeveloper agree that those assumptions will be reviewed at the times described in this Section, and that the amount of Tax Increment assistance provided under Section 3.3 will be adjusted accordingly.

(b) *Definitions.* For the purposes of this Section, the following terms have the following meanings:

“Calculation Date” means 60 days after the earliest of (i) the date of Stabilization of the Minimum Improvements; (ii) the date of any Transfer of the Minimum Improvements (provided that the Redeveloper and the Authority agree that the Calculation Date will occur prior to the actual Transfer); or (iii) three years after the date of completion of the Minimum Improvements, as evidenced by the Authority’s issuance of a Certificate of Completion.

“Cash Flow” means Net Operating Income less debt service with respect to the first mortgage loan.

“Cash on Cost Return” means Net Operating Income divided by the total development costs, which excludes any grants or City, Authority, Federal or State funds received by the Redeveloper.

“Net Operating Income” means total annual income and other project-derived annual revenue, including payments under the Note (but excluding proceeds, or the financial effect of the proceeds, from a sale or refinancing), less Operating Expenses in accordance with the Pro Forma for the Minimum Improvements.

“Operating Expenses” means reasonable and customary expenses incurred in operating the Minimum Improvements in accordance with the Pro Forma, including deposits to capital replacement reserves.

“Stabilization” is defined as the date on which the Minimum Improvements have achieved 90% lease-up.

(c) *Lookback Calculations.*

(i) At the time of completion of construction of the Minimum Improvements, if the amount of the Public Redevelopment Costs actually incurred is less than the amount of Estimated Public Redevelopment Costs projected in Schedule C, the financial assistance for the Public Redevelopment Costs will be reduced on a dollar for dollar basis in the amount of such deficiency and the principal amount of the Note will be adjusted accordingly.

(ii) On the Calculation Date, the amount of the Note provided pursuant to this Agreement will be subject to adjustment based on a targeted annual Cash-On-Cost Return in excess of 7%. By the Calculation Date, the Redeveloper must deliver to the Authority’s Consultant evidence of its Cash-On-Cost Return. The Cash-On-Cost Return shall be calculated by the Authority’s Consultant based on the Redeveloper’s financial statement, prepared pursuant to generally accepted industry standards and submitted to

the Authority's Consultant (to be calculated in the same manner as the sample attached as Schedule C-2). If the Minimum Improvements have not reached Stabilization as of the Calculation Date, the calculation shall assume Stabilization has occurred.

If the actual Cash-On-Cost Return exceeds 7%, then the principal amount of the Note issued to the Redeveloper will be reduced by 50% of the amount that results in a Cash-On-Cost Return equal to 7% over the term of the Note, and the Redeveloper shall deliver the Note to the Authority in exchange for a new Note in the adjusted principal amount upon the Authority's written request.

(d) *Property Sale or Refinance.* If the Redeveloper sells the Minimum Improvements to an unrelated third party or refinances the Minimum Improvements (provided, however, the placement of permanent debt on the Minimum Improvements will not constitute a refinancing giving rise to the review as described in this Section) during the first six (6) years after issuance of a Certificate of Completion for the Minimum Improvements, the Redeveloper agrees to provide to the Consultant reasonable background documentation of actual project costs, project sources, and financing terms to construct the Minimum Improvements as well as the actual income and operating expenses for the period from the date of this Agreement through the date of such anticipated sale or refinance (provided that the Redeveloper and the Authority agree that the Calculation Date will occur prior to the actual sale or refinancing). Based on such review, if the Consultant determines that the Minimum Improvements exceed an actual annual 7% Cash-On-Cost Return (to be calculated in the same manner as the sample attached as Schedule C-2), then 50% of the amount that exceeds the annual 7% Cash-On-Cost Return will be applied to reduce the principal amount payable under the Note.

Such reduction will be effective upon written notice by the Authority to Redeveloper, stating the amount of such excess profit as determined by the Authority in accordance with this Section, accompanied by the Consultant's report.

Section 3.5. No Business Subsidy. The Redeveloper warrants and represents that the Redeveloper's investment in the purchase of the Redevelopment Property and in site preparation equals at least 70% of the County assessor's finalized market value of the Redevelopment Property for the 2019 assessment year (the most recent year for which finalized values are available), calculated as follows:

Aggregate cost of acquisition of Redevelopment Property.....	\$1,330,000
<i>Plus</i> Estimated cost of site preparation.....	\$450,000
<i>Less</i> site preparation costs reimbursed by the Authority.....	(\$650,000)
<i>Equals</i> net land and site preparation cost.....	\$1,130,000
Assessor's finalized market value of Redevelopment Property (2019).....	\$820,950

\$1,130,000 (net acquisition and site preparation cost) is 137.65% of \$820,950 (assessor's finalized fair market value of the Redevelopment Property for 2019).

Accordingly, the parties agree and understand that the financial assistance described in this Agreement does not constitute a business subsidy within the meaning of the Business Subsidy Act. The Redeveloper releases and waives any claim against the Authority and its governing body members, officers, agents, servants and employees thereof arising from application of the Business Subsidy Act to this Agreement, including without limitation any claim that the Authority failed to comply with the Business Subsidy Act with respect to this Agreement.

Section 3.6. Payment of Authority Costs. The Redeveloper agrees that it will pay, within thirty (30) days after written notice from the Authority, the reasonable costs of consultants and attorneys retained by the Authority in connection with the creation of the TIF District and the negotiation in preparation of this Agreement and other incidental agreements and documents related to the development contemplated hereunder (the "Authority Costs"). The Authority will provide written reports describing the costs accrued under this Section upon request from the Redeveloper, but not more often than intervals of forty-five (45) days. Notwithstanding the foregoing, any Authority Costs incurred by the Authority after the receipt by the Authority of the first payment of Tax Increment by the County will be paid by the Authority, and the Redeveloper will have no obligation to pay any Authority Costs incurred after such date. The sum of \$11,250, which was deposited by the Redeveloper upon filing its application for tax increment financing with the Authority, will be credited to the Redeveloper's obligation under this Section. Upon termination of this Agreement in accordance with its terms, the Redeveloper remains obligated under this section for costs incurred through the date of first receipt by the Authority of Tax Increment.

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## ARTICLE IV

### **Construction of Minimum Improvements**

Section 4.1. Construction of Improvements. The Redeveloper agrees that it will construct or cause construction of the Minimum Improvements on the Redevelopment Property in accordance with the approved Construction Plans and that it will, during any period while the Redeveloper retains ownership of any portion of the Minimum Improvements, operate and maintain, preserve and keep the Minimum Improvements or cause the Minimum Improvements to be maintained, preserved and kept with the appurtenances and every part and parcel thereof, in good repair and condition.

#### Section 4.2. Construction Plans.

(a) Before commencing construction of the Minimum Improvements, the Redeveloper shall submit to the Authority Construction Plans. The Construction Plans shall provide for the construction of the Minimum Improvements and shall be in conformity with this Agreement, the Development Program and all applicable State and local laws and regulations. The Authority will approve the Construction Plans in writing if (i) the Construction Plans conform to all terms and conditions of this Agreement; (ii) the Construction Plans conform to the goals and objectives of the Development Program; (iii) the Construction Plans conform to all applicable federal, state and local laws, ordinances, rules and regulations; (iv) Construction Plans are adequate to provide for construction of the Minimum Improvements; (v) the Redeveloper certifies that Redeveloper reasonably anticipates that the Construction Plans do not provide for expenditures in excess of the funds available to the Redeveloper for construction of the Minimum Improvements; and (vi) no Event of Default has occurred and remains outstanding. No approval by the Authority shall relieve the Redeveloper of the obligation to comply with the terms of this Agreement, applicable federal, state and local laws, ordinances, rules and regulations, or to construct the Minimum Improvements in accordance therewith. No approval by the Authority shall constitute a waiver of an Event of Default. If approval of the Construction Plans is requested by the Redeveloper in writing at the time of submission, such Construction Plans shall be deemed approved unless rejected in writing by the Authority, in whole or in part. Such rejections shall set forth in detail the reasons therefor based upon the criteria set forth in (i) through (vi) above, and shall be made within twenty (20) days after the date of receipt of final plans from the Redeveloper. If the Authority fails to reject any Construction Plans submitted to the Authority within said twenty (20) day period, the Authority shall be deemed to have approved such plans. If the Authority rejects any Construction Plans in whole or in part, the Redeveloper shall submit new or corrected Construction Plans within twenty (20) days after written notification to the Redeveloper of the rejection. The provisions of this Section relating to approval, rejection and resubmission of corrected Construction Plans shall continue to apply until the Construction Plans have been approved by the Authority. The Authority's approval shall not be unreasonably withheld. Said approval shall constitute a conclusive determination that the approved Construction Plans (and the Minimum Improvements constructed in accordance with said plans) comply to the Authority's satisfaction with the provisions of this Agreement relating thereto.

The Redeveloper hereby waives any and all claims and causes of action whatsoever resulting from the review of the Construction Plans by the Authority and/or any changes in the Construction Plans requested by the Authority. Neither the Authority nor any employee or official of the Authority shall be responsible in any manner whatsoever for any defect in the Construction Plans or in any work done pursuant to the Construction Plans, including changes requested by the Authority.

(b) If the Redeveloper desires to make any material change in the Construction Plans or any component thereof after their approval by the Authority, the Redeveloper shall submit the proposed change to the Authority for its approval. For the purpose of this section, the term “material” means changes that increase or decrease construction costs by 10% or more. If the Construction Plans, as modified by the proposed change, conform to the requirements of this Section 4.2 of this Agreement with respect to such previously approved Construction Plans, the Authority shall approve the proposed change and notify the Redeveloper in writing of its approval. Such change in the Construction Plans shall, in any event, be deemed approved by the Authority unless rejected, in whole or in part, by written notice by the Authority to the Redeveloper, setting forth in detail the reasons therefor. Such rejection shall be made within ten (10) days after receipt of the notice of such change. The Authority’s approval of any such change in the Construction Plans will not be unreasonably withheld.

Section 4.3. Commencement and Completion of Construction. The Redeveloper shall commence construction of the Minimum Improvements by October 31, 2019. Subject to Unavoidable Delays, the Redeveloper shall complete the construction of the Minimum Improvements by December 31, 2020. All work with respect to the Minimum Improvements to be constructed or provided by the Redeveloper on the Redevelopment Property shall be in conformity with the Construction Plans as submitted by the Redeveloper and approved by the Authority. For purposes of this Agreement, construction shall be deemed to commence upon the commencement of environmental remediation activities necessary to carry out the construction of the Minimum Improvements.

The Redeveloper agrees for itself, its successors, and assigns, and every successor in interest to the Redevelopment Property, or any part thereof, that the Redeveloper, and such successors and assigns, shall promptly begin and diligently prosecute to completion the development of the Redevelopment Property through the construction of the Minimum Improvements thereon, and that such construction shall in any event be commenced and completed within the period specified in this Section 4.3 of this Agreement. After the date of this Agreement and until the Minimum Improvements have been fully constructed, the Redeveloper shall make reports, in such detail and at such times as may reasonably be requested by the Authority, but no more than monthly, as to the actual progress of the Redeveloper with respect to such construction.

Section 4.4. Certificate of Completion.

(a) Within 15 days after completion of the Minimum Improvements in accordance with those provisions of the Agreement relating solely to the obligations of the Redeveloper to



construct the Minimum Improvements (including the dates for beginning and completion thereof), the Authority Representative shall deliver to the Redeveloper a Certificate of Completion in substantially the form shown as Schedule D, in recordable form and executed by the Authority.

(b) If the Authority Representative shall refuse or fail to provide any certification in accordance with the provisions of this Section 4.4 of this Agreement, the Authority Representative shall, within thirty (30) days after written request by the Redeveloper, provide the Redeveloper with a written statement, indicating in adequate detail in what respects the Redeveloper has failed to complete the Minimum Improvements in accordance with the provisions of the Agreement, or is otherwise in default, and what measures or acts it will be necessary, in the opinion of the Authority, for the Redeveloper to take or perform in order for the Authority to issue the Certificate of Completion. Issuance of the Certificate of Completion shall not be unreasonably withheld.

(c) The construction of the Minimum Improvements shall be deemed to be complete upon (i) issuance of a final certificate of occupancy for the Minimum Improvements, (ii) upon determination by the Authority Representative that all related site improvements on the Redevelopment Property have been substantially completed in accordance with approved Construction Plans, and (iii) upon certification by the Redeveloper to the Authority that all costs related to the Minimum Improvements and the development of the Redevelopment Property, including without limitation payments to all contractors, subcontractors, and project laborers, have been paid prior to the date of the Redeveloper's request for the Certificate of Completion.

#### Section 4.5. Public Improvements.

(a) In connection with Redeveloper's construction of the Minimum Improvements, the Redeveloper shall construct certain public improvements, including without limitation the construction of sidewalks and related infrastructure, in conformity with the terms and specifications provided in the Development Agreement.

(b) The City intends to construct a recreational trail over a portion of the Redevelopment Property in conjunction with a watershed management project (the "Trail Improvements"). The Redeveloper agrees and acknowledges that the Trail Improvements will benefit the Minimum Improvements and Redevelopment Property, and agrees to pay a pro rata portion of the cost of the Trail Improvements in an amount not to exceed \$100,000 (the "Redeveloper Contribution"), which amount shall be payable to the Authority at the time Redeveloper pulls its construction permit for the Minimum Improvements. Upon a final accounting, if the Redeveloper's actual pro rata share of the costs of the Trail Improvements is less than the Redeveloper Contribution, the Authority shall refund to the Redeveloper any excess Redeveloper Contribution over such actual pro rata share.

Section 4.6. Records. The Authority, through any authorized representatives, shall have the right at all reasonable times after reasonable notice to inspect, examine and copy all books and records of Redeveloper relating to the Minimum Improvements. Such records shall be kept and maintained by Redeveloper through the Termination Date.

## ARTICLE V

### Insurance

Section 5.1. Insurance. (a) The Redeveloper will provide and maintain at all times during the process of constructing the Minimum Improvements an All Risk Broad Form Basis Insurance Policy and, from time to time during that period, at the request of the Authority, furnish the Authority with proof of payment of premiums on policies covering the following:

(i) Builder's risk insurance, written on the so-called "Builder's Risk -- Completed Value Basis," in an amount equal to 100% of the principal amount of the TIF Note, and with coverage available in nonreporting form on the so-called "all risk" form of policy. The interest of the Authority shall be protected in accordance with a clause in form and content satisfactory to the Authority;

(ii) Comprehensive general liability insurance (including operations, contingent liability, operations of subcontractors, completed operations, and contractual liability insurance) together with an Owner's Protective Liability Policy with limits against bodily injury and property damage of not less than \$1,000,000 for each occurrence (to accomplish the above-required limits, an umbrella excess liability policy may be used). The Authority shall be listed as an additional insured on the policy; and

(iii) Workers' compensation insurance, with statutory coverage, provided that the Redeveloper may be self-insured with respect to all or any part of its liability for workers' compensation.

(b) Upon completion of construction of the Minimum Improvements and prior to the Termination Date, the Redeveloper shall maintain, or cause to be maintained, at its cost and expense, and from time to time at the request of the Authority shall furnish proof of the payment of premiums on, insurance as follows:

(i) Insurance against loss and/or damage to the Minimum Improvements under a policy or policies covering such risks as are ordinarily insured against by similar businesses.

(ii) Comprehensive general public liability insurance, including personal injury liability (with employee exclusion deleted), against liability for injuries to persons and/or property, in the minimum amount for each occurrence and for each year of \$1,000,000, and shall be endorsed to show the City and Authority as additional insureds.

(iii) Such other insurance, including workers' compensation insurance respecting all employees of the Redeveloper, in such amount as is customarily carried by like organizations engaged in like activities of comparable size and liability exposure;

provided that the Redeveloper may be self-insured with respect to all or any part of its liability for workers' compensation.

(c) All insurance required in Article V of this Agreement shall be taken out and maintained in responsible insurance companies selected by the Redeveloper that are authorized under the laws of the State to assume the risks covered thereby. Upon request, the Redeveloper will deposit annually with the Authority a certificate or certificates or binders of the respective insurers stating that the insurance required herein is in force and effect. Unless otherwise provided in this Article V of this Agreement each policy shall contain a provision that the insurer shall not cancel the policy without giving written notice to the Redeveloper and the Authority at least thirty (30) days before the cancellation becomes effective. In lieu of separate policies, the Redeveloper may maintain a single policy, blanket or umbrella policies, or a combination thereof, having the coverage required herein, in which event the Redeveloper shall deposit with the Authority a certificate or certificates of the respective insurers as to the amount of coverage in force upon the Minimum Improvements.

(d) The Redeveloper agrees to notify the Authority immediately in the case of damage exceeding \$250,000 in amount to, or destruction of, the Minimum Improvements or any portion thereof resulting from fire or other casualty. In such event the Redeveloper will forthwith repair, reconstruct, and restore the Minimum Improvements to substantially the same or an improved condition or value as it existed prior to the event causing such damage and, to the extent necessary to accomplish such repair, reconstruction, and restoration, the Redeveloper will apply the net proceeds of any insurance relating to such damage received by the Redeveloper to the payment or reimbursement of the costs thereof. Any net proceeds remaining after completion of such repairs, construction, and restoration shall be the property of the Redeveloper.

(e) In lieu of its obligation to reconstruct the Minimum Improvements as set forth in this Section, the Redeveloper shall have the option of: (i) paying to the Authority an amount that, in the opinion of the Authority and its fiscal consultant, is sufficient to pay or redeem the outstanding principal of the TIF Note, or (ii) so long as the Redeveloper is the owner of the TIF Note, waiving its right to receive subsequent payments under the TIF Note.

(f) The Redeveloper and the Authority agree that all of the insurance provisions set forth in this Article V shall terminate upon the termination of this Agreement.

Section 5.2. Subordination. Notwithstanding anything to the contrary herein, the rights of the Authority with respect to the receipt and application of any insurance proceeds shall, in all respects, be subordinate and subject to the rights of any Holder under a Mortgage allowed pursuant to Article VII of this Agreement.

## ARTICLE VI

### Tax Increment; Taxes

Section 6.1. Right to Collect Delinquent Taxes. The Redeveloper acknowledges that the Authority is providing substantial aid and assistance in furtherance of the development through reimbursement of Public Redevelopment Costs. The Redeveloper understands that the Tax Increments pledged to payment on the TIF Note are derived from real estate taxes on the Redevelopment Property, which taxes must be promptly and timely paid. To that end, the Redeveloper agrees for itself, its successors and assigns, that in addition to the obligation pursuant to statute to pay real estate taxes, it is also obligated by reason of this Agreement to pay before delinquency all real estate taxes assessed against the Redevelopment Property and the Minimum Improvements. The Redeveloper acknowledges that this obligation creates a contractual right on behalf of the Authority to sue the Redeveloper or its successors and assigns to collect delinquent real estate taxes and any penalty or interest thereon and to pay over the same as a tax payment to the county auditor. In any such suit, the Authority shall also be entitled to recover its costs, expenses and reasonable attorney fees.

Section 6.2. Review of Taxes. The Redeveloper agrees that prior to the Termination Date, it will not cause a reduction in the real property taxes paid in respect of the Redevelopment Property through: (A) willful destruction of the Redevelopment Property or any part thereof; or (B) willful refusal to reconstruct damaged or destroyed property pursuant to Section 5.1 of this Agreement, except as provided in Section 5.1(e). The Redeveloper also agrees that it will not, prior to the Termination Date, seek exemption from property tax for the Redevelopment Property or any portion thereof or transfer or permit the transfer of the Redevelopment Property to any entity that is exempt from real property taxes and state law (other than any portion thereof dedicated or conveyed to the City in accordance with platting of the Redevelopment Property), or apply for a deferral of property tax on the Redevelopment Property pursuant to any law.

### Section 6.3. Assessment Agreement.

(a) Upon execution of this Agreement, the Redeveloper shall, with the Authority, execute an Assessment Agreement pursuant to Minnesota Statutes, Section 469.177, subd. 8, specifying an assessor's minimum market value ("Market Value") for the Redevelopment Property and Minimum Improvements constructed thereon. The amount of the minimum Market Value shall be \$3,500,000 as of January 2, 2020, notwithstanding the status of construction by such date, and shall be \$7,000,000 as of January 2, 2021 and each January 2 thereafter, through the Termination Date of this Agreement.

(b) The Assessment Agreement shall be substantially in the form attached hereto as Schedule E. Nothing in the Assessment Agreement shall limit the discretion of the County assessor to assign a Market Value to the Redevelopment Property and Minimum Improvements in excess of such assessor's minimum Market Value. The Assessment Agreement shall remain in force for the period specified in the Assessment Agreement.

(c) Nothing in this Agreement or in the Assessment Agreement shall limit the right of the Redeveloper, or its successors and assigns, to bring a tax petition challenging a Market Value determination that exceeds the established minimum Market Value for the Redevelopment Property or the Minimum Improvements; provided that if the Redeveloper brings such a challenge, the Redeveloper must inform the Authority of such tax petition in writing. During the pendency of such challenge, the Authority will pay principal of and interest on the TIF Note only to the extent of the Available Tax Increment attributable to the minimum Market Value of the Redevelopment Property and the Minimum Improvements; provided that if the Redeveloper fails to notify the Authority of the tax petition, the Authority shall have the right to withhold all payments of principal and interest on the TIF Note until the Redeveloper's challenge is resolved. Upon resolution of Redeveloper's tax petition, any Available Tax Increment deferred and withheld under this Section shall be paid, without interest thereon, to the extent payable under the assessor's final determination of Market Value.

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## ARTICLE VII

### Other Financing

Section 7.1. Generally. Before issuance of the Note, the Redeveloper shall submit to the Authority or provide access thereto for review by Authority staff, consultants and agents, evidence reasonably satisfactory to the Authority that Redeveloper has available funds, or commitments to obtain funds, whether in the nature of mortgage financing, equity, grants, loans, or other sources sufficient for paying the cost of the developing the Minimum Improvements, provided that any lender or grantor commitments shall be subject only to such conditions as are normal and customary in the commercial lending industry.

Section 7.2. Authority's Option to Cure Default on Mortgage. In the event that any portion of the Redeveloper's funds is provided through mortgage financing, and there occurs a default under any Mortgage reviewed by the Authority pursuant to Article VII of this Agreement, the Redeveloper shall cause the Authority to receive copies of any notice of default received by the Redeveloper from the holder of such Mortgage. Thereafter, the Authority shall have the right, but not the obligation, to cure any such default on behalf of the Redeveloper within such cure periods as are available to the Redeveloper under the Mortgage documents.

Section 7.3. Modification; Subordination. The Authority agrees to subordinate its rights under this Agreement to the Holder of any Mortgage securing construction or permanent financing, in accordance with the terms of a subordination agreement in a form reasonably acceptable to the Authority and approved by the Authority by formal action.

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## ARTICLE VIII

### **Prohibitions Against Assignment and Transfer; Indemnification**

Section 8.1. Representation as to Development. The Redeveloper represents and agrees that its purchase of the Redevelopment Property, and its other undertakings pursuant to the Agreement, are, and will be used, for the purpose of development of the Redevelopment Property and not for speculation in land holding.

Section 8.2. Prohibition Against Redeveloper's Transfer of Property and Assignment of Agreement. The Redeveloper represents and agrees that during the term of this Agreement:

(a) Except only by way of security for, and only for, the purpose of obtaining financing necessary to enable the Redeveloper or any successor in interest to the Redevelopment Property, or any part thereof, to perform its obligations with respect to undertaking the development contemplated under this Agreement, and any other purpose authorized by this Agreement, the Redeveloper has not made or created and will not make or create or suffer to be made or created any total or partial sale, assignment, conveyance, or lease, or any trust or power, or transfer in any other mode or form of or with respect to this Agreement or the Redevelopment Property or any part thereof or any interest therein, or any contract or agreement to do any of the same, to any person or entity whether or not related in any way to the Redeveloper (collectively, a "Transfer"), without the prior written approval of the Authority (whose approval will not be unreasonably withheld, subject to the standards described in paragraph (b) of this Section) unless the Redeveloper remains liable and bound by this Redevelopment Agreement in which event the Authority's approval is not required. Any such Transfer shall be subject to the provisions of this Agreement. For the purposes of this Agreement, the term Transfer does not include (i) acquisition of a controlling interest in Redeveloper by another person or entity or merger of Redeveloper with another entity; or (ii) any sale, conveyance, or transfer in any form to any Affiliate.

(b) In the event the Redeveloper, upon Transfer of the Redevelopment Property or any portion thereof prior to issuance of the Certificate of Completion, seeks to be released from its obligations under this Redevelopment Agreement as to the portions of the Redevelopment Property that are transferred, the Authority shall be entitled to require, except as otherwise provided in the Agreement, as conditions to any such release that:

(i) Any proposed transferee shall have the qualifications and financial responsibility, in the reasonable judgment of the Authority, necessary and adequate to fulfill the obligations undertaken in this Agreement by the Redeveloper as to the portion of the Redevelopment Property to be transferred.

(ii) Any proposed transferee, by instrument in writing satisfactory to the Authority and in form recordable in the public land records of Ramsey County, Minnesota, shall, for itself and its successors and assigns, and expressly for the benefit of the Authority, have expressly assumed all of the obligations of the Redeveloper under

this Agreement as to the portion of the Redevelopment Property to be transferred and agreed to be subject to all the conditions and restrictions to which the Redeveloper is subject as to such portion; provided, however, that the fact that any transferee of, or any other successor in interest whatsoever to, the Redevelopment Property, or any part thereof, shall not, for whatever reason, have assumed such obligations or so agreed, and shall not (unless and only to the extent otherwise specifically provided in this Agreement or agreed to in writing by the Authority) deprive the Authority of any rights or remedies or controls with respect to the Redevelopment Property, the Minimum Improvements or any part thereof or the construction of the Minimum Improvements; it being the intent of the parties as expressed in this Agreement that (to the fullest extent permitted at law and in equity and excepting only in the manner and to the extent specifically provided otherwise in this Agreement) no transfer of, or change with respect to, ownership in the Redevelopment Property or any part thereof, or any interest therein, however consummated or occurring, and whether voluntary or involuntary, shall operate, legally, or practically, to deprive or limit the Authority of or with respect to any rights or remedies on controls provided in or resulting from this Agreement with respect to the Redevelopment Property that the Authority would have had, had there been no such transfer or change. In the absence of specific written agreement by the Authority to the contrary, no such transfer or approval by the Authority thereof shall be deemed to relieve the Redeveloper, or any other party bound in any way by this Agreement or otherwise with respect to the Redevelopment Property, from any of its obligations with respect thereto.

(iii) Any and all instruments and other legal documents involved in effecting the transfer of any interest in this Agreement or the Redevelopment Property governed by this Article VIII, shall be in a form reasonably satisfactory to the Authority.

In the event the foregoing conditions are satisfied then the Redeveloper shall be released from its obligation under this Agreement, as to the portion of the Redevelopment Property that is transferred, assigned, or otherwise conveyed.

Section 8.3. Release and Indemnification Covenants. (a) Except for any willful misrepresentation or any willful or wanton misconduct or negligence of the Indemnified Parties as hereinafter defined, and except for any breach by any of the Indemnified Parties of their obligations under this Agreement, the Redeveloper releases from and covenants and agrees that the Authority, the City, and the governing body members, officers, agents, servants, and employees thereof (the “Indemnified Parties”) shall not be liable for and agrees to indemnify and hold harmless the Indemnified Parties against any loss or damage to property or any injury to or death of any person occurring at or about or resulting from any defect in the Redevelopment Property or the Minimum Improvements.

(b) Except for any willful misrepresentation or any willful or wanton misconduct or negligence of the Indemnified Parties, and except for any breach by any of the Indemnified Parties of their obligations under this Agreement, the Redeveloper agrees to protect and defend the Indemnified Parties, now and forever, and further agrees to hold the aforesaid harmless from any claim, demand, suit, action, or other proceeding whatsoever by any person or entity



whatsoever arising or purportedly arising from this Agreement, or the transactions contemplated hereby or the acquisition, construction, installation, ownership, maintenance, and operation of the Redevelopment Property.

(c) Except for any willful misrepresentation or any willful or wanton misconduct or negligence of the Indemnified Parties, and except for any breach by any of the Indemnified Parties of their obligations under this Agreement, the Indemnified Parties shall not be liable for any damage or injury to the persons or property of the Redeveloper or its officers, agents, servants, or employees or any other person who may be about the Redevelopment Property or Minimum Improvements.

(d) All covenants, stipulations, promises, agreements and obligations of the Authority contained herein shall be deemed to be the covenants, stipulations, promises, agreements, and obligations of such entity and not of any governing body member, officer, agent, servant, or employee of such entities in the individual capacity thereof.

Section 8.4. Tax Deferred Exchange. Notwithstanding Section 8.2 hereof, if the Redeveloper desires to purchase the Redevelopment Property in connection with a tax-deferred exchange under Section 1031 of the Internal Revenue Code of 1986, as amended (the “Code”), Redeveloper shall have the right to temporarily assign its rights under this Agreement to a “qualified exchange intermediary” (a “1031 Agent”) within the meaning of Section 1031 of the Code. During any period when this Agreement is temporarily assigned to a 1031 Agent, the Redeveloper shall remain fully responsible and liable for its obligations under this Agreement. It is expressly understood by the parties that the Authority assumes no liability or responsibility in connection with the Redeveloper’s tax-deferred exchange and the Redeveloper shall hold the Authority harmless from any claims, actions or liabilities that may result from the agreements, transactions or assignments necessary to complete said tax deferred exchange.

[The remainder of this page is intentionally blank.]

## ARTICLE IX

### Events of Default

Section 9.1. Events of Default Defined. The following shall be “Events of Default” under this Agreement and the term “Event of Default” shall mean, whenever it is used in this Agreement, any one or more of the following events, after the non-defaulting party provides thirty (30) days written notice to the defaulting party of the event, but only if the event has not been cured within said thirty (30) days or, if the event is by its nature incurable within thirty (30) days, the defaulting party does not, within such thirty-day period, provide assurances reasonably satisfactory to the party providing notice of default that the event will be cured and will be cured as soon as reasonably possible:

(a) Failure by the Redeveloper or Authority to observe or perform any covenant, condition, obligation, or agreement on its part to be observed or performed under this Agreement, unless such failure to perform is the result of an Unavoidable Delay; or any certification, representation, or warranty by the Redeveloper to the City or the Authority that is substantiated by evidence to be untrue or misrepresented.

(b) If, before issuance of the Certificate of Completion for all the Minimum Improvements, the Redeveloper shall

(i) file any petition in bankruptcy or for any reorganization, arrangement, composition, readjustment, liquidation, dissolution, or similar relief under the United States Bankruptcy Act or under any similar federal or State law, which action is not dismissed within sixty (60) days after filing; or

(ii) make an assignment for benefit of its creditors; or

(iii) admit in writing its inability to pay its debts generally as they become due;  
or

(iv) be adjudicated a bankrupt or insolvent.

Section 9.2. Remedies on Default. Whenever any Event of Default referred to in Section 9.1 of this Agreement occurs, the non-defaulting party may:

(a) Suspend its performance under this Agreement until it receives assurances that the defaulting party will cure its default and continue its performance under the Agreement.

(b) Upon a default by the Redeveloper under this Agreement, the Authority may terminate the Note and this Agreement.

(c) Take whatever action, including legal, equitable, or administrative action, which may appear necessary or desirable to collect any payments due under this Agreement, or to

enforce performance and observance of any obligation, agreement, or covenant under this Agreement, provided that nothing contained herein shall give the Authority the right to seek specific performance by Redeveloper of the construction of the Minimum Improvements.

Section 9.3. No Remedy Exclusive. No remedy herein conferred upon or reserved to any party is intended to be exclusive of any other available remedy or remedies, but each and every such remedy shall be cumulative and shall be in addition to every other remedy given under this Agreement or now or hereafter existing at law or in equity or by statute. No delay or omission to exercise any right or power accruing upon any default shall impair any such right or power or shall be construed to be a waiver thereof, but any such right and power may be exercised from time to time and as often as may be deemed expedient. To entitle the Authority to exercise any remedy reserved to it, it shall not be necessary to give notice, other than such notice as may be required in this Article IX.

Section 9.4. No Additional Waiver Implied by One Waiver. In the event any agreement contained in this Agreement should be breached by either party and thereafter waived by the other party, such waiver shall be limited to the particular breach so waived and shall not be deemed to waive any other concurrent, previous or subsequent breach hereunder.

Section 9.5. Attorney Fees. Whenever any Event of Default occurs and if the non-defaulting party employs attorneys or incurs other expenses for the collection of payments due or to become due or for the enforcement of performance or observance of any obligation or agreement on the part of the defaulting party under this Agreement, the defaulting party shall, within ten (10) days of written demand by the non-defaulting party, pay to the non-defaulting party the reasonable fees of such attorneys and such other expenses so incurred by the non-defaulting party.

[The remainder of this page is intentionally blank.]

## ARTICLE X

### Additional Provisions

Section 10.1. Conflict of Interests; Representatives Not Individually Liable. The Authority and the Redeveloper, to the best of their respective knowledge, represent and agree that no member, official, or employee of the Authority shall have any personal interest, direct or indirect, in the Agreement, nor shall any such member, official, or employee participate in any decision relating to the Agreement that affects his personal interests or the interests of any corporation, partnership, or association in which he, directly or indirectly, is interested. No member, official, or employee of the City or Authority shall be personally liable to the Redeveloper, or any successor in interest, in the event of any default or breach by the Authority or for any amount that may become due to the Redeveloper or successor or on any obligations under the terms of the Agreement.

Section 10.2. Equal Employment Opportunity. The Redeveloper, for itself and its successors and assigns, agrees that during the construction of the Minimum Improvements provided for in the Agreement it will comply with all applicable federal, state, and local equal employment and non-discrimination laws and regulations.

Section 10.3. Restrictions on Use. The Redeveloper agrees that until the Termination Date, the Redeveloper, and such successors and assigns, shall devote the Redevelopment Property to the operation of the Minimum Improvements as defined in Section 1.1 hereof, and shall not discriminate upon the basis of race, color, creed, sex or national origin in the sale, lease, or rental or in the use or occupancy of the Redevelopment Property or any improvements erected or to be erected thereon, or any part thereof.

Section 10.4. Provisions Not Merged With Deed. None of the provisions of this Agreement are intended to or shall be merged by reason of any deed transferring any interest in the Redevelopment Property and any such deed shall not be deemed to affect or impair the provisions and covenants of this Agreement.

Section 10.5. Titles of Articles and Sections. Any titles of the several parts, Articles, and Sections of the Agreement are inserted for convenience of reference only and shall be disregarded in construing or interpreting any of its provisions.

Section 10.6. Notices and Demands. Except as otherwise expressly provided in this Agreement, a notice, demand, or other communication under the Agreement by either party to the other shall be sufficiently given or delivered if it is dispatched by registered or certified mail, postage prepaid, return receipt requested, or delivered personally, to the following addresses (or to such other addresses as either party may notify the other):

To Redeveloper: 2720 Fairview MKT LLC  
2351 Manuela Drive  
Chaska, Minnesota 55318

To Authority: Roseville Economic Development Authority  
Attn: Executive Director  
2660 Civic Center Drive  
Roseville, Minnesota 55113

Section 10.7. Counterparts. This Agreement may be executed in any number of counterparts, each of which shall constitute one and the same instrument.

Section 10.8. Recording. The Authority may record this Agreement and any amendments thereto with the Ramsey County recorder. The Redeveloper shall pay all costs for recording. The Redeveloper's obligations under this Agreement are covenants running with the land for the term of this Agreement, enforceable by the Authority against the Redeveloper, its successor and assigns, and every successor in interest to the Redevelopment Property, or any part thereof or any interest therein.

Section 10.9 Amendment. This Agreement may be amended only by written agreement approved by the Authority and the Redeveloper.

Section 10.10. Authority Approvals. Unless otherwise specified, any approval required by the Authority under this Agreement may be given by the Authority Representative, except that final approval of issuance of the TIF Note shall be made by the Authority's board of commissioners.

[The remainder of this page is intentionally left blank.]

IN WITNESS WHEREOF, the Authority and Redeveloper have caused this Agreement to be duly executed by their duly authorized representatives as of the date first above written.

**ROSEVILLE ECONOMIC DEVELOPMENT  
AUTHORITY**

By \_\_\_\_\_  
Its President

By \_\_\_\_\_  
Its Executive Director

STATE OF MINNESOTA )  
  ) SS.  
COUNTY OF RAMSEY )

The foregoing instrument was acknowledged before me this \_\_\_\_ day of \_\_\_\_\_, 2019 by Dan Roe and Patrick Trudgeon, the President and Executive Director of the Roseville Economic Development Authority, on behalf of the Authority.

\_\_\_\_\_  
Notary Public

**2720 FAIRVIEW MKT LLC**

By \_\_\_\_\_

Its \_\_\_\_\_

STATE OF MINNESOTA   )  
  ) SS.  
COUNTY OF RAMSEY   )

The foregoing instrument was acknowledged before me this \_\_\_\_\_ day of \_\_\_\_\_, 2019, by \_\_\_\_\_, the \_\_\_\_\_ of 2720 Fairview MKT LLC, a Minnesota limited liability company, on behalf of the company.

\_\_\_\_\_  
Notary Public

**SCHEDULE A**  
**REDEVELOPMENT PROPERTY**

Lot 2, Block 1, FAIRVIEW AVENUE ADDITION, according to the recorded plat thereof,  
Ramsey County, Minnesota.



**SCHEDULE B**

**AUTHORIZING RESOLUTION**

**ROSEVILLE ECONOMIC DEVELOPMENT AUTHORITY**

**RESOLUTION NO. \_\_\_\_\_**

**RESOLUTION APPROVING CONTRACT FOR PRIVATE REDEVELOPMENT WITH AND AWARDING THE SALE OF, AND PROVIDING THE FORM, TERMS, COVENANTS AND DIRECTIONS FOR THE ISSUANCE OF ITS TAX INCREMENT REVENUE NOTE TO 2720 FAIRVIEW MKT LLC**

BE IT RESOLVED BY the Board of Commissioners (“Board”) of the Roseville Economic Development Authority (the “Authority”) as follows:

Section 1. Background; Authorization; Award of Sale.

1.01. Background; Authorization. (a) The Authority and the City of Roseville (“City”) have heretofore approved the establishment of Tax Increment Financing District No. 22 (the “TIF District”) within Development District No. 1 (“Project”), and have adopted a tax increment financing plan for the purpose of financing certain improvements within the Project.

(b) Pursuant to Minnesota Statutes, Section 469.178, the Authority is authorized to issue and sell its bonds for the purpose of financing a portion of the public redevelopment costs of the TIF District. The Authority hereby finds and determines that it is in the best interests of the Authority that it issue and sell its Tax Increment Revenue Note (Fairview Commercial Project) (the “Note”) for the purpose of financing certain public redevelopment costs of the Project, pursuant to the terms of this Resolution.

1.02. Agreement Approved; Issuance, Sale, and Terms of the Note. (a) The Authority hereby approves the Contract for Private Redevelopment between the Authority and 2720 Fairview MKT LLC (the “Agreement”), and authorizes the President and Executive Director to execute such Agreement in substantially the form on file with City, subject to modifications that do not alter the substance of the transaction and are approved by such officials, provided that execution of the Agreement by such officials is conclusive evidence of their approval. All capitalized terms in this resolution have the meaning provided in the Agreement unless the context requires otherwise.

(b) The Authority hereby authorizes the President and Executive Director to issue the Note in accordance with the Agreement. All capitalized terms in this resolution have the meaning provided in the Agreement unless the context requires otherwise.

(c) The Note shall be issued in the maximum principal amount of \$650,000 to 2720 Fairview MKT LLC (the "Owner"), in consideration of certain eligible costs incurred by the Owner under the Agreement, shall be dated the date of delivery thereof, and shall bear interest at the rate that is the lesser of 5.0% or the Owner's actual mortgage financing rate. The Note will be issued in the principal amount of Public Redevelopment Costs submitted and approved in accordance with Section 3.4 of the Agreement. The Note is secured by Available Tax Increment, as further described in the form of the Note herein. The Authority hereby delegates to the Executive Director the determination of the date on which the Note is to be delivered, in accordance with the Agreement.

Section 2. Form of Note. The Notes shall be in substantially the form attached hereto as Exhibit A, with the blanks to be properly filled in and the principal amount adjusted as of the date of issue.

Section 3. Terms, Execution and Delivery.

3.01. Denomination, Payment. The Note shall be issued as a single typewritten note numbered R-1.

The Note shall be issuable only in fully registered form. Principal of and interest on the Note shall be payable by check or draft issued by the Registrar described herein.

3.02. Payment Dates. Principal of and interest on the Note shall be payable by mail to the owner of record thereof as of the close of business on the fifteenth day of the month preceding the Payment Date, whether or not such day is a business day.

3.03. Registration. The Authority hereby appoints the City Finance Director to perform the functions of registrar, transfer agent and paying agent (the "Registrar"). The effect of registration and the rights and duties of the Authority and the Registrar with respect thereto shall be as follows:

(a) Register. The Registrar shall keep at its office a bond register in which the Registrar shall provide for the registration of ownership of the Note and the registration of transfers and exchanges of the Note.

(b) Transfer of Note. Upon surrender for transfer of the Note duly endorsed by the registered owner thereof or accompanied by a written instrument of transfer, in form reasonably satisfactory to the Registrar, duly executed by the registered owner thereof or by an attorney duly authorized by the registered owner in writing, the Registrar shall authenticate and deliver, in the name of the designated transferee or transferees, a new Note of a like aggregate principal amount and maturity, as requested by the transferor. The Registrar may close the books for registration of any transfer after the fifteenth day of the month preceding each Payment Date and until such Payment Date.

(c) Cancellation. The Note surrendered upon any transfer shall be promptly cancelled by the Registrar and thereafter disposed of as directed by the Authority.

(d) Improper or Unauthorized Transfer. When the Note is presented to the Registrar for transfer, the Registrar may refuse to transfer the same until it is satisfied that the endorsement on such Note or separate instrument of transfer is legally authorized. The Registrar shall incur no liability for its refusal, in good faith, to make transfers which it, in its judgment, deems improper or unauthorized.

(e) Persons Deemed Owners. The Authority and the Registrar may treat the person in whose name the Note is at any time registered in the bond register as the absolute owner of the Note, whether the Note shall be overdue or not, for the purpose of receiving payment of, or on account of, the principal of and interest on such Note and for all other purposes, and all such payments so made to any such registered owner or upon the owner's order shall be valid and effectual to satisfy and discharge the liability of the Authority upon such Note to the extent of the sum or sums so paid.

(f) Taxes, Fees and Charges. For every transfer or exchange of the Note, the Registrar may impose a charge upon the owner thereof sufficient to reimburse the Registrar for any tax, fee, or other governmental charge required to be paid with respect to such transfer or exchange.

(g) Mutilated, Lost, Stolen or Destroyed Note. In case any Note shall become mutilated or be lost, stolen, or destroyed, the Registrar shall deliver a new Note of like amount, interest rate, maturity dates and tenor in exchange and substitution for and upon cancellation of such mutilated Note or in lieu of and in substitution for such Note lost, stolen, or destroyed, upon the payment of the reasonable expenses and charges of the Registrar in connection therewith; and, in the case the Note lost, stolen, or destroyed, upon filing with the Registrar of evidence satisfactory to it that such Note was lost, stolen, or destroyed, and of the ownership thereof, and upon furnishing to the Registrar of an appropriate bond or indemnity in form, substance, and amount satisfactory to it, in which both the Authority and the Registrar shall be named as obligees. The Note so surrendered to the Registrar shall be cancelled by it and evidence of such cancellation shall be given to the Authority. If the mutilated, lost, stolen, or destroyed Note has already matured or been called for redemption in accordance with its terms, it shall not be necessary to issue a new Note prior to payment.

3.04. Preparation and Delivery. The Note shall be prepared under the direction of the Executive Director and shall be executed on behalf of the Authority by the signatures of its President and Executive Director. In case any officer whose signature shall appear on the Note shall cease to be such officer before the delivery of the Note, such signature shall nevertheless be valid and sufficient for all purposes, the same as if such officer had remained in office until delivery. When the Note has been so executed, it shall be delivered by the Executive Director to the Owner thereof in accordance with the Agreement.

#### Section 4. Security Provisions.

4.01. Pledge. The Authority hereby pledges to the payment of the principal of and interest on the Note all Available Tax Increment, as defined in, and subject to the terms described in, the

Note. Available Tax Increment shall be applied to payment of the principal of and interest on the Note in accordance with the terms of the form of Note set forth in Exhibit A of this resolution.

4.02. Bond Fund. Until the date the Note is no longer outstanding and no principal or interest thereof (to the extent required to be paid pursuant to this resolution) remains unpaid, the Authority shall maintain a separate and special "Bond Fund" to be used for no purpose other than the payment of the principal of and interest on the Note. The Authority irrevocably agrees to appropriate to the Bond Fund in each year Available Tax Increment. Any Available Tax Increment remaining in the Bond Fund shall be transferred to the Authority's account for the TIF District upon the termination of the Note in accordance with its terms.

4.03. Additional Obligations. The Authority will issue no obligations secured by Available Tax Increment unless such pledge is on a subordinate basis to the pledge to the Note.

Section 5. Certification of Proceedings.

5.01. Certification of Proceedings. The officers of the Authority are hereby authorized and directed to prepare and furnish to the Owner of the Note certified copies of all proceedings and records of the Authority, and such other affidavits, certificates, and information as may be required to show the facts relating to the legality and marketability of the Note as the same appear from the books and records under their custody and control or as otherwise known to them, and all such certified copies, certificates, and affidavits, including any heretofore furnished, shall be deemed representations of the Authority as to the facts recited therein.

Section 6. Effective Date. This resolution shall be effective upon full execution of the Agreement.

Adopted this \_\_\_\_\_ day of \_\_\_\_\_, 2019.

\_\_\_\_\_  
President

ATTEST:

\_\_\_\_\_  
Secretary

**Exhibit A to Authorizing Resolution****FORM OF NOTE**

UNITED STATE OF AMERICA  
STATES OF MINNESOTA  
COUNTY OF RAMSEY  
ROSEVILLE ECONOMIC DEVELOPMENT AUTHORITY

No. R-1

\$ \_\_\_\_\_

TAX INCREMENT REVENUE NOTE  
SERIES 20\_\_ (FAIRVIEW COMMERCIAL PROJECT)

<u>Rate</u>	<u>Date</u>
____%	<u>of Original Issue</u>

The Roseville Economic Development Authority (“Authority”) for value received, certifies that it is indebted and hereby promises to pay to 2720 Fairview MKT LLC or registered assigns (the "Owner"), the principal sum of \$\_\_\_\_\_ and to pay interest thereon at the rate of \_\_\_\_% per annum, solely from the sources and to the extent set forth herein. Unless the context clearly requires otherwise, capitalized terms in this Note have the meaning provided in the Contract for Private Redevelopment between the Authority and Owner dated as of \_\_\_\_\_, 2019 (the “Agreement”).

1. Payments. Principal and interest (“Payments”) shall be paid on August 1, 2021 and each February 1 and August 1 thereafter to and including February 1, 2032 (“Payment Dates”) in the amounts set forth herein, payable solely from and to the extent of the sources set forth in Section 3 hereof. Payments shall be applied first to accrued interest, and then to unpaid principal.

Payments are payable by mail to the address of the Owner or such other address as the Owner may designate upon 30 days written notice to the Authority. Payments on this Note are payable in any coin or currency of the United States of America which, on the Payment Date, is legal tender for the payment of public and private debts.

2. Interest. Simple interest at the rate stated herein shall accrue on the unpaid principal, commencing on the date of original issue. Interest shall be computed on the basis of a year of 360 days consisting of twelve months of thirty days, and charged for actual days principal is unpaid.

3. Available Tax Increment. (a) Payments on this Note are payable on each Payment Date solely from and in the amount of “Available Tax Increment,” which shall mean 90 percent of the total Tax Increment attributable to the Minimum Improvements and Redevelopment Property

that has been paid to the Authority by Ramsey County in the six months prior to the subject Payment Date.

(b) The Authority shall have no obligation to pay principal and interest on this Note on each Payment Date from any source other than Available Tax Increment, and the failure of the Authority to pay the entire amount of principal or interest on this Note on any Payment Date shall not constitute a default hereunder as long as the Authority pays principal and interest hereon to the extent of Available Tax Increment. The Authority shall have no obligation to pay any unpaid balance of principal or accrued interest that may remain after the final Payment on February 1, 2032.

4. Default. If on any Payment Date there has occurred and is continuing any Event of Default under the Agreement, the Authority may withhold from payments hereunder under all Available Tax Increment. If the Event of Default is thereafter cured in accordance with the Agreement, the Available Tax Increment withheld under this Section shall be deferred and paid, without interest thereon, within thirty (30) days after the Event of Default is cured. If the Event of Default is not cured within three hundred sixty-five (365) days following the Authority's written notice to Owner of such default, the Authority may terminate this Note by written notice to the Owner in accordance with the Agreement.

5. Prepayment. The principal sum and all accrued interest payable under this Note is prepayable in whole or in part at any time by the Authority without premium or penalty. No partial prepayment shall affect the amount or timing of any other regular payment otherwise required to be made under this Note.

6. Nature of Obligation. This Note is one of an issue in the total principal amount of \$ \_\_\_\_\_ issued to aid in financing certain public redevelopment costs of a Project undertaken by the Authority pursuant to Minnesota Statutes, Sections 469.001 through 469.047, and is issued pursuant to an authorizing resolution (the "Resolution") duly adopted by the Authority on \_\_\_\_\_, 2019, and pursuant to and in full conformity with the Constitution and laws of the State of Minnesota, including Minnesota Statutes, Sections 469.174 to 469.1794. This Note is a limited obligation of the Authority which is payable solely from Available Tax Increment pledged to the payment hereof under the Resolution. This Note shall not be deemed to constitute a general obligation of the State of Minnesota or any political subdivision thereof, including, without limitation, the Authority. Neither the State of Minnesota, nor any political subdivision thereof shall be obligated to pay the principal of or interest on this Note or other costs incident hereto except out of Available Tax Increment, and neither the full faith and credit nor the taxing power of the State of Minnesota or any political subdivision thereof is pledged to the payment of the principal of or interest on this Note or other costs incident hereto.

7. Registration and Transfer. This Note is issuable only as a fully registered note without coupons. As provided in the Resolution, and subject to certain limitations set forth therein, this Note is transferable upon the books of the Authority kept for that purpose at the principal office of the City Finance Director, by the Owner hereof in person or by such Owner's attorney duly authorized in writing, upon surrender of this Note together with a written instrument of transfer satisfactory to the Authority, duly executed by the Owner. Upon such transfer or exchange and the

payment by the Owner of any tax, fee, or governmental charge required to be paid by the Authority with respect to such transfer or exchange, there will be issued in the name of the transferee a new Note of the same aggregate principal amount, bearing interest at the same rate and maturing on the same date.

IT IS HEREBY CERTIFIED AND RECITED that all acts, conditions, and things required by the Constitution and laws of the State of Minnesota to be done, to exist, to happen, and to be performed in order to make this Note a valid and binding limited obligation of the Authority according to its terms, have been done, do exist, have happened, and have been performed in due form, time and manner as so required.

IN WITNESS WHEREOF, the Board of Commissioners of the Roseville Economic Development Authority has caused this Note to be executed with the manual signatures of its President and Executive Director, all as of the Date of Original Issue specified above.

ROSEVILLE ECONOMIC  
DEVELOPMENT AUTHORITY

\_\_\_\_\_  
Executive Director

\_\_\_\_\_  
President

REGISTRATION PROVISIONS

The ownership of the unpaid balance of the within Note is registered in the bond register of the City Finance Director, in the name of the person last listed below.

Date of  
Registration

\_\_\_\_\_  
Registered Owner

Signature of  
City Finance Director

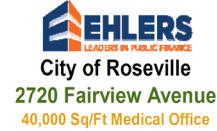
2720 Fairview MKT LLC  
Federal Tax I.D. No. \_\_\_\_\_

**SCHEDULE C****Public Redevelopment Costs**

<b>Schedule C - Public Redevelopment Costs</b>	
<b>Use</b>	<b>Amount</b>
Demolition	\$ 100,000
Debris Correction	\$ 300,000
Abatement	\$ 50,000
Storm Water Management	\$ 200,000
<b>TOTAL</b>	<b>\$ 650,000</b>



## SCHEDULE C-2



15-year operating Proforma

ASSUMPTIONS	
Rental Revenue Inflation	2.00%
Inflation on Expenses	2.00%
Vacancy Rate - Other	10.00%

	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029
Income	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
Tareen Dermatology	500,000	510,000	520,200	530,604	541,216	552,040	563,081	574,343	585,830	597,546
Other	460,000	469,200	478,584	488,156	497,919	507,877	518,035	528,395	538,963	549,743
Less: Vacancy Tareen Dermatology	0	0	0	0	0	0	0	0	0	0
Less: Vacancy Other	(403,421)	(332,911)	(204,548)	(48,816)	(49,792)	(50,788)	(51,803)	(52,840)	(53,896)	(54,974)
Less: Expense on Vacancy Other	(91,717)	(93,031)	0	(36,081)	(36,803)	(37,539)	(38,290)	(39,055)	(39,836)	(40,633)
<b>Total Commercial Income</b>	<b>464,862</b>	<b>553,258</b>	<b>794,236</b>	<b>933,863</b>	<b>952,540</b>	<b>971,591</b>	<b>991,023</b>	<b>1,010,843</b>	<b>1,031,060</b>	<b>1,051,681</b>
<b>Effective Gross income</b>	<b>464,862</b>	<b>553,258</b>	<b>794,236</b>	<b>933,863</b>	<b>952,540</b>	<b>971,591</b>	<b>991,023</b>	<b>1,010,843</b>	<b>1,031,060</b>	<b>1,051,681</b>

	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029
Expenses	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
Reserves	34,000	34,000	34,000	34,000	34,000	34,000	34,000	34,000	34,000	34,000
<b>TOTAL EXPENSES</b>	<b>34,000</b>	<b>34,000</b>	<b>34,000</b>	<b>34,000</b>	<b>34,000</b>	<b>34,000</b>	<b>34,000</b>	<b>34,000</b>	<b>34,000</b>	<b>34,000</b>
<b>NET OPERATING INCOME</b>	<b>430,862</b>	<b>519,258</b>	<b>760,236</b>	<b>899,863</b>	<b>918,540</b>	<b>937,591</b>	<b>957,023</b>	<b>976,843</b>	<b>997,060</b>	<b>1,017,681</b>
TIF PAYMENTS	45,949	91,897	91,897	91,897	91,897	91,897	91,897	91,897	91,897	91,897
<b>ADJUSTED NET OPERATING INCOME</b>	<b>476,811</b>	<b>611,155</b>	<b>852,133</b>	<b>991,760</b>	<b>1,010,437</b>	<b>1,029,488</b>	<b>1,048,920</b>	<b>1,068,740</b>	<b>1,088,957</b>	<b>1,109,578</b>
Debt Service - Series A	540,079	721,657	721,657	721,657	721,657	721,657	721,657	721,657	721,657	721,657
<b>CASH FLOW AFTER FINANCING</b>	<b>-63,269</b>	<b>-110,501</b>	<b>130,476</b>	<b>270,103</b>	<b>288,781</b>	<b>307,831</b>	<b>327,263</b>	<b>347,084</b>	<b>367,301</b>	<b>387,922</b>
<b>CASH ON COST RETURN - With TIF</b>	<b>3.45%</b>	<b>4.42%</b>	<b>6.16%</b>	<b>7.17%</b>	<b>7.30%</b>	<b>7.44%</b>	<b>7.58%</b>	<b>7.72%</b>	<b>7.87%</b>	<b>8.02%</b>
<b>CASH ON COST RETURN - Without TIF</b>	<b>3.11%</b>	<b>3.75%</b>	<b>5.49%</b>	<b>6.50%</b>	<b>6.64%</b>	<b>6.78%</b>	<b>6.92%</b>	<b>7.06%</b>	<b>7.21%</b>	<b>7.35%</b>

**SCHEDULE D**  
**CERTIFICATE OF COMPLETION**

(See following page.)

**CERTIFICATE OF COMPLETION**

WHEREAS, the Roseville Economic Development Authority (the “Authority”) and 2720 Fairview MKT LLC (the “Redeveloper”) entered into a certain Contract for Private Redevelopment dated as of \_\_\_\_\_, 2019 (the “Agreement”), filed of record as Document No. \_\_\_\_\_ on \_\_\_\_\_, 2019; and

WHEREAS, the Agreement contains certain covenants and restrictions set forth in Articles III and IV thereof related to completing certain Minimum Improvements; and

WHEREAS, the Redeveloper has performed said covenants and conditions insofar as it is able in a manner deemed sufficient by the Authority to permit the execution and recording of this certification;

NOW, THEREFORE, this is to certify that all construction and other physical improvements related to the Minimum Improvements specified to be done and made by the Redeveloper have been completed and the agreements and covenants in Articles III and IV of the Agreement have been performed by the Redeveloper, and this Certificate is intended to be a conclusive determination of the satisfactory termination of the covenants and conditions of Articles III and IV of the Agreement related to completion of the Minimum Improvements, but any other covenants in the Agreement shall remain in full force and effect until the Termination Date (as such term is defined in the Agreement).

Dated: \_\_\_\_\_, 20\_\_.

ROSEVILLE ECONOMIC DEVELOPMENT  
AUTHORITY

By \_\_\_\_\_  
Authority Representative

STATE OF MINNESOTA )  
 ) SS.  
COUNTY OF RAMSEY )

The foregoing instrument was acknowledged before me this \_\_\_\_ day of \_\_\_\_\_, 20\_\_ by \_\_\_\_\_, the \_\_\_\_\_ of the Roseville Economic Development Authority, a public body corporate and politic and political subdivision of the State of Minnesota, on behalf of the Authority.

\_\_\_\_\_  
Notary Public

This document drafted by:

Kennedy & Graven, Chartered (MNI)  
470 U.S. Bank Plaza  
Minneapolis, Minnesota 55402  
Phone: 612-337-9300

**SCHEDULE E**

---

**ASSESSMENT AGREEMENT**

**and**

**ASSESSOR'S CERTIFICATION**

**By and Between**

**ROSEVILLE ECONOMIC DEVELOPMENT AUTHORITY**

**and**

**2720 FAIRVIEW MKT LLC**

---

This Document was drafted by:

KENNEDY & GRAVEN, Chartered (MNI)  
470 U.S. Bank Plaza  
Minneapolis, Minnesota 55402

**ASSESSMENT AGREEMENT**

THIS AGREEMENT, made on or as of the \_\_\_\_ day of \_\_\_\_\_, 2019 by and between the Roseville Economic Development Authority, a public body corporate and politic and political subdivision of the State of Minnesota (the “Authority”) and 2720 Fairview MKT LLC, a Minnesota limited liability company (the “Redeveloper”).

WITNESSETH, that

WHEREAS, on or before the date hereof the Authority and Redeveloper have entered into a Contract for Private Redevelopment dated \_\_\_\_\_, 2019 (the “Redevelopment Agreement”), pursuant to which the Authority is to facilitate the redevelopment of certain property in the Authority of Roseville hereinafter referred to as the “Property” and legally described in Exhibit A hereto; and

WHEREAS, pursuant to the Redevelopment Agreement the Redeveloper is obligated to construct certain improvements (the “Minimum Improvements”) upon the Property; and

WHEREAS, the Authority and Redeveloper desire to establish a minimum market value for the Property and the Minimum Improvements to be constructed thereon, pursuant to Minnesota Statutes, Section 469.177, Subdivision 8; and

WHEREAS, the Authority and the Assessor of Ramsey County (the “Assessor”) have reviewed the preliminary plans and specifications for the improvements and have inspected such improvements;

NOW, THEREFORE, the parties to this Agreement, in consideration of the promises, covenants and agreements made by each to the other, do hereby agree as follows:

1. The minimum market value which shall be assessed for ad valorem tax purposes for the Property described in Exhibit A, together with the Minimum Improvements constructed thereon, shall be \$3,500,000 as of January 2, 2020, notwithstanding the progress of construction by such date, and shall be \$7,000,000 as of January 2, 2021 and each January 2 thereafter, until termination of this Agreement under Section 2 hereof.

2. The minimum market value herein established shall be of no further force and effect and this Agreement shall terminate on the earlier of (a) the date of receipt by the Authority of the final payment from Ramsey County of Tax Increments from Tax Increment Financing District No. 22; or (b) termination of the Redevelopment Agreement pursuant to its terms.

3. This Agreement shall be promptly recorded by the Authority. The Redeveloper shall pay all costs of recording.

4. Neither the preambles nor provisions of this Agreement are intended to, nor shall they be construed as, modifying the terms of the Redevelopment Agreement between the Authority and the Redeveloper.

5. This Agreement shall inure to the benefit of and be binding upon the successors and assigns of the parties.

6. Each of the parties has authority to enter into this Agreement and to take all actions required of it, and has taken all actions necessary to authorize the execution and delivery of this Agreement.

7. In the event any provision of this Agreement shall be held invalid and unenforceable by any court of competent jurisdiction, such holding shall not invalidate or render unenforceable any other provision hereof.

8. The parties hereto agree that they will, from time to time, execute, acknowledge and deliver, or cause to be executed, acknowledged and delivered, such supplements, amendments and modifications hereto, and such further instruments as may reasonably be required for correcting any inadequate, or incorrect, or amended description of the Property or the Minimum Improvements or for carrying out the expressed intention of this Agreement, including, without limitation, any further instruments required to delete from the description of the Property such part or parts as may be included within a separate assessment agreement.

9. Except as provided in Section 8 of this Agreement, this Agreement may not be amended nor any of its terms modified except by a writing authorized and executed by all parties hereto.

10. This Agreement may be simultaneously executed in several counterparts, each of which shall be an original and all of which shall constitute but one and the same instrument.

11. This Agreement shall be governed by and construed in accordance with the laws of the State of Minnesota.

**ROSEVILLE ECONOMIC DEVELOPMENT  
AUTHORITY,**

a public body corporate and politic and political  
subdivision of the State of Minnesota

By \_\_\_\_\_  
Its President

By \_\_\_\_\_  
Its Executive Director

STATE OF MINNESOTA    )  
  ) SS.  
COUNTY OF RAMSEY    )

The foregoing instrument was acknowledged before me this \_\_\_\_ day of \_\_\_\_\_,  
2019 by Dan Roe and Patrick Trudgeon, the President and Executive Director of the Roseville  
Economic Development Authority, a public body corporate and politic and political subdivision  
of the State of Minnesota, on behalf of the Authority.

\_\_\_\_\_  
Notary Public



**2720 FAIRVIEW MKT LLC,**  
a Minnesota limited liability company

By \_\_\_\_\_

Its \_\_\_\_\_

STATE OF MINNESOTA    )  
  ) SS.  
COUNTY OF \_\_\_\_\_ )

The foregoing instrument was acknowledged before me this \_\_\_\_\_ day of \_\_\_\_\_, 2019, by \_\_\_\_\_, the \_\_\_\_\_ of 2720 Fairview MKT LLC, a \_\_\_\_\_, on behalf of the company.

\_\_\_\_\_  
Notary Public



**EXHIBIT A of ASSESSMENT AGREEMENT**

**Legal Description of Property**

Lot 2, Block 1, FAIRVIEW AVENUE ADDITION, according to the recorded plat thereof, Ramsey County, Minnesota.

**EXTRACT OF MINUTES OF MEETING  
OF THE  
ROSEVILLE ECONOMIC AUTHORITY**

\* \* \* \* \*

Pursuant to due call and notice thereof, a regular meeting of the Board of Commissioners (the “Board”) of the Roseville Economic Development Authority (the “Authority”) was duly held on the 16th day of September, 2019, at 6:00 p.m.

The following members were present:

and the following were absent:

Member \_\_\_\_\_ introduced the following resolution and moved its adoption:

**RESOLUTION NO. \_\_\_\_\_**

**RESOLUTION APPROVING CONTRACT FOR PRIVATE REDEVELOPMENT WITH AND AWARDING THE SALE OF, AND PROVIDING THE FORM, TERMS, COVENANTS AND DIRECTIONS FOR THE ISSUANCE OF ITS TAX INCREMENT REVENUE NOTE TO WALTON HOLDINGS, LLC**

BE IT RESOLVED BY the Board of Commissioners (“Board”) of the Roseville Economic Development Authority (the “Authority”) as follows:

**Section 1. Background; Authorization; Award of Sale.**

1.01. Background; Authorization. (a) The Authority and the City of Roseville (“City”) have heretofore approved the establishment of Tax Increment Financing District No. 22 (the “TIF District”) within Development District No. 1 (“Project”), and have adopted a tax increment financing plan for the purpose of financing certain improvements within the Project.

(b) Pursuant to Minnesota Statutes, Section 469.178, the Authority is authorized to issue and sell its bonds for the purpose of financing a portion of the public redevelopment costs of the TIF District. The Authority hereby finds and determines that it is in the best interests of the Authority that it issue and sell its Tax Increment Revenue Note (Walton Multifamily Project) (the “Note”) for the purpose of financing certain public redevelopment costs of the Project, pursuant to the terms of this Resolution.

46           1.02. Agreement Approved; Issuance, Sale, and Terms of the Note. (a) The Authority  
47 hereby approves the Contract for Private Redevelopment between the Authority and Walton  
48 Holdings, LLC (the "Agreement"), and authorizes the President and Executive Director to execute  
49 such Agreement in substantially the form on file with City, subject to modifications that do not  
50 alter the substance of the transaction and are approved by such officials, provided that execution  
51 of the Agreement by such officials is conclusive evidence of their approval. All capitalized terms  
52 in this resolution have the meaning provided in the Agreement unless the context requires  
53 otherwise.

54  
55           (b) The Authority hereby authorizes the President and Executive Director to issue the Note  
56 in accordance with the Agreement. All capitalized terms in this resolution have the meaning  
57 provided in the Agreement unless the context requires otherwise.

58  
59           (c) The Note shall be issued in the maximum principal amount of \$2,900,000 to Walton  
60 Holdings, LLC (the "Owner"), in consideration of certain eligible costs incurred by the Owner under  
61 the Agreement, shall be dated the date of delivery thereof, and shall bear interest at the rate that is the  
62 lesser of 5.0% or the Owner's actual mortgage financing rate. The Note will be issued in the  
63 principal amount of Public Redevelopment Costs submitted and approved in accordance with  
64 Section 3.4 of the Agreement. The Note is secured by Available Tax Increment, as further  
65 described in the form of the Note herein. The Authority hereby delegates to the Executive Director  
66 the determination of the date on which the Note is to be delivered, in accordance with the  
67 Agreement.

68  
69           Section 2. Form of Note. The Notes shall be in substantially the form attached hereto as  
70 Exhibit A, with the blanks to be properly filled in and the principal amount and interest rate adjusted  
71 as of the date of issue.

72  
73           Section 3. Terms, Execution and Delivery.

74  
75           3.01. Denomination, Payment. The Note shall be issued as a single typewritten note  
76 numbered R-1.

77  
78           The Note shall be issuable only in fully registered form. Principal of and interest on the Note  
79 shall be payable by check or draft issued by the Registrar described herein.

80  
81           3.02. Payment Dates. Principal of and interest on the Note shall be payable by mail to the  
82 owner of record thereof as of the close of business on the fifteenth day of the month preceding the  
83 Payment Date, whether or not such day is a business day.

84  
85           3.03. Registration. The Authority hereby appoints the City Finance Director to perform the  
86 functions of registrar, transfer agent and paying agent (the "Registrar"). The effect of registration and  
87 the rights and duties of the Authority and the Registrar with respect thereto shall be as follows:

88  
89           (a) Register. The Registrar shall keep at its office a bond register in which the Registrar  
90 shall provide for the registration of ownership of the Note and the registration of transfers and  
91 exchanges of the Note.

92

93 (b) Transfer of Note. Upon surrender for transfer of the Note duly endorsed by the  
94 registered owner thereof or accompanied by a written instrument of transfer, in form reasonably  
95 satisfactory to the Registrar, duly executed by the registered owner thereof or by an attorney duly  
96 authorized by the registered owner in writing, the Registrar shall authenticate and deliver, in the name  
97 of the designated transferee or transferees, a new Note of a like aggregate principal amount, interest  
98 rate, and maturity, as requested by the transferor. The Registrar may close the books for registration  
99 of any transfer after the fifteenth day of the month preceding each Payment Date and until such  
100 Payment Date.

101

102 (c) Cancellation. The Note surrendered upon any transfer shall be promptly cancelled by  
103 the Registrar and thereafter disposed of as directed by the Authority.

104

105 (d) Improper or Unauthorized Transfer. When the Note is presented to the Registrar for  
106 transfer, the Registrar may refuse to transfer the same until it is satisfied that the endorsement on such  
107 Note or separate instrument of transfer is legally authorized. The Registrar shall incur no liability for  
108 its refusal, in good faith, to make transfers which it, in its judgment, deems improper or unauthorized.

109

110 (e) Persons Deemed Owners. The Authority and the Registrar may treat the person in  
111 whose name the Note is at any time registered in the bond register as the absolute owner of the Note,  
112 whether the Note shall be overdue or not, for the purpose of receiving payment of, or on account of,  
113 the principal of and interest on such Note and for all other purposes, and all such payments so made  
114 to any such registered owner or upon the owner's order shall be valid and effectual to satisfy and  
115 discharge the liability of the Authority upon such Note to the extent of the sum or sums so paid.

116

117 (f) Taxes, Fees and Charges. For every transfer or exchange of the Note, the Registrar  
118 may impose a charge upon the owner thereof sufficient to reimburse the Registrar for any tax, fee, or  
119 other governmental charge required to be paid with respect to such transfer or exchange.

120

121 (g) Mutilated, Lost, Stolen or Destroyed Note. In case any Note shall become mutilated  
122 or be lost, stolen, or destroyed, the Registrar shall deliver a new Note of like amount, interest rate,  
123 maturity dates and tenor in exchange and substitution for and upon cancellation of such mutilated  
124 Note or in lieu of and in substitution for such Note lost, stolen, or destroyed, upon the payment of the  
125 reasonable expenses and charges of the Registrar in connection therewith; and, in the case the Note  
126 lost, stolen, or destroyed, upon filing with the Registrar of evidence satisfactory to it that such Note  
127 was lost, stolen, or destroyed, and of the ownership thereof, and upon furnishing to the Registrar of  
128 an appropriate bond or indemnity in form, substance, and amount satisfactory to it, in which both the  
129 Authority and the Registrar shall be named as obligees. The Note so surrendered to the Registrar  
130 shall be cancelled by it and evidence of such cancellation shall be given to the Authority. If the  
131 mutilated, lost, stolen, or destroyed Note has already matured or been called for redemption in  
132 accordance with its terms, it shall not be necessary to issue a new Note prior to payment.

133

134 3.04. Preparation and Delivery. The Note shall be prepared under the direction of the  
135 Executive Director and shall be executed on behalf of the Authority by the signatures of its President  
136 and Executive Director. In case any officer whose signature shall appear on the Note shall cease to  
137 be such officer before the delivery of the Note, such signature shall nevertheless be valid and sufficient

138 for all purposes, the same as if such officer had remained in office until delivery. When the Note has  
139 been so executed, it shall be delivered by the Executive Director to the Owner thereof in accordance  
140 with the Agreement.

141  
142 Section 4. Security Provisions.  
143

144 4.01. Pledge. The Authority hereby pledges to the payment of the principal and interest on  
145 the Note all Available Tax Increment, as defined in, and subject to the terms described in, the Note.  
146 Available Tax Increment shall be applied to payment of the principal and interest on the Note in  
147 accordance with the terms of the form of Note set forth in Exhibit A of this resolution.  
148

149 4.02. Bond Fund. Until the date the Note is no longer outstanding and no principal or  
150 interest thereof (to the extent required to be paid pursuant to this resolution) remains unpaid, the  
151 Authority shall maintain a separate and special "Bond Fund" to be used for no purpose other than the  
152 payment of the principal of and interest on the Note. The Authority irrevocably agrees to appropriate  
153 to the Bond Fund in each year Available Tax Increment. Any Available Tax Increment remaining in  
154 the Bond Fund shall be transferred to the Authority's account for the TIF District upon the termination  
155 of the Note in accordance with its terms.  
156

157 4.03. Additional Obligations. The Authority will issue no obligations secured by Available  
158 Tax Increment unless such pledge is on a subordinate basis to the pledge to the Note.  
159

160 Section 5. Certification of Proceedings.  
161

162 5.01. Certification of Proceedings. The officers of the Authority are hereby authorized and  
163 directed to prepare and furnish to the Owner of the Note certified copies of all proceedings and records  
164 of the Authority, and such other affidavits, certificates, and information as may be required to show  
165 the facts relating to the legality and marketability of the Note as the same appear from the books and  
166 records under their custody and control or as otherwise known to them, and all such certified copies,  
167 certificates, and affidavits, including any heretofore furnished, shall be deemed representations of the  
168 Authority as to the facts recited therein.  
169

170 Section 6. Effective Date. This resolution shall be effective upon full execution of the  
171 Agreement.  
172  
173  
174  
175

176

177

## EXHIBIT A

## FORM OF NOTE

UNITED STATE OF AMERICA  
 STATE OF MINNESOTA  
 COUNTY OF RAMSEY  
 ROSEVILLE ECONOMIC DEVELOPMENT AUTHORITY

No. R-1

\$ \_\_\_\_\_

TAX INCREMENT REVENUE NOTE  
 SERIES 20\_\_ (WALTON MULTIFAMILY PROJECT)

	Date
<u>Rate</u>	<u>of Original Issue</u>
____%	

The Roseville Economic Development Authority (“Authority”) for value received, certifies that it is indebted and hereby promises to pay to Walton Holdings, LLC or registered assigns (the “Owner”), the principal sum of \$\_\_\_\_\_ and to pay interest thereon at the rate of \_\_\_\_% per annum, but solely from the sources and to the extent set forth herein. Unless the context clearly requires otherwise, capitalized terms in this Note have the meaning provided in the Contract for Private Redevelopment between the Authority and Owner dated as of \_\_\_\_\_, 2019 (the “Agreement”).

1. Payments. Principal and interest (“Payments”) shall be paid on August 1, 2021 and each February 1 and August 1 thereafter to and including February 1, 2036 (“Payment Dates”) in the amounts set forth herein, payable solely from and to the extent of the sources set forth in Section 3 hereof. Payments shall be applied first to accrued interest, and then to unpaid principal.

Payments are payable by mail to the address of the Owner or such other address as the Owner may designate upon 30 days written notice to the Authority. Payments on this Note are payable in any coin or currency of the United States of America which, on the Payment Date, is legal tender for the payment of public and private debts.

2. Interest. Simple interest at the rate stated herein shall accrue on the unpaid principal, commencing on the date of original issue. Interest shall be computed on the basis of a year of 360 days consisting of twelve months of thirty days, and charged for actual days principal is unpaid.

3. Available Tax Increment. (a) Payments on this Note are payable on each Payment Date solely from and in the amount of “Available Tax Increment,” which shall mean 95 percent of the total Tax Increment attributable to the Minimum Improvements and Redevelopment Property that has been paid to the Authority by Ramsey County in the six months prior to the subject Payment Date.



224  
225 (b) The Authority shall have no obligation to pay principal and interest on this Note on  
226 each Payment Date from any source other than Available Tax Increment, and the failure of the  
227 Authority to pay the entire amount of principal or interest on this Note on any Payment Date shall  
228 not constitute a default hereunder as long as the Authority pays principal and interest hereon to the  
229 extent of Available Tax Increment. The Authority shall have no obligation to pay any unpaid  
230 balance of principal or accrued interest that may remain after the final Payment on February 1,  
231 2036.

232  
233 4. Default. If on any Payment Date there has occurred and is continuing any Event of  
234 Default under the Agreement, the Authority may withhold from payments hereunder under all  
235 Available Tax Increment. If the Event of Default is thereafter cured in accordance with the  
236 Agreement, the Available Tax Increment withheld under this Section shall be deferred and paid,  
237 without interest thereon, within thirty (30) days after the Event of Default is cured. If the Event  
238 of Default is not cured within three hundred sixty-five (365) days following the Authority's written  
239 notice to Owner of such default, the Authority may terminate this Note by written notice to the  
240 Owner in accordance with the Agreement.

241  
242 5. Prepayment. The principal sum and all accrued interest payable under this Note is  
243 prepayable in whole or in part at any time by the Authority without premium or penalty. No partial  
244 prepayment shall affect the amount or timing of any other regular payment otherwise required to be  
245 made under this Note.

246  
247 6. Nature of Obligation. This Note is one of an issue in the total principal amount of  
248 \$ \_\_\_\_\_ issued to aid in financing certain public redevelopment costs of a Project  
249 undertaken by the Authority pursuant to Minnesota Statutes, Sections 469.001 through 469.047, and  
250 is issued pursuant to an authorizing resolution (the "Resolution") duly adopted by the Authority on  
251 \_\_\_\_\_, 2019, and pursuant to and in full conformity with the Constitution and laws  
252 of the State of Minnesota, including Minnesota Statutes, Sections 469.174 to 469.1794. This Note is  
253 a limited obligation of the Authority which is payable solely from Available Tax Increment pledged  
254 to the payment hereof under the Resolution. This Note shall not be deemed to constitute a general  
255 obligation of the State of Minnesota or any political subdivision thereof, including, without limitation,  
256 the Authority. Neither the State of Minnesota, nor any political subdivision thereof shall be obligated  
257 to pay the principal of or interest on this Note or other costs incident hereto except out of Available  
258 Tax Increment, and neither the full faith and credit nor the taxing power of the State of Minnesota or  
259 any political subdivision thereof is pledged to the payment of the principal of or interest on this Note  
260 or other costs incident hereto.

261  
262 7. Registration and Transfer. This Note is issuable only as a fully registered note without  
263 coupons. As provided in the Resolution, and subject to certain limitations set forth therein, this Note  
264 is transferable upon the books of the Authority kept for that purpose at the principal office of the City  
265 Finance Director, by the Owner hereof in person or by such Owner's attorney duly authorized in  
266 writing, upon surrender of this Note together with a written instrument of transfer satisfactory to the  
267 Authority, duly executed by the Owner. Upon such transfer or exchange and the payment by the  
268 Owner of any tax, fee, or governmental charge required to be paid by the Authority with respect to

269 such transfer or exchange, there will be issued in the name of the transferee a new Note of the same  
270 aggregate principal amount, bearing interest at the same rate and maturing on the same date.

271  
272 IT IS HEREBY CERTIFIED AND RECITED that all acts, conditions, and things  
273 required by the Constitution and laws of the State of Minnesota to be done, to exist, to happen, and to  
274 be performed in order to make this Note a valid and binding limited obligation of the Authority  
275 according to its terms, have been done, do exist, have happened, and have been performed in due  
276 form, time and manner as so required.

277  
278 IN WITNESS WHEREOF, the Board of Commissioners of the Roseville Economic  
279 Development Authority has caused this Note to be executed with the manual signatures of its  
280 President and Executive Director, all as of the Date of Original Issue specified above.

281  
282 ROSEVILLE ECONOMIC  
283 DEVELOPMENT AUTHORITY

284  
285  
286 \_\_\_\_\_  
287 Executive Director, Patrick Trudgeon

286 \_\_\_\_\_  
287 President, Dan Roe

288  
289  
290  
291 REGISTRATION PROVISIONS

292  
293 The ownership of the unpaid balance of the within Note is registered in the bond register of  
294 the City Finance Director, in the name of the person last listed below.

295  
296  
297 Date of  
298 Registration

298 \_\_\_\_\_  
299 Registered Owner

297 Signature of  
298 City Finance Director

300 Walton Holdings, LLC  
301 Federal Tax I.D. No. \_\_\_\_\_  
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314 Certificate

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I, the undersigned, being duly appointed Executive Director of the Roseville Economic Development Authority, Minnesota, hereby certify that I have carefully compared the attached and foregoing resolution with the original thereof on file in my office and further certify that the same is a full, true, and complete copy of a resolution which was duly adopted by the Board of Commissioners of said Authority at a duly called and regularly held meeting thereof on September 16, 2019.

I further certify that Commissioner \_\_\_\_\_ introduced said resolution and moved its adoption, which motion was duly seconded by Commissioner \_\_\_\_\_ and that upon roll call vote being taken thereon, the following Commissioners voted in favor thereof:

and the following voted against the same:

whereupon said resolution was declared duly passed and adopted.

Witness my hand as the Executive Director of the Authority this 16<sup>th</sup> day of September, 2019.

\_\_\_\_\_  
Executive Director, Patrick Trudgeon  
Roseville Economic Development Authority

**EXTRACT OF MINUTES OF MEETING  
OF THE  
ROSEVILLE ECONOMIC AUTHORITY**

\* \* \* \* \*

Pursuant to due call and notice thereof, a regular meeting of the Board of Commissioners (the “Board”) of the Roseville Economic Development Authority (the “Authority”) was duly held on the 16th day of September, 2019, at 6:00 p.m.

The following members were present:

and the following were absent:

Member \_\_\_\_\_ introduced the following resolution and moved its adoption:

**RESOLUTION NO. \_\_\_\_\_**

**RESOLUTION APPROVING CONTRACT FOR PRIVATE REDEVELOPMENT WITH AND AWARDED THE SALE OF, AND PROVIDING THE FORM, TERMS, COVENANTS AND DIRECTIONS FOR THE ISSUANCE OF ITS TAX INCREMENT REVENUE NOTE TO 2720 FAIRVIEW MKT LLC**

BE IT RESOLVED BY the Board of Commissioners (“Board”) of the Roseville Economic Development Authority (the “Authority”) as follows:

**Section 1. Background; Authorization; Award of Sale.**

1.01. Background; Authorization. (a) The Authority and the City of Roseville (“City”) have heretofore approved the establishment of Tax Increment Financing District No. 22 (the “TIF District”) within Development District No. 1 (“Project”), and have adopted a tax increment financing plan for the purpose of financing certain improvements within the Project.

(b) Pursuant to Minnesota Statutes, Section 469.178, the Authority is authorized to issue and sell its bonds for the purpose of financing a portion of the public redevelopment costs of the TIF District. The Authority hereby finds and determines that it is in the best interests of the Authority that it issue and sell its Tax Increment Revenue Note (Fairview Commercial Project) (the “Note”) for the purpose of financing certain public redevelopment costs of the Project, pursuant to the terms of this Resolution.

46           1.02. Agreement Approved; Issuance, Sale, and Terms of the Note. (a) The Authority  
47 hereby approves the Contract for Private Redevelopment between the Authority and 2720 Fairview  
48 MKT LLC (the "Agreement"), and authorizes the President and Executive Director to execute such  
49 Agreement in substantially the form on file with City, subject to modifications that do not alter the  
50 substance of the transaction and are approved by such officials, provided that execution of the  
51 Agreement by such officials is conclusive evidence of their approval. All capitalized terms in this  
52 resolution have the meaning provided in the Agreement unless the context requires otherwise.  
53

54           (b) The Authority hereby authorizes the President and Executive Director to issue the Note  
55 in accordance with the Agreement. All capitalized terms in this resolution have the meaning  
56 provided in the Agreement unless the context requires otherwise.  
57

58           (c) The Note shall be issued in the maximum principal amount of \$650,000 to 2720 Fairview  
59 MKT LLC (the "Owner"), in consideration of certain eligible costs incurred by the Owner under the  
60 Agreement, shall be dated the date of delivery thereof, and shall bear interest at the rate that is the  
61 lesser of 5.0% or the Owner's actual mortgage financing rate. The Note will be issued in the  
62 principal amount of Public Redevelopment Costs submitted and approved in accordance with  
63 Section 3.4 of the Agreement. The Note is secured by Available Tax Increment, as further  
64 described in the form of the Note herein. The Authority hereby delegates to the Executive Director  
65 the determination of the date on which the Note is to be delivered, in accordance with the  
66 Agreement.  
67

68           Section 2. Form of Note. The Notes shall be in substantially the form attached hereto as  
69 Exhibit A, with the blanks to be properly filled in and the principal amount adjusted as of the date of  
70 issue.  
71

72           Section 3. Terms, Execution and Delivery.  
73

74           3.01. Denomination, Payment. The Note shall be issued as a single typewritten note  
75 numbered R-1.  
76

77           The Note shall be issuable only in fully registered form. Principal of and interest on the Note  
78 shall be payable by check or draft issued by the Registrar described herein.  
79

80           3.02. Payment Dates. Principal of and interest on the Note shall be payable by mail to the  
81 owner of record thereof as of the close of business on the fifteenth day of the month preceding the  
82 Payment Date, whether or not such day is a business day.  
83

84           3.03. Registration. The Authority hereby appoints the City Finance Director to perform the  
85 functions of registrar, transfer agent and paying agent (the "Registrar"). The effect of registration and  
86 the rights and duties of the Authority and the Registrar with respect thereto shall be as follows:  
87

88           (a) Register. The Registrar shall keep at its office a bond register in which the Registrar  
89 shall provide for the registration of ownership of the Note and the registration of transfers and  
90 exchanges of the Note.  
91

92 (b) Transfer of Note. Upon surrender for transfer of the Note duly endorsed by the  
93 registered owner thereof or accompanied by a written instrument of transfer, in form reasonably  
94 satisfactory to the Registrar, duly executed by the registered owner thereof or by an attorney duly  
95 authorized by the registered owner in writing, the Registrar shall authenticate and deliver, in the name  
96 of the designated transferee or transferees, a new Note of a like aggregate principal amount and  
97 maturity, as requested by the transferor. The Registrar may close the books for registration of any  
98 transfer after the fifteenth day of the month preceding each Payment Date and until such Payment  
99 Date.

100  
101 (c) Cancellation. The Note surrendered upon any transfer shall be promptly cancelled by  
102 the Registrar and thereafter disposed of as directed by the Authority.

103  
104 (d) Improper or Unauthorized Transfer. When the Note is presented to the Registrar for  
105 transfer, the Registrar may refuse to transfer the same until it is satisfied that the endorsement on such  
106 Note or separate instrument of transfer is legally authorized. The Registrar shall incur no liability for  
107 its refusal, in good faith, to make transfers which it, in its judgment, deems improper or unauthorized.

108  
109 (e) Persons Deemed Owners. The Authority and the Registrar may treat the person in  
110 whose name the Note is at any time registered in the bond register as the absolute owner of the Note,  
111 whether the Note shall be overdue or not, for the purpose of receiving payment of, or on account of,  
112 the principal of and interest on such Note and for all other purposes, and all such payments so made  
113 to any such registered owner or upon the owner's order shall be valid and effectual to satisfy and  
114 discharge the liability of the Authority upon such Note to the extent of the sum or sums so paid.

115  
116 (f) Taxes, Fees and Charges. For every transfer or exchange of the Note, the Registrar  
117 may impose a charge upon the owner thereof sufficient to reimburse the Registrar for any tax, fee, or  
118 other governmental charge required to be paid with respect to such transfer or exchange.

119  
120 (g) Mutilated, Lost, Stolen or Destroyed Note. In case any Note shall become mutilated  
121 or be lost, stolen, or destroyed, the Registrar shall deliver a new Note of like amount, interest rate,  
122 maturity dates and tenor in exchange and substitution for and upon cancellation of such mutilated  
123 Note or in lieu of and in substitution for such Note lost, stolen, or destroyed, upon the payment of the  
124 reasonable expenses and charges of the Registrar in connection therewith; and, in the case the Note  
125 lost, stolen, or destroyed, upon filing with the Registrar of evidence satisfactory to it that such Note  
126 was lost, stolen, or destroyed, and of the ownership thereof, and upon furnishing to the Registrar of  
127 an appropriate bond or indemnity in form, substance, and amount satisfactory to it, in which both the  
128 Authority and the Registrar shall be named as obligees. The Note so surrendered to the Registrar  
129 shall be cancelled by it and evidence of such cancellation shall be given to the Authority. If the  
130 mutilated, lost, stolen, or destroyed Note has already matured or been called for redemption in  
131 accordance with its terms, it shall not be necessary to issue a new Note prior to payment.

132  
133 3.04. Preparation and Delivery. The Note shall be prepared under the direction of the  
134 Executive Director and shall be executed on behalf of the Authority by the signatures of its President  
135 and Executive Director. In case any officer whose signature shall appear on the Note shall cease to  
136 be such officer before the delivery of the Note, such signature shall nevertheless be valid and sufficient  
137 for all purposes, the same as if such officer had remained in office until delivery. When the Note has

138 been so executed, it shall be delivered by the Executive Director to the Owner thereof in accordance  
139 with the Agreement.

140

141 Section 4. Security Provisions.

142

143 4.01. Pledge. The Authority hereby pledges to the payment of the principal of and interest  
144 on the Note all Available Tax Increment, as defined in, and subject to the terms described in, the Note.  
145 Available Tax Increment shall be applied to payment of the principal of and interest on the Note in  
146 accordance with the terms of the form of Note set forth in Exhibit A of this resolution.

147

148 4.02. Bond Fund. Until the date the Note is no longer outstanding and no principal or  
149 interest thereof (to the extent required to be paid pursuant to this resolution) remains unpaid, the  
150 Authority shall maintain a separate and special "Bond Fund" to be used for no purpose other than the  
151 payment of the principal of and interest on the Note. The Authority irrevocably agrees to appropriate  
152 to the Bond Fund in each year Available Tax Increment. Any Available Tax Increment remaining in  
153 the Bond Fund shall be transferred to the Authority's account for the TIF District upon the termination  
154 of the Note in accordance with its terms.

155

156 4.03. Additional Obligations. The Authority will issue no obligations secured by Available  
157 Tax Increment unless such pledge is on a subordinate basis to the pledge to the Note.

158

159 Section 5. Certification of Proceedings.

160

161 5.01. Certification of Proceedings. The officers of the Authority are hereby authorized and  
162 directed to prepare and furnish to the Owner of the Note certified copies of all proceedings and records  
163 of the Authority, and such other affidavits, certificates, and information as may be required to show  
164 the facts relating to the legality and marketability of the Note as the same appear from the books and  
165 records under their custody and control or as otherwise known to them, and all such certified copies,  
166 certificates, and affidavits, including any heretofore furnished, shall be deemed representations of the  
167 Authority as to the facts recited therein.

168

169 Section 6. Effective Date. This resolution shall be effective upon full execution of the  
170 Agreement.

171

172

173

174

175

176

## EXHIBIT A

## FORM OF NOTE

UNITED STATE OF AMERICA  
 STATE OF MINNESOTA  
 COUNTY OF RAMSEY  
 ROSEVILLE ECONOMIC DEVELOPMENT AUTHORITY

No. R-1

\$ \_\_\_\_\_

TAX INCREMENT REVENUE NOTE  
 SERIES 20\_\_ (FAIRVIEW COMMERCIAL PROJECT)

	Date
<u>Rate</u>	<u>of Original Issue</u>
____%	

The Roseville Economic Development Authority (“Authority”) for value received, certifies that it is indebted and hereby promises to pay to 2720 Fairview MKT LLC or registered assigns (the “Owner”), the principal sum of \$\_\_\_\_\_ and to pay interest thereon at the rate of \_\_\_\_% per annum, solely from the sources and to the extent set forth herein. Unless the context clearly requires otherwise, capitalized terms in this Note have the meaning provided in the Contract for Private Redevelopment between the Authority and Owner dated as of \_\_\_\_\_, 2019 (the “Agreement”).

1. Payments. Principal and interest (“Payments”) shall be paid on August 1, 2021 and each February 1 and August 1 thereafter to and including February 1, 2032 (“Payment Dates”) in the amounts set forth herein, payable solely from and to the extent of the sources set forth in Section 3 hereof. Payments shall be applied first to accrued interest, and then to unpaid principal.

Payments are payable by mail to the address of the Owner or such other address as the Owner may designate upon 30 days written notice to the Authority. Payments on this Note are payable in any coin or currency of the United States of America which, on the Payment Date, is legal tender for the payment of public and private debts.

2. Interest. Simple interest at the rate stated herein shall accrue on the unpaid principal, commencing on the date of original issue. Interest shall be computed on the basis of a year of 360 days consisting of twelve months of thirty days, and charged for actual days principal is unpaid.

3. Available Tax Increment. (a) Payments on this Note are payable on each Payment Date solely from and in the amount of “Available Tax Increment,” which shall mean 90 percent of the total Tax Increment attributable to the Minimum Improvements and Redevelopment Property that has been paid to the Authority by Ramsey County in the six months prior to the subject Payment Date.



223  
224 (b) The Authority shall have no obligation to pay principal and interest on this Note on each  
225 Payment Date from any source other than Available Tax Increment, and the failure of the Authority  
226 to pay the entire amount of principal or interest on this Note on any Payment Date shall not  
227 constitute a default hereunder as long as the Authority pays principal and interest hereon to the  
228 extent of Available Tax Increment. The Authority shall have no obligation to pay any unpaid  
229 balance of principal or accrued interest that may remain after the final Payment on February 1,  
230 2032.

231  
232 4. Default. If on any Payment Date there has occurred and is continuing any Event of  
233 Default under the Agreement, the Authority may withhold from payments hereunder under all  
234 Available Tax Increment. If the Event of Default is thereafter cured in accordance with the  
235 Agreement, the Available Tax Increment withheld under this Section shall be deferred and paid,  
236 without interest thereon, within thirty (30) days after the Event of Default is cured. If the Event  
237 of Default is not cured within three hundred sixty-five (365) days following the Authority's written  
238 notice to Owner of such default, the Authority may terminate this Note by written notice to the  
239 Owner in accordance with the Agreement.

240  
241 5. Prepayment. The principal sum and all accrued interest payable under this Note is  
242 prepayable in whole or in part at any time by the Authority without premium or penalty. No partial  
243 prepayment shall affect the amount or timing of any other regular payment otherwise required to be  
244 made under this Note.

245  
246 6. Nature of Obligation. This Note is one of an issue in the total principal amount of  
247 \$ \_\_\_\_\_ issued to aid in financing certain public redevelopment costs of a Project  
248 undertaken by the Authority pursuant to Minnesota Statutes, Sections 469.001 through 469.047, and  
249 is issued pursuant to an authorizing resolution (the "Resolution") duly adopted by the Authority on  
250 \_\_\_\_\_, 2019, and pursuant to and in full conformity with the Constitution and laws  
251 of the State of Minnesota, including Minnesota Statutes, Sections 469.174 to 469.1794. This Note is  
252 a limited obligation of the Authority which is payable solely from Available Tax Increment pledged  
253 to the payment hereof under the Resolution. This Note shall not be deemed to constitute a general  
254 obligation of the State of Minnesota or any political subdivision thereof, including, without limitation,  
255 the Authority. Neither the State of Minnesota, nor any political subdivision thereof shall be obligated  
256 to pay the principal of or interest on this Note or other costs incident hereto except out of Available  
257 Tax Increment, and neither the full faith and credit nor the taxing power of the State of Minnesota or  
258 any political subdivision thereof is pledged to the payment of the principal of or interest on this Note  
259 or other costs incident hereto.

260  
261 7. Registration and Transfer. This Note is issuable only as a fully registered note without  
262 coupons. As provided in the Resolution, and subject to certain limitations set forth therein, this Note  
263 is transferable upon the books of the Authority kept for that purpose at the principal office of the City  
264 Finance Director, by the Owner hereof in person or by such Owner's attorney duly authorized in  
265 writing, upon surrender of this Note together with a written instrument of transfer satisfactory to the  
266 Authority, duly executed by the Owner. Upon such transfer or exchange and the payment by the  
267 Owner of any tax, fee, or governmental charge required to be paid by the Authority with respect to

268 such transfer or exchange, there will be issued in the name of the transferee a new Note of the same  
269 aggregate principal amount, bearing interest at the same rate and maturing on the same date.  
270

271 IT IS HEREBY CERTIFIED AND RECITED that all acts, conditions, and things  
272 required by the Constitution and laws of the State of Minnesota to be done, to exist, to happen, and to  
273 be performed in order to make this Note a valid and binding limited obligation of the Authority  
274 according to its terms, have been done, do exist, have happened, and have been performed in due  
275 form, time and manner as so required.  
276

277 IN WITNESS WHEREOF, the Board of Commissioners of the Roseville Economic  
278 Development Authority has caused this Note to be executed with the manual signatures of its  
279 President and Executive Director, all as of the Date of Original Issue specified above.  
280

281 ROSEVILLE ECONOMIC  
282 DEVELOPMENT AUTHORITY  
283

284  
285 \_\_\_\_\_  
286 Executive Director, Patrick Trudgeon

284  
285 \_\_\_\_\_  
286 President, Dan Roe

287  
288  
289  
290 REGISTRATION PROVISIONS  
291

292 The ownership of the unpaid balance of the within Note is registered in the bond register of  
293 the City Finance Director, in the name of the person last listed below.  
294

295  
296 Date of  
297 Registration

296 \_\_\_\_\_  
297 Registered Owner

296 Signature of  
297 City Finance Director

298  
299 2720 Fairview MKT LLC  
300 Federal Tax I.D. No. \_\_\_\_\_  
301

302  
303  
304  
305  
306  
307  
308  
309  
310  
311  
312 Certificate  
313

314 I, the undersigned, being duly appointed Executive Director of the Roseville Economic  
315 Development Authority, Minnesota, hereby certify that I have carefully compared the attached  
316 and foregoing resolution with the original thereof on file in my office and further certify that the  
317 same is a full, true, and complete copy of a resolution which was duly adopted by the Board of  
318 Commissioners of said Authority at a duly called and regularly held meeting thereof on  
319 September 16, 2019.

320  
321 I further certify that Commissioner \_\_\_\_\_ introduced said resolution and moved  
322 its adoption, which motion was duly seconded by Commissioner \_\_\_\_\_ and that upon roll  
323 call vote being taken thereon, the following Commissioners voted in favor thereof:

324  
325  
326  
327 and the following voted against the same:

328  
329  
330 whereupon said resolution was declared duly passed and adopted.

331  
332 Witness my hand as the Executive Director of the Authority this 16<sup>th</sup> day of September,  
333 2019.

334  
335  
336  
337  
338 \_\_\_\_\_  
339 Executive Director, Patrick Trudgeon  
340 Roseville Economic Development Authority

341  
342  
343



# REQUEST FOR ECONOMIC DEVELOPMENT AUTHORITY ACTION

Date: 9/16/2019

Item No.: 4.b

Department Approval

Executive Director Approval

*Janice Gundlach*

*Ramsey Trueman*

Item Description: Presentation by Metropolitan Consortium of Community Developers regarding their Open to Business Program

1 **BACKGROUND**

2 Effective September 1, 2019 the City of Roseville, through Ramsey County, will have access to the  
3 Metropolitan Consortium of Community Developer’s (MCCD) Open to Business program. Open to  
4 Business provides free, confidential business counseling to current and prospective entrepreneurs.

5  
6 These services include advising and technical assistance, such as:

- 7 • Business & strategic planning
- 8 • Marketing & communications planning
- 9 • Regulatory, tax, licensing & accounting training
- 10 • Financial assessment
- 11 • Referral to critical professional services

12  
13 Open to Business also offers access to capital. Funds can be used for:

- 14 • Loan packaging/facilitation
- 15 • Loans for new and emerging businesses
- 16 • Loans for second stage and growing businesses
- 17 • Gap financing for real estate
- 18 • Acquisition financing for real estate

19  
20 In addition to the above noted services, Open to Business will provide an annual report that outlines  
21 the number of hours spent on Roseville businesses, and to the extent they can maintain confidentiality,  
22 summary information of the types of businesses and assistance they’ve provided. Staff will advance  
23 these annual reports to the EDA for informational purposes.

24  
25 Lee Hall, the program’s Chief Operating Officer and Noah Her, Ramsey County Business advisor will  
26 provide a presentation to the EDA on what Open to Business has to offer and answer any questions  
27 from the EDA. The success of Open to Business at the local level rests heavily on ensuring the service  
28 is known about to residents and businesses. In that spirit, staff has also provided an outline of various  
29 marketing efforts that will be utilized to promote the program (Attachment A).

30  
31 In addition to receiving a presentation, staff would recommend the EDA think about the preliminary  
32 EDA budget funds for 2020 and ask questions of Mr. Hall and Mr. Her about loan program design that  
33 could take advantage of those funds. This will provide staff direction for a future EDA discussion  
34 should the final EDA budget include funds for a small business loan program.

35  
36  
37  
38

Lastly, Mr. Her will see clients by holding regular Ramsey County office hours and through appointments. Once the date, time, and location for these office hours has been determined, it will be advertised on the Grow Roseville website and through social media.

39 **BUDGET IMPLICATIONS**

40 Access to the program is free for Roseville-area residents and businesses. The EDA, as part of its  
41 preliminary 2020 budget, has set aside \$48,575 of funds that *could* be administered by Open to  
42 Business as part of a small business loan program yet-to-be designed. Actual access to Open to  
43 Business is covered fully through Ramsey County, who is investing more than \$1 million over the  
44 next five years in the program.

45 **STAFF RECOMMENDATION**

46 Receive a presentation by Open to Business.

47 **REQUESTED REDA ACTION**

48 Receive a presentation by Open to Business.

Prepared by: Janice Gundlach, Community Development Director  
Attachments: A: Local marketing efforts

### **Open to Business – Roseville Marketing Efforts**

- Promote on City and Grow Roseville website
- Promote in City newsletters
- Promote via City and Grow Roseville social media – time reminders of service being available with monthly office hours
- Present to Roseville Business Council
- Invite to annual Roseville Business Exchange
- Consider utility billing inserts to reach in-home businesses
- Promotional materials posted at City Hall and library
- Pitch story to Roseville Review regarding Open to Business services
- Promote in weekly City News Updates
- Feature a Roseville business who benefitted from Open to Business in various print and social media stories (case study)



# REQUEST FOR ECONOMIC DEVELOPMENT AUTHORITY ACTION

Date: 9/16/2019

Item No.: 4.c

Department Approval

Executive Director Approval

*Janice Gundlach*

*Paul Trueman*

Item Description: Presentation from Saint Paul Area Chamber of Commerce

1 **BACKGROUND**

2 The Saint Paul Area Chamber of Commerce (SPACC) contacted staff and requested an opportunity to  
3 appear before the Roseville Economic Development Authority (REDA). Shannon Watson, Director  
4 of Public Affairs will attend the meeting and provide a short presentation. The intent of the  
5 presentation is to inform the REDA of the Chamber’s City and County partnerships, including ongoing  
6 programs and services offered by SPACC.

7 **POLICY OBJECTIVE**

8 Not applicable

9 **BUDGET IMPLICATIONS**

10 On May 31, 2019, the REDA entered into a Professional Services Agreement whereby SPACC is  
11 assisting economic development staff with business visits of at least 10, but no more than 15, at a cost  
12 of \$5,000. This contract includes written record of notes from each visit and allows the City to join a  
13 region-wide conversation about BRE&A with year-end reporting. This relationship has proven to be  
14 worth the expense, as staff has been able to gain access to businesses not previously visited.

15 **STAFF RECOMMENDATION**

16 Receive a presentation from the Saint Paul Area Chamber of Commerce.

17 **REQUESTED REDA ACTION**

18 Receive a presentation from the Saint Paul Area Chamber of Commerce.

Prepared by: Janice Gundlach, Community Development Director

Attachments: A: SPACC presentation slides

# SAINT PAUL

SP *a* CC



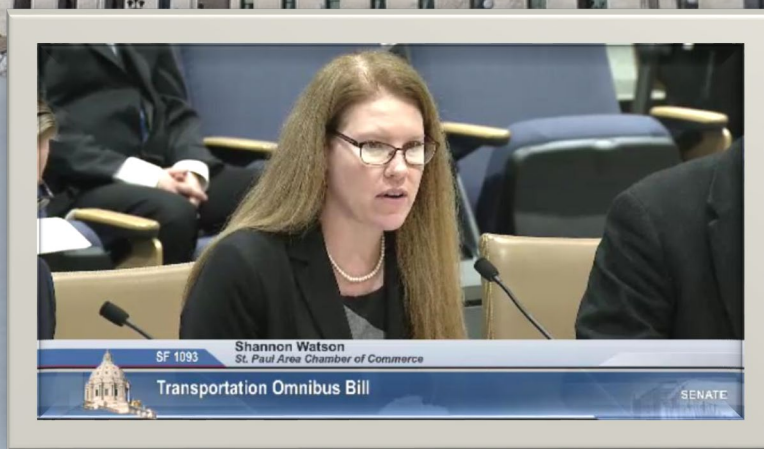
# SPACC is a value proposition to Roseville

- As a business **ADVOCATE** at all levels of government
- As a **CONVENER** bringing policy makers and subject-matter experts together
- As a **CONNECTION-MAKER** between companies AND individuals
- As a **SUPPORTER** and **ADVISOR** of your own advocacy efforts
- As a **COMMUNICATOR** of information and opportunities

# Economic Development

The Saint Paul Area Chamber of Commerce seeks to generate continuous growth and prosperity across the broader East Metro community. This entails contributing to a vibrant, diverse and sustainable economy.





# State and Local Advocacy

# Convening & Advising

SPACC hosts small group discussions with business subject matter experts and policy makers. We LITERALLY bring all parties to our table.

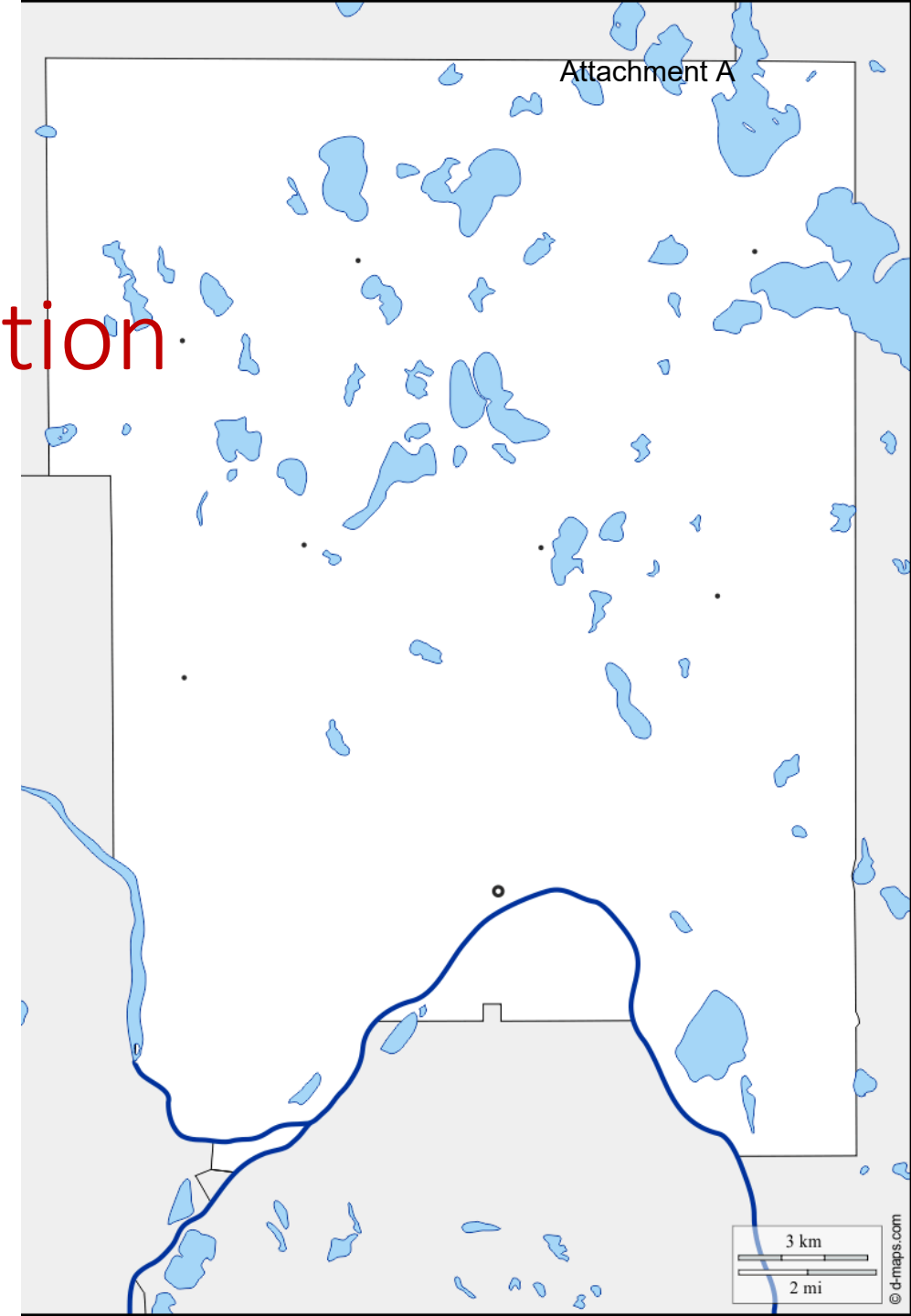


# Business

## Retention, Expansion & Attraction

Growing and retaining existing employers and recruiting new companies to our region:

- We “see you” and are grateful for your investment
- Blocking and tackling – addressing barriers or challenges
- Helping to make connections and extend networks
- Identifying prospects for new companies to add value to our business ecosystems



# Networking & Connections



Educate  
Elevate  
Advocate  
Celebrate



# Partnership & Opportunities



RAMSEY  
COUNTY  
Saint Paul –  
Ramsey County  
Public Health



Service  
& Support



Home / News / Economic Development / St. Paul Area Chamber touts ownership by workers



B Kyle

## St. Paul Area Chamber touts ownership by workers

By: William Morris | July 8, 2019 | 4:16 pm

What if the millions of business owners who will sell their companies in coming years were to find the right buyer, or buyers, were already in the building?

The [ongoing wave](#) of baby boomer retirements doesn't just affect the companies that employ them. Many companies, including thousands of Minnesota small businesses, are owned by older entrepreneurs, many of whom are [or soon will be](#) looking to step down. Sixty percent of small business owners were born before 1964, according to the University of Minnesota.

### THE LATEST

Building Blocks: The Reserve at Arbor Lakes

Top Transactions: Buyers, builders push on home

Drive Shack tees up for golf venue in Bloomington

Lennar to break ground in Chanhassen

Q&A: Duke's Budis bullish on logistics industrial

### EDITORS' PICKS

Our best, right now.

• **Building Blocks: The Reserve at Arbor Lakes**  
by Matt M. Johnson

• **Q&A: Duke's Budis on logistics, industrial**  
by Matt M. Johnson

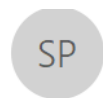
• **Just Sold: Work star Edén Prairie senior**  
by Anne Bretts

• **Apartments, retail preliminary OK in O**  
by William Morris

• **North Bay plans historic faithful renovation City Motel**  
by Matt M. Johnson



# Communicating information



Fri 4/19/2019 10:04 AM

Saint Paul Area Chamber of Commerce <communications@saint  
Friday Facts: Change is Happening in the East Metro!

To Shannon Watson

Have a news item to share? Email [communications@saintpaulchamber.com](mailto:communications@saintpaulchamber.com)

**LOCKRIDGE  
GRINDAL  
NAUEN**  
P.L.L.P.

Attorneys at Law  
[www.locklaw.com](http://www.locklaw.com)

#### Public Affairs

brought to you by Lockridge Grindal Nauen P.L.L.P.

#### Learn about candidates on East Metro Voter Guide

Candidates for Mayor and City Council seats on the 2019 ballot are already in full campaign mode. For information on candidates running for offices across the east metro visit the [East Metro Voter Guide](#). Follow [@EastMetroVG](#) on Twitter for updates!

#### Is Workforce Important to You?

The Ramsey County Workforce Innovation Board, which is charged with strategic planning and oversight responsibilities for public workforce programs and services, is looking for new representatives of mid-size businesses to join the board. If you're interested in applying, the application can be found [here](#). If you have questions contact our Director of Public Affairs, Shannon, or Workforce Innovation Board Chair Karin McCabe.

#### Get Involved with Transit

SPACC, along with the Minneapolis Regional Chamber and East Metro Strong, has created a coalition to advocate for a comprehensive transportation system – including more, better, and faster transit in the Twin Cities and Greater Minnesota. Follow the work on [Twitter](#) and [Facebook](#). Interested in joining the coalition? Contact Shannon.

#### 2019 Workplace Wellness Grant Recipients Announced

Congratulations to the 2019 Workplace Wellness grant recipients! Click [here](#) to see the list of recipients. Watch SPACC's [Twitter](#) for announcements about our members receiving the Workplace Wellness Grant. Learn more about the Workplace Wellness program, in partnership with Ramsey County Public Health and SHIP.



## Advocacy News | March 2019

### A WORD FROM THE PRESIDENT/CEO

Power lives here.

Having the headquarters of the Saint Paul Area Chamber of Commerce in Saint Paul, almost literally within the shadow of the Capitol, brings a different energy to our office – and frankly to the entire capital city - for a few months every year. Laws are made here. Attention is focused here. People from all over the state travel here to have an impact on debates and decisions that reverberate back across the entire state once enacted.

Power lives here.

But if you've been paying attention, you'll notice that power isn't what it once was. Today, power is in bringing people together. Power is in the convening. Power is no longer silo'd; instead, it is multi-disciplinary.

"Flat out no" or "my way or the highway" can't be acceptable answers to the challenges we face. Power is in gathering diverse perspectives and people and finding a way to forge common ground. It is in the ability to form consensus and a way forward that works for almost everybody. Power is in conversations and honest, productive conflict. Power is in having trusted relationships.

This is, indeed, where SPACC "lives."

east metro  
VOTER GUIDE



SAINT PAUL

*area*

CHAMBER OF COMMERCE



**REQUEST FOR ECONOMIC DEVELOPMENT AUTHORITY ACTION**

Date: 9/16/2019  
Item No.: 4.d

Department Approval

Executive Director Approval

*Janice Gundlach*

*Paul Trueman*

Item Description: Presentation regarding Twin Lakes Parkway grant reporting progress

**BACKGROUND**

**History of Twin Lakes Development**

Since the 1950s, development of the Twin Lakes area was a strategic priority for the City of Roseville. Due to its proximity to the highway system and the downtowns of Minneapolis and St. Paul, it developed a major concentration of over-road trucking companies and their related businesses. With federal trucking industry deregulation in the 1980s, many companies previously located in this section of Roseville shrank, moved, consolidated, and shuttered. Faced with these changes and the potential deterioration of this area in 1988, the City designated the region as the Twin Lakes Redevelopment Area.

The Twin Lakes area was broken into three “phases” as determined in the 2007 update to the region’s Alternative Urban Areawide Review (AUAR) Process, creating relatively distinct sub areas within the broader Twin Lakes region (Attachment A).

Phase I, the largest sub area, comprises a northern border of County Road C2 West around the southern circumference of Langton Lake Park, an eastern border of Fairview avenue, a southern border of County Road C West, and a western border of Cleveland Avenue North with some small parcels alongside Interstate 35W.

Phase II, the second largest sub area, comprises a northern border of the northern properties on Terrace Drive, two eastern peninsulas that surround the Rosedale Square development, a southern border of County Road C West, and a western border of Fairview Avenue.

Phase III, the smallest and most densely occupied sub area, comprises of a northern border of Langton Lake Drive, an eastern border of Langton Lake Park, a southern border of County Road C2 West, and a western border of Cleveland Avenue North.

In 2005, the City entered into a development agreement with Roseville Twin Lakes LLC, a partnership between Roseville Properties and Rottlund Homes, naming this group as the master developer of Phase I. Tax Increment Financing (TIF) Districts #17 and #17a were created to assist with the redevelopment of the area. Due to the collapse of the economy, this project did not move forward and the City and the developer dissolved their agreement in late 2006/early 2007.

36 During 2008 and 2009, the City applied for Redevelopment Grants from the Minnesota  
37 Department of Employment and Economic Development (DEED) to construct an west-east  
38 connector roadway, now known as Twin Lakes Parkway. The City of Roseville was awarded  
39 \$528,846 in grant funds from DEED on September 12, 2008 to assist with construction of  
40 section one of Twin Lakes Parkway (Attachments B). The intent behind construction of this  
41 public improvement was the ability to provide a more attractive environment for the purchase  
42 and redevelopment of blighted and contaminated properties. Additional funding of \$1,000,000  
43 was awarded on November 6, 2009 from a follow-up DEED grant, which assisted with the  
44 construction of section two. In addition, the City received a \$1,000,000 federal appropriation to  
45 complete infrastructure work for Twin Lakes Parkway. The third, and final section of  
46 infrastructure was funded by issuing bonds in 2015 and using Tax Increment Financing from  
47 district #17 to repay the bond issuance (Attachment B). The completion of Twin Lakes Parkway  
48 occurred in December 2016. This has assisted with the redevelopment of blighted and vacant  
49 properties in the Twin Lakes region. One of the requirements of the DEED grant is to annually  
50 report on grant progress as it relates to the number of jobs created in the area. Collection of job  
51 creation data is a labor intensive task and staff identified this as a good project for an intern to  
52 assist with.

53  
54 This summer, the Community Development Department was approached by graduate student  
55 Nick Stumo-Langer from the Humphrey School of Public Affairs at the University of Minnesota  
56 wanting experience in Economic Development activities at the municipal level. Upon  
57 discussions with Mr. Stumo-Langer, it was identified that taking on surveying our Twin Lakes  
58 Redevelopment Area businesses would assist staff in gathering needed job creation data.  
59 Additionally, in-the-field surveying of businesses also provided opportunities to engage with the  
60 Roseville Economic Development Authority (REDA) Business, Retention and Expansion  
61 (BR&E) efforts by informing them of available resources. This effort also provided Mr. Stumo-  
62 Langer with the school credit needed for his major.

### 63 64 **What the Business Visits Entailed**

65 In order to determine the progress of business development in the Twin Lakes region, staff  
66 developed a questionnaire with a comprehensive list of questions developed by the Roseville  
67 Business Visitation Program and the Minnesota Chamber of Commerce. This list was tailored  
68 down so as not to overburden businesses in the Twin Lakes area and increase the response rate  
69 (Attachment C).

70  
71 Business visits consisted of an in-person, unannounced walk-up by Mr. Stumo-Langer. After  
72 ascertaining the correct individual to speak with, he asked the questions or collected information  
73 from someone in the office for contact at a later date. In the event that no one was available at  
74 the office location, a public email or phone call was conducted. The business visits occurred  
75 throughout the month of July and follow-ups were conducted during the month of August.

### 76 77 **Results of Business Visits**

78 There are 2,933 jobs across all three Twin Lakes phases. Broken down by location, 63% of jobs  
79 are in Twin Lakes phase I, 22% in phase II, and the remaining 15% are in phase III. Over 90% of  
80 these jobs are full-time (Attachment E). As displayed in the table below, the most prevalent  
81 industry is Health Care/Social Assistance.

Twin Lakes Industry Employment %

<u>Industry Categories</u>	<u>Total Employment %</u>	<u>Phase I</u>	<u>Phase II</u>	<u>Phase III</u>
Health Care/Social Assistance	34.50%	52.47%	8.85%	--
Retail Trade	14.90%	17.40%	15.80%	--
Professional/Scientific/Technical Service:	14.66%	11.47%	23.22%	9.00%
Manufacturing	12.41%	7.14%	19.59%	26.76%
Transportation/Warehousing	9.00%	1.26%	18.17%	30.66%
Accommodation/Food Services	5.66%	3.90%	3.95%	17.03%
Wholesale Trade	3.03%	--	3.00%	14.60%
Utilities	2.05%	3.29%	--	--
Arts/Entertainment/Recreation	1.19%	1.48%	--	1.95%
Information	1.19%	--	5.53%	--
Construction	0.51%	0.82%	--	--
Educational Services	0.48%	0.77%	--	--
Other Services	0.41%	--	1.90%	--

82 This is due in large part to the Roseville Medical and Dental Center in Twin Lakes Phase One on  
 83 County Road C West and Fairview Avenue, as well as a few large Social Assistance companies.  
 84 Not counting those under redevelopment, only 3% of businesses are vacant.

85  
 86 Reactions to construction of Twin Lakes Parkway were mostly positive, with most businesses in  
 87 the Twin Lakes phase III reporting they do not use the improvement and/or have no opinion on  
 88 the road (for a total of 28%). For the 66% reporting a positive reaction to Twin Lake Parkway,  
 89 many indicate that it is a useful way to avoid the busier roads of Cleveland Avenue and County  
 90 Road C West. Many businesses indicated that, given the construction on County Road C West  
 91 and Interstate 35W, Twin Lakes Parkway was invaluable for getting employees, clients, and  
 92 visitors to their locations.

93  
 94 Finally, when given the opportunity to provide additional feedback on the City of Roseville and  
 95 whether anything was needed from the City, many businesses detailed that they enjoyed being in  
 96 Roseville and they felt happy about their location in the City.

97  
 98 **Update of Twin Lakes Redevelopment Area**

99 There are a number of projects under construction in the Twin Lakes area. These include the  
 100 McGough Construction headquarters on the corner of Fairview Avenue and Twin Lakes  
 101 Parkway, as well as the Colder Products International headquarters construction between  
 102 Cleveland Avenue North and Mount Ridge Road. In addition concept plans are in the process of  
 103 moving forward for the PIK Terminal located at 2690 Prior Avenue, 2720/2740 Fairview  
 104 Avenue, and Boaters Outlet site located at 1705, 1717, 1743, and 1755 County Road C. This  
 105 future development will only grow the job creation details gathered through this project and  
 106 ensure the investment in Twin Lake Parkway provides greater benefit to residents and workers in  
 107 the Twin Lakes redevelopment area.

108  
 109 To conclude, over 84% of the businesses surveyed in the Twin Lakes region requested emails  
 110 from the City of Roseville’s Economic Development Agency to attend Roseville Business  
 111 Council meetings, learn about employment advertising opportunities, and stay connected with  
 112 the city. Likewise, over 84% of business surveyed were comfortable with a follow-up visit under  
 113 the Roseville Business Visitation Program. The surveying of businesses and completion of  
 114 construction of the Colder Products new headquarters will allow Economic Development staff to

115 finalize the annual grant reporting requirements to DEED next year.

116

117 **BUDGET IMPLICATIONS**

118 There are no budget implications at this time for the REDA.

119

120 **STAFF RECOMMENDATION**

121 Receive the informational presentation intended to inform the REDA about business  
122 development of the Twin Lakes area of Roseville. There is no requested action by the REDA at  
123 this time.

124 **REQUESTED REDA ACTION**

125 Receive the informational presentation intended to inform the REDA about business  
126 development of the Twin Lakes area of Roseville. There is no requested action by the REDA  
127 needed at this time.

128

129 Prepared by: Nick Stumo-Langer, Economic Development Intern, 651-792-7033

130 Jeanne Kelsey, Housing and Economic Development Program Manager, 651-792-7086

131

Attachments:

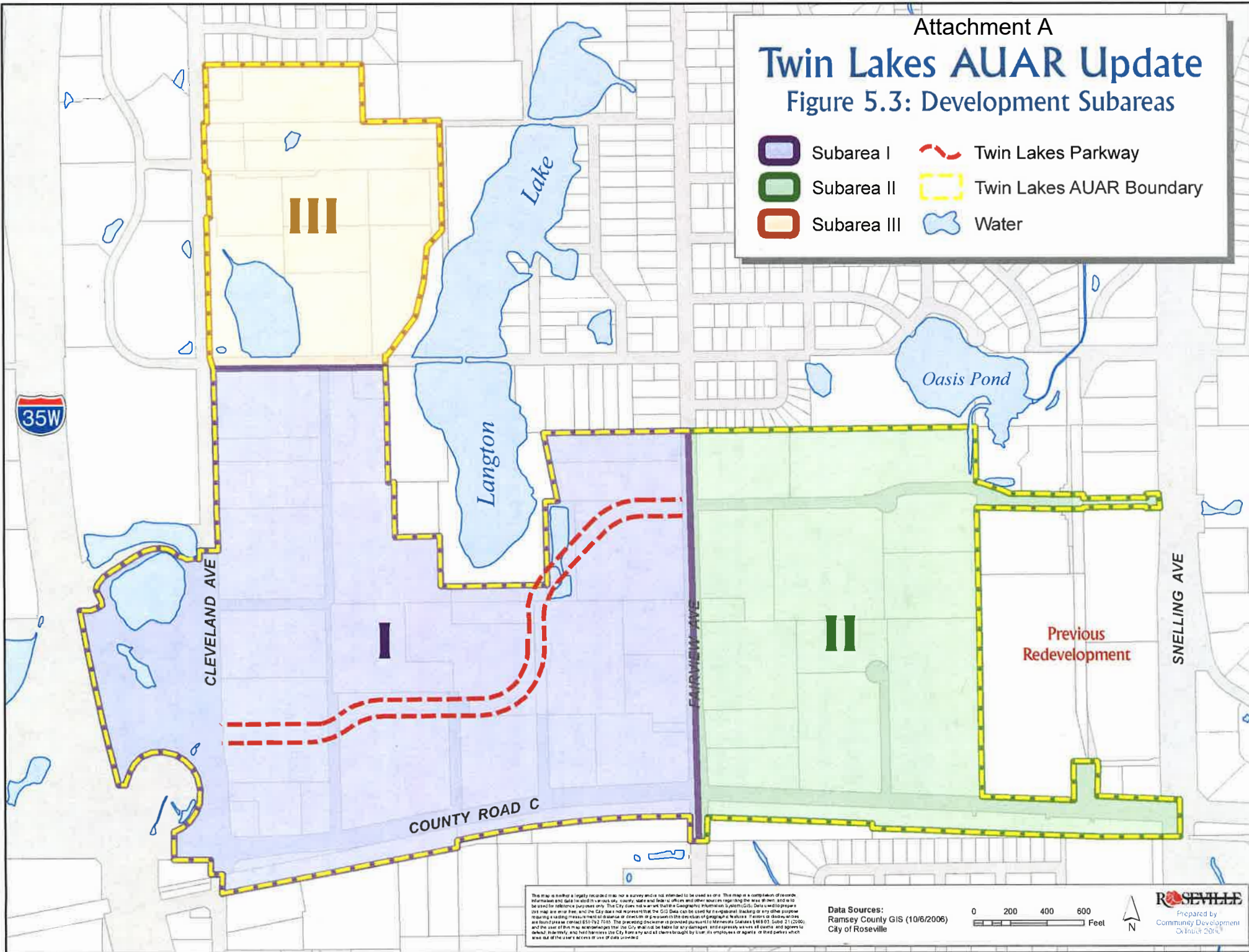
- A: Map of AUAR for Twin Lakes Area
- B: Map of Twin Lakes Parkway Phase I, II and III
- C: Twin Lakes Business Response Questionnaire
- D: Twin Lakes City Council Presentation

Attachment A

# Twin Lakes AUAR Update

## Figure 5.3: Development Subareas

-  Subarea I
-  Subarea II
-  Subarea III
-  Twin Lakes Parkway
-  Twin Lakes AUAR Boundary
-  Water



This map is neither a legally recorded map nor a survey and is not intended to be used as one. This map is a compilation of records, information and data provided to various city, county, state and federal officers and other persons regarding the area shown, and is to be used for reference purposes only. The City does not warrant that the Geographic Information System (GIS) Data used to prepare this map are error free, and the City does not represent that the GIS Data can be used for engineering, planning or any other purpose requiring a higher degree of accuracy or precision than the resolution of geographic features. Errors or omissions are found please contact 855-792-7335. The geographic information is provided pursuant to Minnesota Statutes, Chapter 144B.03, Subd. 21 (2006) and the use of this map acknowledges the City shall not be liable for any damages, and expressly waives all claims, and agrees to defend, indemnify, and hold harmless the City, from any and all claims brought by user, its employees or agents, or third parties which arise out of the user's access or use of data contained.

Data Sources:  
Ramsey County GIS (10/6/2006)  
City of Roseville

0 200 400 600  
Feet

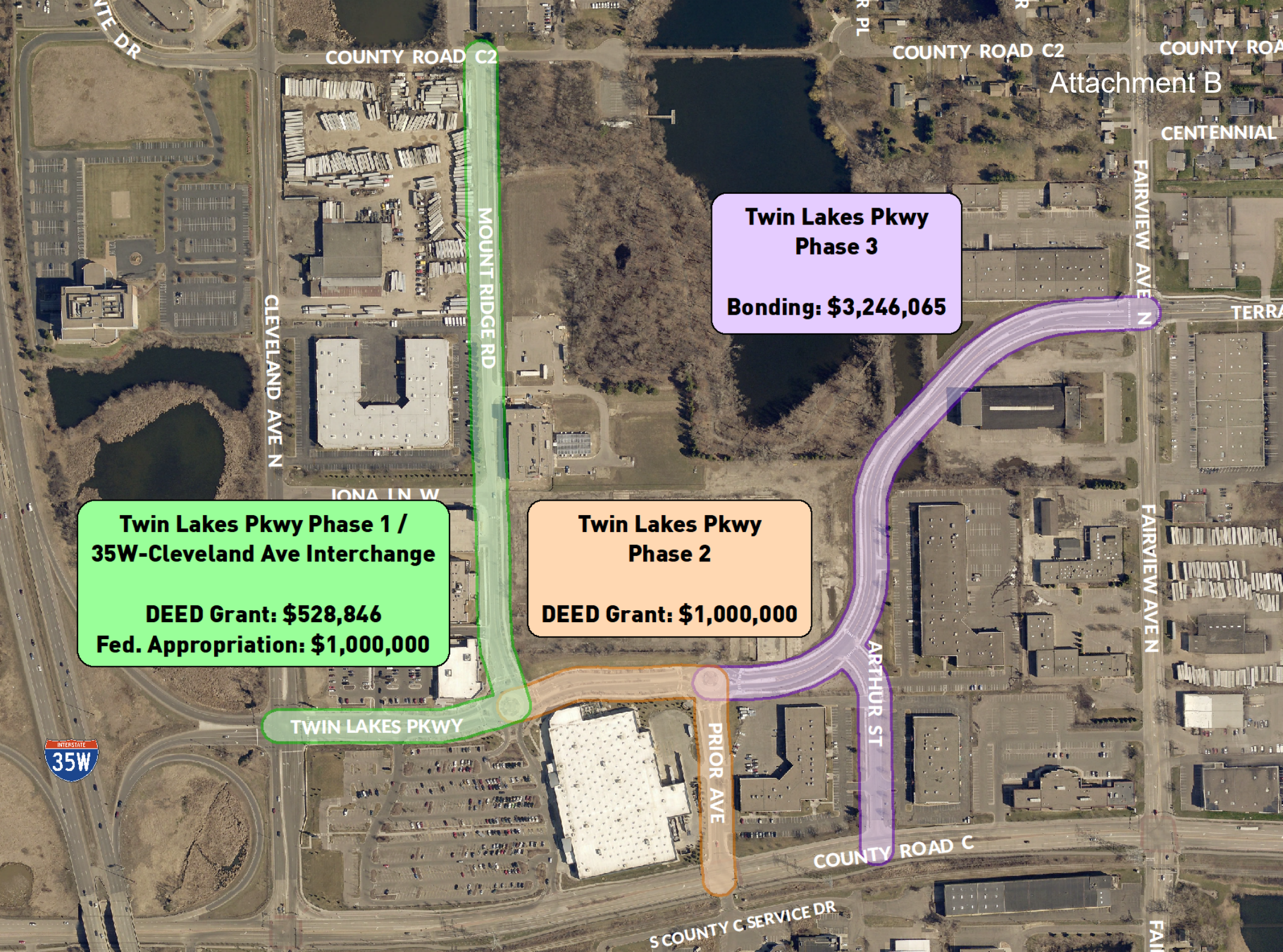


**ROSEVILLE**  
Prepared by  
Community Development  
October 2006

**Twin Lakes Pkwy  
Phase 3**  
**Bonding: \$3,246,065**

**Twin Lakes Pkwy Phase 1 /  
35W-Cleveland Ave Interchange**  
**DEED Grant: \$528,846**  
**Fed. Appropriation: \$1,000,000**

**Twin Lakes Pkwy  
Phase 2**  
**DEED Grant: \$1,000,000**





Address: \_\_\_\_\_

**Twin Lakes Business Questionnaire:**

*Updated July 10, 2019*

Date: \_\_\_\_\_ Interviewer(s): \_\_\_\_\_

Company Name: \_\_\_\_\_

Company Website: \_\_\_\_\_

Company Headquarters:  Roseville  Elsewhere: \_\_\_\_\_

What are your major products and services? \_\_\_\_\_

\_\_\_\_\_

Contact Name & Title: \_\_\_\_\_

Contact Email: \_\_\_\_\_

Contact Phone Number: \_\_\_\_\_

Would you be willing to receive emails from Roseville's Economic Development Authority about resources and events available to businesses (including our Business Exchange networking event and our bi-monthly Business Education Series)?  Yes  No

Has the public improvement of Twin Lakes Parkway assisted your business' development?

\_\_\_\_\_

How many employees do you have? (Full-time, part-time, & seasonal): \_\_\_\_\_

\_\_\_\_\_

Would you be willing to receive a follow-up visit from the Economic Development team so we can learn more information about your business and understand your needs?  Yes  No

# Twin Lakes Region Redevelopment Business Visits

Community Development



# TWIN LAKES REGION REDEVELOPMENT

Summarizing Summer 2019 Business Visits, Job Numbers, & Public Improvement Reactions

Attachment D



## NICK STUMO-LANGER

Master of Public Policy '20  
*Humphrey School of Public Affairs,  
University of Minnesota*

Interested in:

- Economic Development
- Small Business Policy
- Data Visualization of Complex Policy Issues

## Purpose & Why?

- Accurately report on job growth & retention for DEED grant reporting (annual task)
- Quantify the City's return on investment in public infrastructure
- Expand business contacts for City's BR&E program
- Understand how the employment base within Twin Lakes is changing

## Twin Lakes Region Redevelopment Business Visits



# TWIN LAKES REGION REDEVELOPMENT

Summarizing Summer 2019 Business Visits, Job Numbers, & Public Improvement Reactions

1950s, development of region as over-road trucking companies

2005, City forms development agreement with Roseville Twin Lakes LLC, a partnership between Roseville Properties and Rottland Homes. Agreement dissolved in late 2006

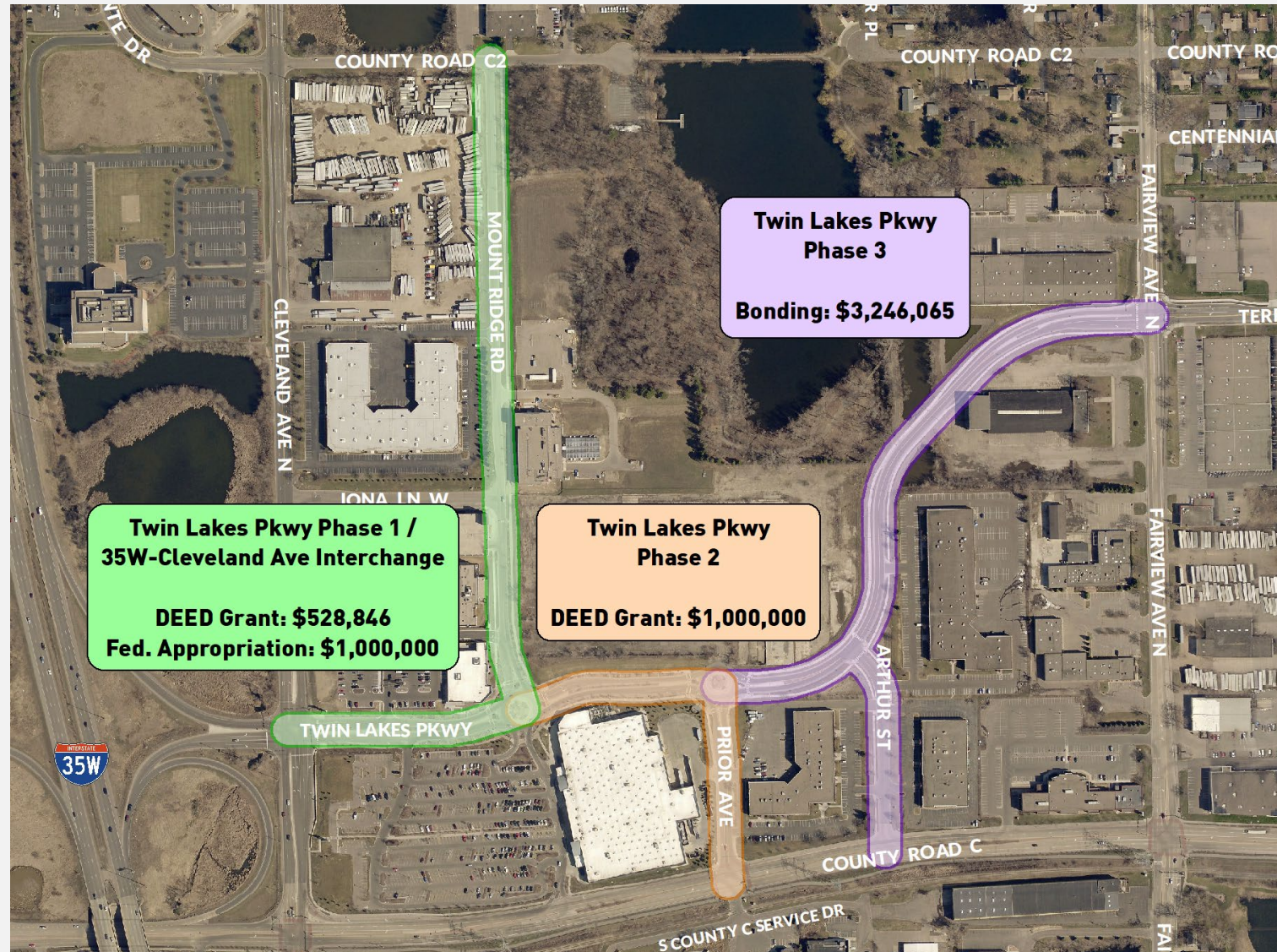
Twin Lakes Parkway concludes in 2017 and redevelopment of blighted properties accelerates

Due to deterioration of trucking industry, in 1988, the City designates the Twin Lakes Redevelopment Area

City receives MN DEED Redevelopment Grant in 2008/2009 to build Twin Lakes Parkway and enact other public improvements

# TWIN LAKES REGION REDEVELOPMENT

Summarizing Summer 2019 Business Visits, Job Numbers, & Public Improvement Reactions



# TWIN LAKES REGION REDEVELOPMENT

Summarizing Summer 2019 Business Visits, Job Numbers, & Public Improvement Reactions

## Funding the Construction of Twin Lakes Parkway

<b>Funding Source</b>	<b>Twin Lakes Parkway Section</b>	<b>Amount</b>
Minnesota DEED Redevelopment Grant – 2008 Federal Appropriations for 35W and Cleveland Interchange	First Phase	\$ 528,846 \$1,000,000
Minnesota DEED Redevelopment Grant - 2009	Second Phase	\$1,000,000
Bond Issuance - 2015 w/ Tax Increment Financing District #17	Third Phase	\$3,246,065



# TWIN LAKES REGION REDEVELOPMENT

Summarizing Summer 2019 Business Visits, Job Numbers, & Public Improvement Reactions



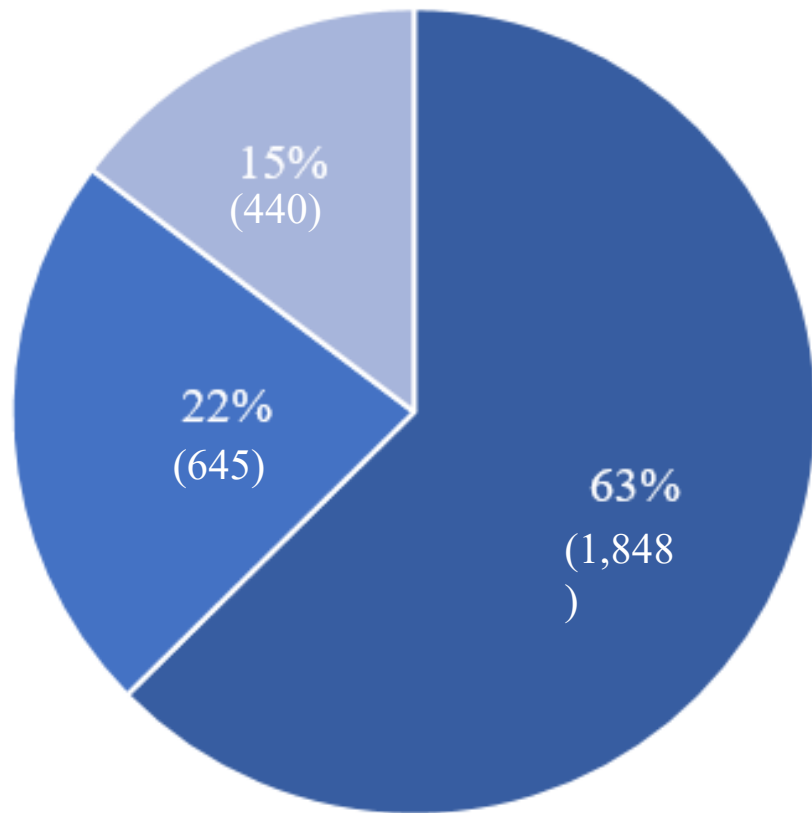
## What the Business Visits Entailed

- Questionnaire adapted from Roseville Business Visitation Program and the Minnesota Chamber of Commerce
- In-person, unannounced walk-up visits during July
- Follow-ups via email and phone conducted via August
- Full questioning took three to seven minutes

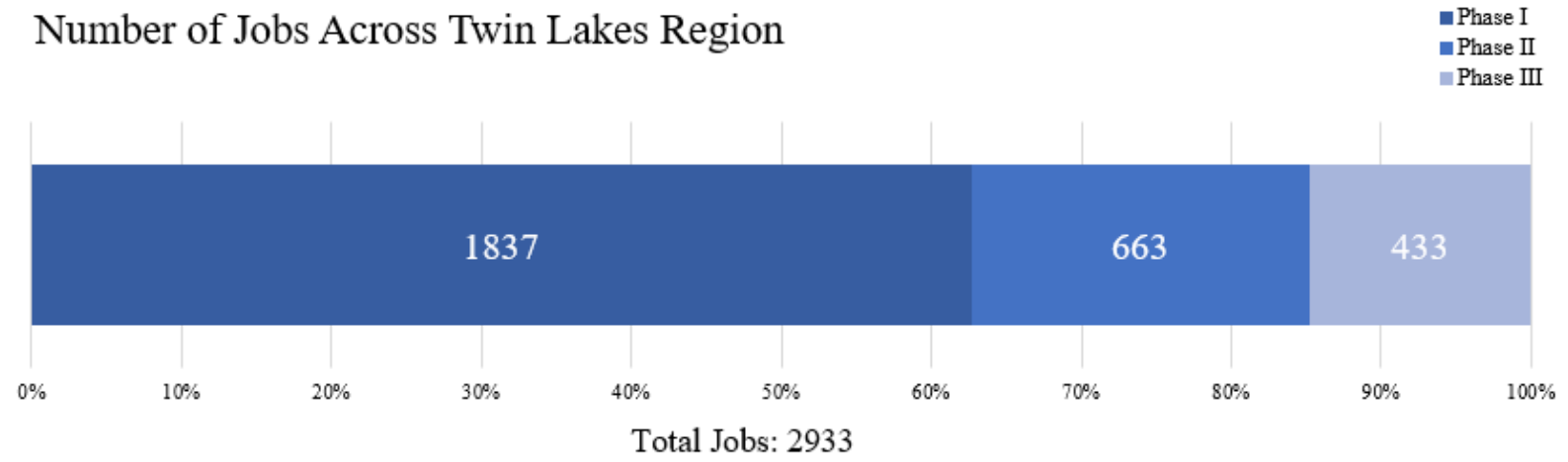
# TWIN LAKES REGION REDEVELOPMENT

Summarizing Summer 2019 Business Visits, Job Numbers, & Public Improvement Reactions

### Twin Lakes Jobs, By Project Phase



### Number of Jobs Across Twin Lakes Region



- Phase I
- Phase II
- Phase III

# TWIN LAKES REGION REDEVELOPMENT

Summarizing Summer 2019 Business Visits, Job Numbers, & Public Improvement Reactions

<u>Industry Categories</u>	<u>Twin Lakes Industry Employment %</u>			
	<u>Total Employment %</u>	<u>Phase I</u>	<u>Phase II</u>	<u>Phase III</u>
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Manufacturing	12.41%	7.14%	19.59%	26.76%
Transportation/Warehousing	9.00%	1.26%	18.17%	30.66%
Accommodation/Food Services	5.66%	3.90%	3.95%	17.03%
Wholesale Trade	3.03%	--	3.00%	14.60%
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Arts/Entertainment/Recreation	1.19%	1.48%	--	1.95%
Information	1.19%	--	5.53%	--
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Educational Services	0.48%	0.77%	--	--
Other Services	0.41%	--	1.90%	--

# TWIN LAKES REGION REDEVELOPMENT

Summarizing Summer 2019 Business Visits, Job Numbers, & Public Improvement Reactions

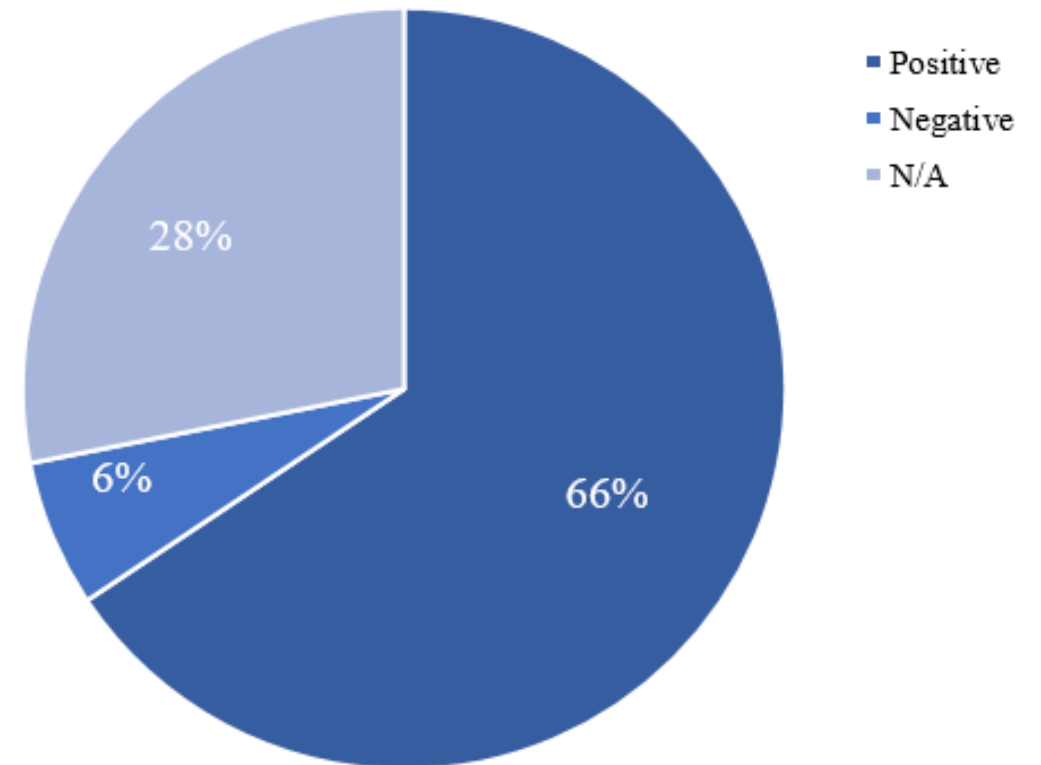
## Future of Twin Lakes Business Engagement

Willing to Receive Follow-Up Visit?	84.38%
Willing to Receive EDA Emails?	84.38%

## Employment Designation

Full-Time	90.56%
Part-Time	9.75%
Seasonal	0.07%

## Attitudes Regarding Twin Lakes Parkway from Businesses



# TWIN LAKES REGION REDEVELOPMENT

Summarizing Summer 2019 Business Visits, Job Numbers, & Public Improvement Reactions

## WHAT'S NEXT?

### Future Development

Since construction of Twin Lakes Parkway, business redevelopment accelerated, including:

- McGough Headquarters
- Calyxt Headquarters
- Colder Products International Headquarters [forthcoming]

Concept plans are in process for:

- PIK Terminal at 2690 Prior Avenue
- 2720/2740 Fairview Avenue
- Boaters Outlet site on County Road C West

### Importance of 'first touch'

Over 84% of businesses will now receive Economic Development Authority emails and are comfortable with a follow-up visit.

This project was a success not just because of the information collected and presented but because of the personal touch with over 100 businesses in a targeted development area.

# TWIN LAKES REGION REDEVELOPMENT

Summarizing Summer 2019 Business Visits, Job Numbers, & Public Improvement Reactions

Attachment D

**Q & A**

Questions?

# TWIN LAKES REGION REDEVELOPMENT

Summarizing Summer 2019 Business Visits, Job Numbers, & Public Improvement Reactions

Attachment D

# THANK YOU

**Community Development**



# REQUEST FOR ECONOMIC DEVELOPMENT AUTHORITY ACTION

Date: 9/16/2019

Item No.: 4.e

Department Approval

Executive Director Approval

*Janice Gundlach*

*Paul J. Trueman*

Item Description: Discussion Regarding Holding a Developer Summit or Similar Event

1 **BACKGROUND**

2 On April 8, 2019, during a City Council meeting discussion on pending and future agenda items, the  
3 City Council discussed the idea of hosting an open house (or similar event), with the focus on  
4 educating/communicating with brokers, developers and citizens on where the Council/REDA has been  
5 focusing efforts in Roseville (see minutes attached as Attachment A). There was specific interest in  
6 having a separate discussion with the REDA, rather than the Council.

7  
8 While staff is not clear if there is a specific event in mind, staff thought it would be appropriate to  
9 provide some ideas to assist in the discussion. The below offers a variety of efforts aimed to educate  
10 various development-interested groups on where the City of Roseville is focusing its community  
11 development efforts:

12  
13 **Developer Open House**

14 This idea would be an actual event that developers and brokers would be invited to where staff would  
15 create community development content for them to react to. Content ideas include redevelopment  
16 updates and opportunities (Twin Lakes, Rosedale, & in-fill sites), economic development policies and  
17 objectives, Grow Roseville, and planning and zoning focus areas. This type of event would be focused  
18 primarily to the developer community, however certain brokers and realtors may find value in the  
19 information. The success of this event may be challenging as the economy is strong and developers  
20 have multiple projects throughout the metro and are already spread relatively thin. This type of event  
21 may have more value during a slower economic time.

22  
23 **Strategic Site Brokerage Meeting & Brokerage Tour**

24 This idea would be most beneficial if the REDA is looking to communicate on specific sites and/or  
25 uses in Roseville. Depending on the site and use, staff would gather a list of developers, brokers, and  
26 realtors to meet with one-on-one who may have interest in the site and communicate about barriers to  
27 redevelopment and how to overcome them. If there are multiple sites, a tour could be included. One  
28 example of this effort would be to create a list of all the sites that have redevelopment potential for  
29 townhomes, invite townhome developers in to discuss the strengths and weakness of the individual  
30 sites, then organize a tour.

31  
32 **Present at Realtor Sales Meetings**

33 Realtor offices hold regular sales meetings to update one-another on what is going on in the area. Staff  
34 provided a presentation in July to the agents who are based out of the Coldwell Banker Burnett office



35 in North Oaks. While the staff presentation is wide-ranging on community development efforts in  
36 Roseville, the Q & A portion of the meeting allows for more personal contact and individual follow-  
37 up if needed. Staff could prepare a list of local real estate offices with the major realtor groups and  
38 reach out to see to see if they would allow staff to present on an annually basis.

#### 40 **North-Metro Real Estate Summit**

41 Every year there are various “real estate summits” organized geographically (West Summit in  
42 February, South Summit in September, East Summit in July). This year, Anoka County is leading the  
43 organization of a North Metro Real Estate Summit. Ramsey County, and specifically Roseville, have  
44 been invited to participate in planning the event. This event will consist of four panel discussions that  
45 focus on market reports, commercial & industrial spotlight, housing, and transportation specific to the  
46 north metro area. Staff is helping to find speakers for each panel who have experience in the focus  
47 areas and who might be able to speak about a Roseville experience. This is a great way to reach a  
48 broader audience by highlighting local projects.

#### 50 **Participate in the MNCAR Commercial Real Estate Expo**

51 Every year, the Minnesota Commercial Association of Real Estate/Realtors holds an expo event. This  
52 event is the largest commercial real estate event of the year. Staff would recommend Roseville,  
53 through the REDA, participate in this event by purchasing a booth to feature the City of  
54 Roseville/Grow Roseville. This event is held in October, however booths for 2019 are already sold  
55 out. This event is attended by thousands of real estate professionals and developers providing a large  
56 audience, with the booth format providing for numerous one-on-one exchanges.

#### 58 **Broker Updates to EDA**

59 This idea would involve inviting a broker in two times a year to provide an update to the REDA on  
60 1) the residential market, and 2) the office/retail/industrial market. Brokerage firms publish market  
61 reports quarterly, so the content is readily available. The brokers that are invited in would change  
62 every year, allowing the REDA to interact with various professionals. Brokers like this forum as it’s  
63 an opportunity to market them and their firms, but also it allows for a question and answer forum on  
64 both sides. This also allows the REDA to gain a greater understanding of the market, but also to  
65 highlight Roseville to the presenter.

67 In summary, all of the above efforts will provide educational value. Staff suspects more meaningful  
68 feedback would stem from multiple, smaller outreach efforts as opposed to holding a larger Roseville-  
69 only event. Smaller, one-on-one outreach allows staff to cater specifically to the party’s specialty,  
70 which isn’t possible with a larger event. For these reasons, staff would advocate for providing  
71 community development updates at realtor sales meetings, having a presence at the North Metro Real  
72 Estate Summit, participating in the MNCAR Commercial Real Estate Expo, and organizing broker  
73 updates to the REDA. Additionally, if the Council/REDA has feedback on specific areas to focus on,  
74 staff would work to organize brokerage/developer meetings on specific sites. These efforts provide  
75 the greatest ability to positively communicate with the broadest range of brokers/developers who work  
76 in the Roseville area.

#### 77 **BUDGET IMPLICATIONS**

78 Dependent of type of event. Costs of ideas outlined herein range from \$0 to \$1,000 or more.

79 **STAFF RECOMMENDATION**

80 Staff recommends the REDA direct staff to focus on multiple, smaller efforts of engaging with the  
81 developer/broker community, as opposed to one larger event for the reasons outlined in the summary  
82 paragraph of this report.

83 **REQUESTED REDA ACTION**

84 Direct staff on what type of event(s) the REDA is interested in hosting.

Prepared by: Janice Gundlach, Community Development Director

Attachments: A: April 8, 2019 CC Minutes

**Roll Call**

**Ayes:** Willmus, Laliberte, Groff, Etten and Roe.

**Nays:** None

**f. Review and Discuss Pending Future Agenda Items**

City Manager Patrick Trudgeon briefly highlighted this item as detailed in the RCA and related attachments dated April 8, 2019.

Mayor Roe stated at least a couple of the items on the list might be zoning text amendment type of things and the Council will be doing a major update of the Zoning Code once the Comprehensive Plan is adopted. He thought it might make sense to make sure those items are incorporated in the discussions. That would be specific to the Green Space Requirements and the Solar Energy Systems Screening.

Councilmember Etten agreed that it made sense to wrap those items into a broader discussion of the Zoning Code instead of doing piecemeal of a couple items.

Councilmember Willmus asked if the Council should include residential lot sizes in there as well.

Mayor Roe noted that can be added as well. He stated the developer open house about different opportunities in the City and Councilmember Laliberte is really interested in that.

Councilmember Laliberte stated she is still very interested in that but thought that might be an EDA discussion. This makes her think about other open houses and the Citizen's Academy and all of the changes the City has made that have happened over the course of time and changes in Commissions. She thought in general, opening up the doors of the City and educating, whether it is a developer or citizens, as to how different parts of the City function is worthy of Council discussion at some point or a proposal from the City Manager.

Mr. Trudgeon stated in regard to the developer open house; He and Community Development Director Gundlach were talking about this item and perhaps one way to approach it is to invite brokers and developers to EDA meetings where the organizations can share their updates about what is happening in the market and Roseville. It is also an opportunity for the EDA/City Council to provide some feedback, ask questions, and learn more about each other. He stated it is not an open house, but information is being shared with understanding on both sides.

**Regular City Council Meeting**  
**Monday, April 8, 2019**  
**Page 13**

Councilmember Laliberte stated the reason she wanted an open house is to signal to the community that there are some things the Council is really interested in doing in Roseville and the resident might now know that. She also has experience while at trade fairs and other conferences where the information has been inaccurate and with an open house, the City is able to have people come and correct the inaccuracies or misunderstandings.

Councilmember Willmus stated that is an item he would like to have the Council set aside some time and discuss exactly what the Council wants to do and how the Council wants to handle it.

Councilmember Groff stated he would like more information on the undergrounding of electric utilities because he is not familiar with that.

Mayor Roe stated when a group of partners did the Rice Street and Highway 36 Interchange, there was a section of Rice Street between County Road B and County Road B2 that was also redone at that time and one of the things done as a part of that project was to underground the electric supply wires that were overhead in that corridor. The way Xcel Energy does it, is that the company does not necessarily look to do that on their own as a part of maintaining their own system. It is a premium to make that change so there is a program where Xcel Energy charges that premium back to the rate payers of the City that are requesting it. He stated there might be a number of corridors in the community that the City thinks might be priorities, where the City would like to see the undergrounding happen to improve the aesthetics of the corridor, the image of the community, and potentially less storm damage. Mayor Roe asked if the Council would want to look at developing a priority list of where the City should do undergrounding in the future and maybe start taking on some of these projects if it happens to coincide with County road construction.

Councilmember Groff stated he would like to see that as a future agenda item.

Councilmember Etten stated he would be okay with bringing this back for future discussion. He would want to be very specific about where the special opportunities were and was not sure he was ready to go along every road that is getting redone to do this.

Councilmember Willmus stated hotel/motel licensing is something the Council needs to keep the ball moving on and the City Campus Area Master Plan is something that needs to get started on as well. He thought it was a broader conversation that would tie into the conversation with the Space Needs Analysis that was done. He thought with respect to the Centerpointe PUD, he would like an update on where things are with that and is the Council able to look forward to seeing what the City should do with that PUD at this point.

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Mr. Trudgeon stated staff does expect the current litigation to be pulled back in the next couple of weeks so he thought the Council could tee that up for conversation sooner than later. The other two items are important. The hotel/motel licensing will not get through the current Legislative session in order to get a bill regarding that. With the Campus Master Plan, his first step would be to have a conversation talking about what the Council wants to look at, what the City's needs are, and how far in advance does the Council want to look at it.

Mayor Roe believed there was discussion as a Council regarding the Centerpointe PUD item. He stated the process was paused but he thought the Council decided what needed to be done. He thought once the litigation ends, the City can restart the process which means it will go to the Planning Commission.

Councilmember Willmus noted there is a new Council, so he suggested the Centerpointe PUD item come back to the Council for review before it goes to the Planning Commission.

Mayor Roe stated the Council wanted to bring back for discussion the Imagine Roseville item to decide where this will go and what it will look like.

Mr. Trudgeon thought Imagine Roseville could be put on the agenda in the next month for initial conversation.

Mayor Roe stated the Just Cause Ordinance discussion has not been brought up, but he understood the immediate case that was driving some of the discussion for that has been resolved in other ways and that person has found other housing. He was not sure where the Council was at with that item.

Councilmember Willmus stated he was not sure he would want to continue the discussion, outside of a fairly broad process with MN Multi-Family Housing Association, for example. He thought that a lot of folks might think that a Just Cause Ordinance might solve a lot of problems and he did not know that it necessarily does, especially when people are on hold over periods, for example. He stated this was not something high on his priority list.

Mayor Roe stated there will be discussions coming up regarding housing policies and may be something that fits into that general discussion.

Mr. Trudgeon stated some of these items will be relative to the Zoning Code discussion or the housing discussion so he wondered if those items should come off the list completely or did the Council want to somehow track them knowing there will not be separate Council discussion.

Mayor Roe thought the thing to do is to notate something on the Notes column or another column on the list, so the Council does not lose site of the item.